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> No. 32,533 40/87

Blamed in Raid:

No One Injured

Compiled by Our Staff From Dispatches

LONDON - A Greek tanker

ame under attack Tuesday in the

Gulf, apparently from an Iranian gunboat, but no casualties were re-

ported, Lloyd's Shipping Intelli-

gence said. Lloyd's quoted information from sources it declined to identify

that the 38,629-ton Koriana was hit

"There were no casualties and the vessel is thought to be proceed-ing under its own power," Lloyd's said. The Koriana is owned by Pal-

lanza Shipping Corp. of Piracus. Three British minesweepers, re-

sponding to a U.S. request for as-

in the southern Gulf.

sponding to a U.S. request to a sistance, moved Tuesday off the coast of the United Arab Emirates, Dabai and an Iranian

between Dubai and an Iranian Revolutionary Goard island base,

during their first operation in the

The Bicester and two other Roy-al Navy minesweepers, the Bracon and Huwoth, entered the Gulf

been three mines 15 miles (24 kilo-

in the south-central Guif.

the Dabai channel in response to a U.S. attack on an Iranian mine-

Further sile attacks over the weekend on

tankers in Iranian service.

an frisqi military communiqué said.

Khack off the Iranian coast.

Shipping sources said Iran might

They began operating after the U.S. gnided missile destroyer Kidd and one of its anti-submarine heli-

copters spotted what might have

meters) on Sunday north of Dubei, one of the United Arab Emirates,

Monday.

Gulf.

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Tanker

PARIS, WEDNESDAY, SEPTEMBER 30, 1987

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Published With The New York Times and The Washington Post

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Gorbachev's **Absence Ends** Attacked After 52 Days Iranian Gunboat

Washington Past Service MOSCOW - After an uncharacteristic 52-day absence from public view, Mikhail S. Gorbachev was back at work in the Kremlin on Tuesday,

**

meeting with a French delegation and looking tanner, slimmer and in good humor.

"I believe there has been some suggestion that I have taken too long a vacation," he told the group. "I can tell you I camed it." Mr. Gorbachev's energetic performance cut short some of the wilder rumors that had circulated about

his health.

But it showed that despite calls for more open-ness in society, the Kremin had not yet allowed the light of glasmost to shine on its own internal doings.

Official assurances given to Western reporters over the last week that Mr. Gorbachev was on vacation and in good health were not presented to the Soviet public. The silence, punctuated only by articles and messages in the press signed by Mr. Gorbachev, fueled runnors that he was ailing, or STOW

It may never be known why Mr. Gorbachev absented himself for such a long period. Reports persist that either he or his wife, Raisa, was ill.

Another theory, presented by Soviet sources, is that after a steady run of public appearances he decided to avoid overexposure and dampen any signs of an incipient "cult of personality."

In his meeting Tuesday with the 370-member France-U.S.S.R. Friendship Society, Mr. Gorbachev employed his relaxed, garrulous style to deflect the issue of his absence.

He said his vacation had been a "fruitful" one, giving him time to finish a book and prepare a major speech for the Nov. 7 celebrations of the 70th anniversary of the Russian Revolution.

He also took the opportunity to reaffirm his political strength.

"There is no political opposition in the Soviet Union," he asserted, and he added that the process of "restructuring is gathering strength." But he warned against the "vain aspirations" of those who might seek to use the new openness in Soviet society to instigate "social upheaval."



Mikhail S. Gorbachev addressing a French delegation in Moscow on Tuesday.

Also Tuesday, Iraq sent war-planes 560 miles (900 kilometers) In the Glasnost Debate, 2 Conservatives Speak Out station near the Iran-Soviet border.

By Celestine Bohlen Washington Post Service

Shipping sources confirmed an Iraci report that warplanes also at-tacked and set afire a tanker, the MOSCOW - In the debates now raging among the Soviet clites about history, culture and how far history in Washington, the Pentagon history said a Krwain vessel and its U.S. is escort, the 10th such convoy, got inder way Monday night in the to take Mikhail S. Gorbachey's new policy of openness, conservatives have found two forceful allies in

Yegor K. Ligachev, second only to Mr. Gorbachev in the ruling Polit-buro, and Viktor M. Chebnikov, FAR The U.S.-registered Kuwaiti head of the KGB security police. In recent weeks Mr. Ligachev

CLASSE liquefied natural gas, and the guid-ed missie frigate Hawes proceeded has stepped up his criticism of a tioning himself as a potential rival uneventfully through the central widening review of Soviet history, at a future point.

called newspaper editors to task for chev's cultural reforms, articles that presents across the illdefined limits of glasnost, as he sees Gorbachey's economic and social it, and has sounded warnings against the infiltration of -"moss bourgeois culture" into Soviet soci-

Despite these actions, a number Mr. Ligachev was widely credit-of Western analysts are relactant to ed with the decision last year to describe Mr. Ligachev, who is 66, release the film "Repentance," an by Mr. Chebnikov, who is 64. as an opponent of Mr. Gorbachev, although some say he may be posi-TOC

pressed literary works now appearing in print, aligning himself with the old guard in the writers' union, the phenomenon of "Nabokovoreforms and his reputed role in this "after the Russian emigre writ- these statements by top leaders some of the early efforts to open or Vladimir Nabokov, whose works with concern, bordering on alarm,

are now being published in the So-Mr. Ligachev's voice was echoed

speech on Sept. 10 he accused the ary circles. Soviet Union's enemies of trying to

debates, Mr. Chebrikov was seen as again raising the specter of links between criticism and subversion, dissent and treason.

Some Moscow intellectuals view while others see them as a natural extension of lower-level debates at public meetings, in the press and among increasingly fractious liter-

"People here are so used to see-But as the process of glasnost force "individual representatives of ing one has coming from the top the IMF, called separately for new moves forward. Mr. Ligachev has the artistic intelligentsia into the that they are having difficulty ad- money and fresh initiatives to cope joined ranks with conservatives on position of criticity destruction in the initiative to cope

Reagan Exhorts Bonn, Tokyo to Show Courage in **Growth Policy**

By Hobart Rowen ington Post Service WASHINGTON - President

هكذامن لأحمل

Ronald Reagan, capitalizing on his decision to sign legislation Tuesday reinstating U.S. budget deficit targets, called on West Germany and nomic reform and adjustment," and "new initiatives to promote the Japan to show "the same political gumption" by taking steps to stim-ulate their economies.

private sector." In an address to the 42d annual The similarity of the two speech-es reflected the erosion of differjoint meeting of the World Bank and the International Monetary ences between the roles of the two-Fund, Mr. Reagan said he had made "a tough decision" in signing the bill, which will breathe new life institutions. The bank traditionally has focused on long-term project sional efforts to balinto congres

Official efforts to stabilize ance the U.S. budget. currencies are threatened by The measure requires that the budget deficit be reduced by \$23 billion in fiscal 1988. Mr. Reagan rising interest rates. Page 11. signed the bill even though he obected to portions that could result

in tax increases or cuts in the military budget. (Story, Page 6.) "It should be seen as a signal that America is not backing down from

its responsibilities," he said, refer-ring to the effect that the budget deficit has on the global economy. "But having made this decision, call on the surplus countries to do the same: to find the political gamption to stimulate their econo-mies without reigniting the fires of inflation," he said.

Mr. Reagan thereby endorsed a similar request by the IMF and World Bank for expansionary policies in West Germany and Japan, Some of those calls have been rejected by authorities in Bonn and Tokyo as impossible, or counter-

productive. But the president argued that "as U.S. budget and trade deficits decline, other countries must pick up the slack, particularly on imports from developing countries."

Mr. Reagan's detailed speech, which focused on the benefits of market-oriented free societies, was well received by the delegates from 151 countries. His main themes were the need to oppose protectionism, to go farther in solving-Third World debt and to provide more money for the World Bank. Barber B. Conable Jr., president

of the World Bank, and Michel Camdessus, managing director of

loans and the IMF on shorter, ball ance-of-payments financing. But the overwhelming nature of the debt problem has forced the agencies to deal with some of the. same issues, often in the same countries, Mr. Camdessus painted a somewhat grim picture of world economic growth asserting that pros-

its guidelines so it can play a stroa-

Mr. Conable, aware that the

World Bank lost momentum in the

backlash that followed his reorga-

nization plan, pledged "strong ac-tion on debt, firm support for eco-

ger role in solving the debt crisis.

pocts for continuing the five-year expansion were fragile. "The situation of many of the poorest countries defies description," he said. He pleaded again for a tripling of

the IMF's Structural Adjustment Facility, a fund for encouraging growth in the poorest countries, to \$9 billion. Treasury Secretary James A.

Baker 3d has called on West Germany and Japan to put up most of the extra money, which they have declined to do,

Mr. Reagan acknowledged that wernment has a responsibility to help shape a solution to Third World debt, estimated at \$1 trillion_ "The huge debt burden carried

in the Third World is not just their problem; it is our problem," he said. "And today let us pledge: We will solve it together."

By asserting that "there are no easy answers or quick fixes," Mr. Reagan implicitly ruled out the more radical debt solutions.

Mr. Baker, who played a key role in shaping the speech, has for the moment ruled out the establishment of a new facility at the World ar or elsewhere that would bu debt at a discount and share the benefits with the debtor countries.

The party ideologist has also that are shenated by Mr. Gorba-They note, for instance, Mr. Ligachev's broad support for Mr. who have attacked what one called

public debate.

release the film "Repentance," an by Mr. Chebrikov, who is 64. In a allegorical treatment of Stalin's ter-

Gulf on Tuesday, according to the (Reuters, UPI) Pentagon (Reasers, UPI) The U.S. Senate approved an embargo on Iranian crude oil and ham.

other imports, 98-0, Tuesday as an amendment to the 1988 military spending bill, Reuters reported from Washington.

Klosk -

U.S. Is Suspending Aid to Pakistan

WASHINGTON (NYT) Congress has suspended aid to Pakistan for six weeks to allow 101 8 18 time to determine what to do about Pakistan's apparent ef-fort to develop nuclear arms. PERFECTLY BILING CLECUTIVE SECRET Pakistan has been receiving American aid under a congressional waiver that allows the provision of U.S. aid despite concern over Pakistan's nuclear then the VOTER THE 1635 - 103 469**008** program. But that six-year waiver is set to expire Wedn day and was not extended Friday when Congress approved a stop-gap spending resolution.

Henry Ford 2d, the auto-

maker, died in Detroit on Tuesday at 70. Page 5.

Fiji's coup leader has decided

to leave the Commonwealth

and deciare a republic. Page 2.

E Selomon Brothers has turned

down a Revion offer to buy a

substantial stake. Page 11.

BUSINESS/FINANCE

Dow close: DOWN 10.93

The dollar in New York:

GENERAL NEWS

defending the eras of Stalin and

cancer: chemoprevention.

By Jane E. Brody New York Times Service

NEW YORK --- Tens of thousands of people in

the United States and abroad are taking nutrient

supplements in unusual experiments that, if suc-

cessful, will usher in a new era in the war against

The goal of the studies, most of which are

sponsored by the National Cancer Institute, is to determine whether nutrients can be used like drugs

Leonid L Breahney as periods that his role as ideological chief, setting a number of issues. and nihilism." did the country as much good as the limits of the debate and draw- In March he criticized the "exag-By assigning the "services of iming in those conservative elements gerated assessment" of long-sup- perialism" a role in Soviet internal

Instead, they see him exercising joined ranks with conservatives on position of criticism, demagoguery justing to a mix of voices." said a with the accelerating Third World

to increase their consumption of foods rich in the nutrients believed to have anti-cancer properties,

among them vitamins A, C, E and B-12, folic acid,

debt crisis. young Soviet scholar. Mr. Ligachev has been more visi-Mr. Camdessus said that the fund "must stand ready" to modify See RIVALS, Page 4

smokers are taking beta-carotene or vitamin E to

· High-risk individuals. Asbestos workers who

smoke and have evidence of asbestos-caused lung

damage are testing the ability of beta-carotene and

vitamin A to prevent lung cancer and mesothelio-ma, a cancer that arises in the wall of the chest or

· Individuals with precancerous lesions. In Chi-

na, in an area where the death rate from csophage-al cancer is extraordinarily high, people with cell

abnormalities in the esophagus are testing a multi-vitamin-mineral combination.

· Patients who have been treated for one cancer.

See CANCER, Page 2

see if either can prevent hung cancer.

Volcker to Advise Bank

Mr. Conable said Tuesday that Paul A. Volcker, who stepped down as Federal Reserve Board chairman in August, would advise the World Bank on international debt issues, Reuters reported.

Error Puts Computer in Soviet Hands

By Susan F. Rasky and David E. Sanger

In Italy, 5,000 women who have had cancer in one New York Times Service breast are testing a synthetic form of vitamin A to WASHINGTON - A U.S. a. see if it might prevent cancer from arising in the port control blunder has let a Siniother breast. In New Hampshire 1,200 people who et-owned company in West Germany obtain a powerful computer that Defense Department officials insist is a risk to U.S. security.

Just how serious a mistake was made, or whether any breach of national security occurred at all, is in dispute among government ex-perts on technology transfer, and it has provoked a battle within the administration.

The dispute centers on a disagreement between the Commerce Department, which administers export control laws, and the Defense Department over what policies govern the export of sensitive equipment to the 100 or so Sovietowned companies in the West.

The dispute is perhaps the most bitter episode in a long-running feud between the departments over export controls. It underscores differences in the way the United States and its allies treat exports to the East bloc, and U.S. officials fear it may undercut efforts by the United States to press its allies to adopt more stringent export con-trols after the Toshiba scandal.

The company caught in the mid-dle of the bureaucratic tangle is the world's largest computer maker, International Business Machines Corp., which had agreed to sell one of its mainframe computers to Transnautic GmBH. a Soviet-controlled company in West Germany. While the Commerce and Defense departments argued over whether the sale should go through, the Commerce Department inadvertently allowed the shipment of a imilar Japanese-made computer to the company. It came under Commerce jurisdiction because the

See BLUNDER, Page 2

to ward off the development of cancer, especially in high-risk individuals such as cigarette smokers and people with premalignant lesions. development of cancer. Although there have been numerous public health recommendations to modify diet to prevent cancer, all represent educated guesses based on population studies, not rigorous research findings.

The new effort is the first scientific attempt to prevent cancer by intervening with active treat-

ment instead of simply removing exposure to car-

Nearly two dozen studies are under way. Although they are two to five years from completion, Dr. Peter Greenwald, director of the institute's Division of Cancer Prevention and Control, said he believed chemoprevention had "real promise for reducing the incidence of cancer in the United

He said he was encouraged by several small studies that showed chemoprevention could retard or even reverse changes in cells that precede the

Dr. Greenwald emphasized, however, that there was as yet "no proof that nutrients prevent cancer

Among the cancers that these various nutrients might help thwart are cancers of the lung, breast, cervix, bladder, colon, esophagus, stomach and skin.

Worldwide Nutrient Tests Raise Hopes of Preventing Cancer

cure existing cancers.

volving different groups of people:

beta-carotene, selenium and fiber.

heart disease can be lowered. In Finland, 19,000

and no data to justify self-treatment with mitrient supplements," especially since some of the nutrients could cause toxic side effects. On the other hand, he said he would urge people

Evidence points only to a possible preventive role of mutricut supplements, not to any ability to

There are four types of studies under way, in-

• Large populations of healthy individuals. In the United States, 23,000 male physicians are test-ing supplements of beta-carotene either alone or with aspirin to see if the incidence of cancer and

Exodus Remembered Jews Gather to Mark 1947 Odyssey That Helped Force Israel's Creation

By Glenn Frankel Washington Part Service HAIFA, Israel --- The sun had

just risen but it was already hot in the south of France, Noah Klieger mbers, when people started aling out of trucks and into the improbable vessel of their deliverance, a decrepit Chesapeake Bay cruise ship called the President Warfield.

They were European Jews, most of them survivors of the Nazi death camps, people with no papers, no passports and no place to go.

There were 4,554 of them, in-cluding 1,732 women and 955 chil-dren, and they had only one desti-

er blockade runner trying to make our way to the Land of Israel," said Mr. Klieger, a crew member on that fateful July 1947 voyage. "But then history took us over."

DM £ Yen FF 1.841 1.6275 146.55 6.1285 refused to allow the ship to land. in the process, the Exodus be-

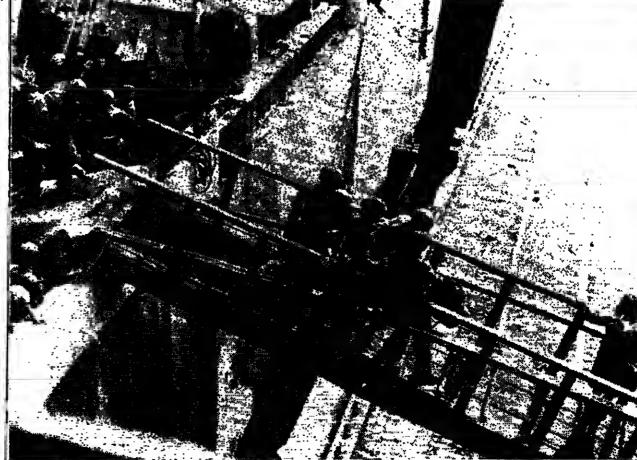
came a world-renowned symbol of Jewish longing for a homeland and the last symbolic nail in the coffin of British colonial rule. Eight months later, the state of Israel was born. Monday might, as part of a year-

long celebration to honor the 40th anniversary of the voyage of the Exodus, hundreds of passengers, crew members and others involved in the Jewish independence move-ment gathered in Tel Aviv for a festive assembly in an auditorium whose stage was designed to resemble the ship. Government ministers and politicians toasted the aging

heroes. Earlier Monday, though, there was a more modest and bittersweet remion aboard a small excursion

As the boat wound its way from Haifa to Tel Aviv on a sentimental voyage, members of the Exodus crew joined 130 young Jews, most of them from the United States, to talk about the veterans' experiences and to mourn, in passing, the loss of the Zionisi idealism that drove

See EXODUS, Page 4

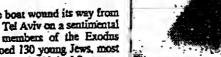


nation in mind: Palestine. By nightfall, the President Warfield was steaming in that direction with British warships on its tail and 2. new name, the Exodus, on its bow. "We thought we were just anothdus

Jewish refugees being taken from a British ship in Hamburg after the Exodus was prevented from landing in Israel.

The voyage turned into a twomonth odyssey when the British

boat in Haila, a port city that was the destination of the original Exo-



ESTABLISHED 1887

Rebutting Article, Yale President Says It Is Not 'a Gay School'

By Nick Ravo

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New York Times Service

NEW HAVEN, Connecticut - A sternly worded, three-page letter from the president of Yale University has been sent to 2,000 volunteer fund raisers, rebutting an article in The Wall Street Journal depicting Yale as "a gay school."

An official with the Yale Alumni Fund said the letter was sent to assuage angered alumni and poten-tial donors who had contacted Yale after the article appeared Aug. 4 on The Journal's Leisure and Arts page

"Alumni were calling up and going 'Is this Yale?" or 'How could The Wall Street Journal print something like this?" " the official said

The article, under the headline "'Lipsticks' and Lords: Yale's New Look," was an impressionistic first-person essay by a free-lance writer, Julie V. Iovine, who described how the 284-year-old university

party rituals, in the first third it stated that "suddenly, Yale has a reputation as a gay school."

Yale's president, Benno C. Schmidt Jr., attacked the article as "journalistic drivel" and dismissed its Yaleturned-gay theme as an impression from a few stadents extrapolated into "an extremely misleading picture of the student body."

Raymond Sokolov, the editor of The Journal's Lei-sure and Arts page, defended the article as a personal view of someone who has lived in the community for the last 10 years. He also pointed out that it appeared on one of the newspaper's three opinion pages. "I stand by Ms. lovine's story," he said. "I'm sorry

Mr. Schmidt didn't like it." Ms. Iovine's thesis is based on her insights as a parttime New Haven resident and on three interviews she

said she conducted with Yale students, one of whom, Sara Cohen, told her that before registering last Sep-tember she had received a "notice" that one in four Yale students was homosexual. In the article, Ms. Cohen described how lesbians at

had changed since she graduated in 1977. Though the school are divided into two factions: "lipsticks," much of the essay dealt with fraternities and campus who are high-fashion "radical-chic lesbians," and

"crunchies," described as "granola" lesbians with "old-fashioned utopian ideas about feminism."

Male homosexuals are dismissed as "assimilationists" who "don't want to draw attention to their sexuality."

Besides the tone of the essay, Yale students and officials, both heterosexual and homosexual, have criticized Ms. Iovine for interviewing only three persons and for not double-checking their assertions.

In his letter, dated Sept. 17, Mr. Schmidt said no one at Yale had knowledge of a mailing stating that 25 percent of Yale's 10,000 students were homosexual. He also added that no one knew how many gav students attended Yale, and that a 1986 survey in The Yale Daily News stated that 3 percent of the males and 1 percent of the women in 11 of the university's 12 colleges were homosexual.

"I can understand your concern about the nonsense," Mr. Schmidt wrote in the letter, which university officials said was not intended to be made public. "If I thought there were any truth to the article, I would be concerned, too.'

1. 热心

"The article resorted to immendo and exageration to paint a hurid picture of this place," the letter stated. "No responsible newspaper would run such a piece by an unknown writer, not a reporter, and without checking to test for minimal accuracy,

"I know of no one except Ms. lovine, here or outside the university, who considers Yale a 'gay school,' " the letter continued.

Ms. lovine, 32, is working on an article for The Yale Alumni Magazine. She said the reaction to her article had been "interesting."

"People have been coming up to me and saying, 'You didn't go far enough," she said. "It was meant as a glancing view of a couple of things standing out at Yale from the perspective of someone from 10 years ago.'

[Ms. Iovine said Tuesday that she thought the presi-dent had reacted unfairly to her article, The Associated Press reported.

["I think the reaction has been really extreme," she said. "He's really taking some low blows. I assume that he's been forced to do that by alumni."]

WORLD BRIEFS

2 Kims Fail to Agree on Candidacy

TOKYO (NYT) - A potentially minous split loomed before South Korea's opposition as its two dominant figures announced that they had failed Tuesday to agree which would be their party's candidate in approaching presidential elections.

Each of the two anti-government leaders, Kim Young Sam and Kim Dae Jung, was said to have insisted during a private meeting that he was the better choice and that the other man should drop out. "We regret we could not agree today on a single candidacy, which is the people's ardent they said in a joint statement. aspiration,'

Neither showed a willingness to compromise to achieve their often-stated goal of uniting behind a single candidate to defeat the government party's choice, Roh Tae Woo. Unity between them is considered critical if they hope to beat Mr. Roh in the first freely held presidential elections in South Korea in 16 years.

The impasse guaranteed that the two Kims would not meet their self-imposed deadline of Sept. 30 for reaching agreement. It also increased the chances that they would go their separate ways, with both running thereby effectively splitting their Remnification Democratic Party. The elections are likely to be held in mid-December.

Police Raid Hamburg Computer Club

HAMBURG (Reuters) - West German and French police have aided the Hamburg computer club whose members asserted they had broken into a top-secret U.S. computer network, the Hamburg state-prosecutors office said Tuesday. A spokesman said that officers of the computer crime division, the

Waver Harold Washing federal criminal bureau and French police on Monday searched the headquarters of the Hamburg Chaos Computer Club and the apartments of three members. Several research centers and companies, including the European Nu-

clear Research Center in Geneva and the French subsidiary of the Dutch electronics company Philips NV, had asked for legal action to be taken against the club, he said. Data in their computer systems had either been changed or erased.

Israel and China Set High-Level Talks

JERUSALEM (Combined Dispatches) --- Foreign Minister Shimon Peres will meet this week in New York with his Chinese counterpart, Wu Xneqian, in the highest-level contacts ever between the two countries, the Foreign Ministry announced Tuesday.

A ministry official who asked not to be named said that Mr. Peres and Mr. Wu would meet Wednesday at the Chinese mission to the United Nations and would discuss bilateral relations and the Middle East peace process. Under a proposal backed by Mr. Peres, China. and other permanent members of the UN Security Council would take nart in an international Middle East peace conference. Howeyer, Mr. Peres has said that China must establish diplomatic ties with Israel before it can attend the con-

ference. In the last few months, there have been several low-level contacts between the two countries. Press reports in Jerusalem and abroad said they had been paralleled by rapid growth in discreet trade ties.

For the Record

ident Habib Bourgaila of Tunisia named Abdelmalek Laarif head of the governing Destourian Socialist Party on Tuesday in one of several government changes aimed at dealing with Moslem fundamentalist mrest.

Israel's prime minister, Yitzhak Shamir, said Tuesday that a visit next month by the U.S. secretary of state, George P. Shultz, would not persuade him to accept an international Middle East peace conference. Israeli officials said Mr. Shultz's surprise decision to visit the Middle East

led a coup on Fiji announced plans that he would soon abolish the con-Tuesday to declare a republic, tak-ing the territory out of the Com-governor-general and the judiciary. It was his first news conference

Fijian Coup Leader Decides to Leave

Commonwealth, Declare a Republic

monwealth group of nations. The move by Lieutenant Colonel since Friday's military takeover, his Sitiveni Rabuka drew criticism second in Fiji since May. from Britain, including a rare public intervention from Oueen Elizabeth II, as well as Australia, which announced a suspension of aid, and The queen has been head of state

in Fiji, a former British colony independent for 17 years, represented by her governor-general. Sir Penaia Ganilau

New Zealand

Italian Impostor Unmasked Renters

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As you how and valuement as you how ence is still the best reacher But Degrees Open doors

and luma

queen and become a de facto republic, Colonel Rabuka replied: "De facto, yes." The new administration did not ALESSANDRIA, Italy - A 40- recognize the anthority of the years as a brain surgeon at a state Britain condemned his plan to hospital here although he had never declare a republic, ending a 113qualified as a doctor, authorities year link with the British monarsaid Tuesday. Luigi Negro was sus- chy. The foreign secretary, Sir

Reuters LONDON — The colonel who heavily guarded capital of Suva coup." LONDON — The colonel who heavily guarded capital of Suva coup." The queen, through a Bucking-that he would soon abolish the con-that he would soon abo would be deeply saddened if longheld bonds of loyalty and affection between the Fijian people and the monarchy were to be severed.

He angered fellow Commonwealth nations, sensitive on race issues, by declaring that be staged the second coup to ensure permanent political supremacy for ethnic Fijians, slightly outnumbered by ethnic Indians in the population of

714,000 in the island chain. Asked if Fiji had effectively removed itself from the Common-

year-old Italian worked for 10 queen's governor-general, he said, pended after a routine check re- Geoffrey Howe, said the colonel

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wealth, had broken ties with tha 13-17.

support for readmission. Commonwealth leaders are to meet in Van-

said in a radio interview that this support would be unlikely for Col-

"Her majesty hopes that even

now the process of restoring Fill to

constitutional anthority might be

resumed," a palace statement said.

As well as direct economic aid,

Colonel Rabuka's authority.

eign minister, Bill Hayden, said Australia would not recognize any government proclaimed by Colonel Rabuka and would suspend aid to Fiji. But he has already ruled ont trade or economic sanctions as ineffective,

are testing the ability of beta-carotene or vitamins C and E to prevent the formation of additional polyps. "If these larger studies confirm the promise shown in earlier pilot

(Continued from Page 1) have had a malignant polyp rebasic science at the Cancer Research Center of Hawaii.

medical establishment. Numerous studies during the last decade suggested, however, that dietary factors could significantly in-

studies, they will cause quite a revo- ing esophagas and stomach can-CCTS.

gan to unravel the long and com-

ly to disrupt the progression from normal to malignant. In addition to nutrients, various

drugs and food additives might prove useful as chemopreventive agents. For example, the preservative BHT, often added to the packfluence the risk of developing cer- aging material of dry cereals, has been shown in laboratory tests to s Roy Rogers chain had seded to its appeal Helense attorney for The ad subuas viguante, mit e probation department manended a sentence of an time for his client fat. 39, was convicted in 3

is felouv gun charge, with erner, bu: was cleared in Stshooung of Tour teen an is not binding but of they are to rob him. The proba-ant is not binding but of

(Reuters)

mar is set for Oct. 7. The rich and the poor give

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Tuesday as soldiers returned from peacekeeping duties with UN forces in the Middle East.

Intion in thinking in this area," said Dr. John S. Bertram, director of

The use of nutrient supplements in the fight against cancer is an approach long touted by health

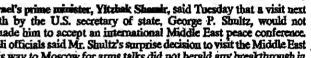
food enthusiasts. But until recently it was ignored or scorned by the

in common cancers.

Furthermore, as researchers be-

Wu Xneqian (AP, Reuters)

3. 2. States (AFP)



()A EUROF

mate authority.

general, Sir Shridath Ramphal, vealed his qualifications were false. risked greatly increasing "the tragic The Commonwealth secretariat.

By declaring a republic, Fiji would automatically exclude itself from the Commonwealth unless, like India, it could get unanimous

couver, British Columbia, on Oct. The Commonwealth's secretary-

onel Rabuka's administration.

the Commonwealth provides scientific and legal advisers and supports Fiji's interests in world economic organizations like the International Monetary Fund.

the organization's London headquarters said it refused to recognize

In Canberra, the Australian for-

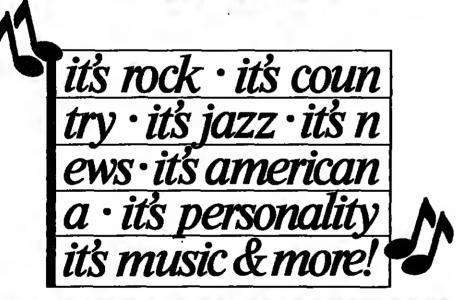
moved from the colon or rectum In Wellington, New Zealand's foreign minister, Russell Marshall. said New Zealand would not recognize Colonel Rabuka as the legiti-

Contraction of the

Colonel Sitiveni Rabuka, Fiji's military leader, greeted a Fijian soldier, an etimic Indian,

CANCER: Nutrients Tested in Hopes for Prevention

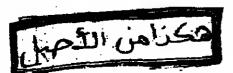
plex process by which cancers arise in people, it seemed possible and logical to try to intervene chemical-



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example, smokers whose diets were deficient in foods rich in vitamin A or beta-carotene, which is the plant form of vitamin A, were found to form of vitamin A, were found to be more likely to develop lung can-cer, and low vitamin C intake was different chemicals that might do

linked to increased risk of develop-**Turkey Expected**

delivery next month of its first cessful program to identify effec-U.S.-designed F-16 fighters to tive cancer drugs. boost defenses on NATO's south-"Of course, the most desirable

Tuesday. Turkey has ordered 160 of the carcinogens, for example, by stop-jets to replace aging U.S. F-4, F-5 ping smoking," said Dr. Bertram of and F-104 jets in frontline squad-trons. The first eight will be deliv-we'll never be able to remove from ered from the United States and the the environment all cancer-causing remainder produced in a U.S.- substances. In those cases, if che-Turkish joint venture at Turkey's moprevention works out, maybe

inhibit the development of cancer. Dr. Greenwald said the cancer institute had established a test to

something to influence cancer risk, and 54 of the most promising ones

are being further tested this year in animal models," he said. Those that show significant can-

cer-preventing activity in animals To Get F-16s Soon would then be tested for toxicity to see which might be safe to try in

Returns people. This approach is compara-ANKARA — Turkey will take ble to that used in the highly suc-

exposure."

"Of course, the most desirable eastern flank, aviation sources said method of preventing cancer is to remove the sources of exposure to

Murted Air Base, cast of Ankara, we can alter the consequences of

peace efforts.

TRAVEL UPDATE

California Bans Smoking on Flights

LOS ANGELES (WP) — Governor George Deukmejian of California has signed legislation banning smoking on airline flights that begin and end in California. The first law of its kind in the United States, it is seen as a psychological boost to an intense campaign for a national ban.

The law, passed by large margins in both houses of the state legislature takes effect Jan. I and applies to the San Francisco to Los Angeles an corridor, the busiest in the country. But experts expect it to be tested first in the courts.

The law also bans smoking on bus and train trips within the state and in 75 percent of the space in airports and other public transit centers.

Acroflot, the Soviet sirline, and Acr Lingus of Ireland signed an agreement Tuesday to schedule direct flights between their countries. The two companies also agreed to extend the use of each other's airports as transit points for routes to other destinations.

Correction

An article in Monday's editions misidentified Britain's chancellor of the exchequer, Nigel Lawson. Mr. Lawson has not been awarded a knighthood.

BLUNDER: U.S. Error Allows Soviet-Oroned Company to Buy Computer

(Continued from Page 1) Mr. Behrens' account. Japanese computer was shipped through a U.S. company.

Pentagon officials contend that anding the computer to Transnautic was tantamount to sending it directly to the Soviet Union. "This is an egregious case, and

up to 1994.

the Defense Department discov-ered it almost accidentally," said Fred C. Ikle, an undersecretary of

Interviews with industry officials in the United States and in Europe, however, including officials of Transnantic, cast serious doubt on the Pentagon's arguments that U.S. security has been compromised.

The case began in September 1986 when IBM Germany applied to the Commerce Department for a license to ship a Model 4381 mainframe. The machine's technology is five years old but it is among the more powerful IBM computers. might be denied. The application listed Transnautic,

which owned a smaller version of growing angry at the delay, warn-ing IBM Germany that by refusing to deliver the 4381 the company the 4381, as the customer. Officials of Transnautic, a ship-

ping company based in Hamburg, said they viewed the computer transaction as a routine West-to-nation against customers. was on the verge of violating West German law prohibiting discrimi-West sale. "It quickly became clear that we

"As long as I have worked at this might have to answer in civil company, 10 or 11 years, we have court," said Mark Holcomb, an had computers from IBM, regular-ly replacing them with more mod-IBM appealed the Commerce ern or up-to-date ones," said Klaus Department's action. Again the Behrens, the managing director. Defense Department was consult-The computers, he said, have ed, and again it recommended denever left West Germany, and were nying the license. Pentagon offi-frequently serviced by IBM technicials say they assumed the matter zians. "There was never the least was then closed.

problem," he said. IBM confirmed During the appeal, however, Mr. nautic was not described on the IBM's previous exports, howev-er, occurred before a change in Commerce Department rules. Paul Freedenberg, assistant secretary of German law. U.S. denial of the commerce for trade administra- license, the officials said, would put tion, said that under regulations the Bonn government in an untena-adopted in early 1986 "we have a ble position.

adopted in early 1980 "we have a bie position." policy on Soviet-owned companies, which is to treat them as if they were actually in the Soviet Union." That policy, Mr. Freedenberg added, is unique among the West-ern allies, which generally treat stat to Soviet.companies the treat to monitoring of the equipment by IBM personnel and the West Ger-

sales to Soviet-owned companies in man government. On June 10, the the West the way they treat sales to Commerce Department granted Western-owned companies. Under the new rules, IBM's ap-notifying the Pentagon. IBM Germany the license, without "I acted unilaterally," Mr. Free-

plication was sent to the Pentagon, which urged that the shipment be stopped. In February the Comdenberg said. "I thought it was a reasonable deal." He noted that merce Department sent IBM a Pentagon review of such licenses is "negative consideration" letter, a matter of discretion. warning it that the application

Meanwhile, Transnautic was

business," Mr. Housand said. Transnautic was preparing to in-stall an IBM-compatible AS-8043 mainframe from National Ad-vanced Systems, a subsidiary of National Semiconductor Corp. The \$1.2 million machine, though sold under National's label, is made by Unicodi Corp. of Yacan Hitachi Corp. of Japan.

In accordance with U.S. law, National Advanced Systems had ap-

Freedenberg said, the United application as a Soviet-controlled company and the license was approved with no questions asked. In a heated meeting at the White House last week, attended by offcials from Commerce, Defense, the National Security Council, the intelligence agencies and the Cus-

toms Service, Mr. Freedenberg ac-knowledged that the Commerce Department had erred in failing to recognize Transnautic's ownership. E Soviet-German Company

The Soviet Ministry of Maritime Fleet owns 51 percent of Transnautic, the International Herald Tribune reported. The rest of the company's capital is West German. Transnantic is registered under

West German law as a West German company.

matter of discretion. IBM officials were relieved to ave the path cleared. But "when Founded 13 years ago, it em-ploys 350 persons, of whom three are Soviet citizens.

a maner vs IBM officials were relieved to have the path cleared. But "when we went back to Transnautic, we discovered we had already lost the business," Mr. Holcomb said. Manfred Schiel, manager for finat-induction of the path cleared in out of Frankfurt for Aeroflot, the Soviet airline.

Mr. Schiel said Transnautic, like plied for a license to ship the com-puter while IBM's dispute with the subject to West German company, we commerce Department was pend-ing. Commerce officials say Trans-nology to the Soviet bloc. ^benjoy it on S

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AMERICAN TOPICS

Chicago Is Haunted By Ghost of Capone

Al Capone went to prison more than half a century ago, but an unending flow of books, arti-cles, television dramas and films, "The Untouchables," has kept the world aware of Chicago's gangland days.

Neal Ball of the Chicago tourist bureau says this "bang-bang" image is keeping foreign tourists away. Chicago draws barely 300.000 international travelers a year, about 10 percent as many as New York.

Mr. Ball says part of the problem may be Chicago's mid-conn-nent location. But he told The New York Times that Chicago should either put its bang-bang image "behind us, or let's pack-age it." He says, "When the Jap-anese go to Texas" to see cow-boys. "Texas shows them boys. "Texas shows them cowboys. The least we can do in Chicago is have a museum of crime and corruption."

Mayor Harold Washington himself says with a grin that he longs for the day that people who reply "Al Capone — rat-a-tat-tat" when they ment confrom Chicago will ask instead, "How's Harold?"

Short Takes

Four of the five largest U.S. fast-food operations — McDon-ald's, Burger King, Kentucky Fried Chicken and Wendy's have agreed to stop using con-tainers made with chlorofluorocarbons, chemicals that scientists say hurt the Earth's ozone layer. The enviroomeotal group Friends of the Earth said only the Roy Rogers chain had not responded to its appeal.

A defense attorney for Bernhard FL Goetz, New York's socalled subway vigilante, said the city probation department had recommended a sentence of no prison time for his client. Mr. Goetz, 39, was convicted in June of a felony gun charge, which carries a maximum seven-year sentence, but was cleared in the 1984 shooting of four teen-agers. He said he thought they were going to rob him. The probation report is oot binding hut often carries considerable weight. Sen-tencing is set for Oct. 7.

The rich and the poor give proportionately more to charity than where nothing grows. Send me to the middle class, according to an Bridgeport.



JURY AWARD IN SLASHING -- Maria Hanson, a New York model, was awarded \$78 million in damages by a jury in Manhattan for a razor attack last year in which her face was permanently scarred. Her two attackers, however, and the man who was convicted of hiring them said they had no money to pay Ms. Hanson.

1. 6.

academic study in which the U.S. | Notes About People

Treasury participated. An analy-Elizabeth Taylor is the star of a sis of federal tax returns for 1971-75 showed that taxpayers making \$5,000 to \$10,000 a year \$10 million promotional campaign for a new perfume, "Eliza-beth Taylor's Passion," by Pargave 3.5 percent of that to chariy. Those earning \$20,000 to fums International of New York. \$50,000 gave 2.2 percent while those with incomes of \$1 million Miss Taylor, 55, who has been married seven times, was asked or more averaged 6.4 percent. at a Washingtoo promotion, What made you decide to get

into the Passion business?" The The industrial city of Bridgeactress replied, "I've been in that port, Connecticut, held an essay a long time. You mean the percontest oo its tourist attractions. fume business." such as they are, and awarded

first prize, a free weekend in Alexander M. Haig Jr., who is seeking the Republican presitown, to Jim Bahoosh, who wrote, "Picnics in a field of dential nomination, presented waist-high wildflowers? Telling Washington reporters with Chilies by firelight in the midst of nese fortune cookies. Inside were cascading mountains? Slipping such messages as "Cookie is Deupstream, ankles icy, sun soaklectable, Haig is Electable" and "Your Next Visit with Al and ing into your tanned shoulders? Hah! No way. This is allergy season. Seod me someplace Pat Haig will be at 1600 Penn. Ave," the address of the White House. _ARTHUR HIGBEE

Israeli Request Called Key to U.S.-Iran Arms Deals

By Walter Pincus

lery shells or artillery pieces to be- it." gin what eventually grew into the At the time, U.S. policy, under Iran-contra affair, according to tes- Operation Staunch, was to discour-

Secretary Caspar W. Weinberger said Tuesday that he did not be-lieve that Bob Woodward could

have had a sickbed interview with William J. Casey, the late CIA di-

rector, as described in Mr. Wood-

"I telephoned from time to time

to the hospital," Mr. Weinberger said, adding that Mr. Casey's wife, Sophia, "would always tell me that

it was not possible for Bill to talk but that she knew he would appre-

"The security, oot only of his

ward's book on the agency.

ciate the fact that I called."

National Security Council consul- the committees, Robert C. McFartant, Michael A. Ledeen, related lane, then the president's national

that then-Prime Minister Shimon Peres of Israel, in a May 1985 meet-Washington Past Service Peres of Israel, in a May 1985 meet-WASHINGTON — In May 1985, the White House secretly ap-proved an Israeli request to send Iran a one-time shipment of artil-ia and nothing else." At the time, U.S. policy, under

imony released by the House-Sen. age the sale of arms to Iran in hopes ate investigating committees. of getting that country to agree to timony released by the inclusion of getting that country to age at investigating committees. of getting that country to age and the Iran-Iraq war. In closed-door testimony that end the Iran-Iraq war. Within a week, Mr. Ledeen told

Weinberger Doubts CLA Book Claim

Washington. By October, Mr. Ledeen testi-

security adviser, told him "to in-fied, the Israelis were discussing form the Israelis that that was with him the possible use of profits okay, but just that one shipment from the sales to pay an Iranian official who wanted to change the Two months later, however, acgovernment. He said the Iranian middleman in the deal, Manucher cording to Mr. Ledeen's account, another Israeli representing Mr. Peres talked to him about a sugges-oon that U.S. made TOW missiles Ghorbanifar, had paid the official \$300,000 from his share of the first

arms sales. could be sold to Iran as part of a In addition, the official, whom plan to release U.S. hostages held in Lebanon and establish a new Mr. Ledeen described as wanting Mr. Leden described as waiting to change the Iranian regime by parliamentary means, asked for small arms, automatic rifles and possibly silencers so that he could relationship between Tehran and protect him and his allies."

Later that month, Mr. Ledeen said, the Israeli gave him a Swiss bank account number to be used to handle these expenses. Mr. Ledeen's testimony, given to the committees in four days of

closed-door questioning, provided other new details on how the Iran arms initiative began. The disclosures include Mr. Le-

deen's recollectioo that Mr. McFariane told him twice that President Ronald Reagan had approved the initial Israeli shipments of U.S.-made TOWS before they were sent. Mr. Reagan told the review board headed by former Sena- would have to be sent before any tor John G. Tower that he could release.

A Cannes: 19, La Croisette

not remember when he approved the deal, and his chief of staff at the time, Donald T. Regan, has testified that the president did not learn of the shipments until after they had occurred and the Reverend Benjamin Weir, a hostage, was released. Mr. Ledeen insisted to the committee that after the initial arms

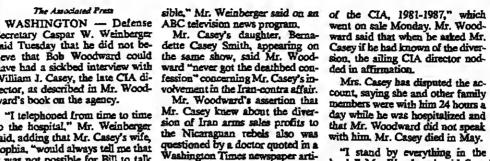
Page 3

shipment, he opposed the idea of arms for bostages but could not get other officials to back that stance. He said William J. Casey, then the CIA director, told him in Decem-ber 1985 that although he agreed it : was important to work to change, the Tehran government, "We have to do the hostage matter first."

He also told how he met with David Kimche, director of the Israeli foreign ministry, on Aug. 20, 1985, to work out codes for use in delivery of hostages after the first 100 TOWs were delivered.

He then recounted that when no hostages appeared, another meet-ing was held in Paris on Sept. 4, where Mr. Ghorbanifar said the weapons had fallen into the hands of the wrong forces and the second shipment, this time 400 TOWs,

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"I stand by everything in the book." Mr. Woodward said Sun-day. "including the visit I made to Casey's hospital room when I talked to him as described."

Mr. Woodward has said he was

Poland Rejects U.S. Call for Change

By John Tagliabue

WARSAW - Poland on Tuesday flatly rebuffed U.S. urgings that it take steps toward economic and poliocal pluralism, such as es-tablishing independent trade unions, as a way of improving relations between the two countries.

Jerzy Urban, the government spokesman, rejected the idea that applying Western economic models would aid Poland.

"We are realistic," Mr. Urban said at his weekly news conference. We know the dramatic economic situation prevailing in other politi-cally and geographically close allies of the United States, who are applying American political solutions, such as political pluralism, and who have economic systems similar to the United States."

The rebuttal of the U.S. appeal, which was delivered Monday by Vice President George Bush in a live, uncensored television appear-ance, followed a U.S. decision to

Noting that the Polish government regarded Western assurances on its debt as "a first step on a

constructive road," Mr. Urhan said: "We are oot asking for help, we are only asking for the normal treatment of Poland in international economic cooperation." The clear public rejection came even before Mr. Bush left Poland.

The vice president spent the day touring sites near Kracow, At a news conference Tuesday

morning, Mr. Bush summarized the "The development of political experience of his four-day visit by life in Poland and of socialist plusaying he had "the distinct feeling ralism," he said, "will not travel the that Poland has come out of a very road of resurrecting the long-dead difficult time, and that things are moving forward." In his television appearance, Mr.

Bush linked further improvement in U.S.-Polish ties to meaningful steps toward political and economic change, including the establishment of "self-governing organiza-tions" for "the protection of disappointment over its failure to workers' interests. At his news conference, Mr. Us- aid in obtaining loans.

ism" within its economic and political system. Asked whether such pluralism would permit reinstatement of independent labor unions, as Mr. Bush urged, he said, "We remem-

ber the times when such phyralism was set up in Poland, in the 1980s. and union pluralism existed." Referring to the short-lived

flourishing of Solidarity, he said: This concrete experience is an experience that we assess negatively. "The development of political

political structures of 1980 and 1981, and particularly those that conducted confrontational policies and created for the country the dramatic situation that made it occessary to impose martial law."

The government's rejection of disappointment over its failure to clicit a stronger commitment for

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wife and family who were there with him all the time, but of the CIA itself, which is very close and very tight. I think that would've made that kind of thing just impos-

Mr. Wondward, an assistant managing editor of The Washing-ton Post, describes the interview in his book, "VEIL: The Secret Wars tal.

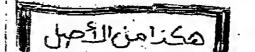
Washington Times newspaper arti-cle published Tuesday. The doctor reportedly said Mr. Casey was so impaired after his brain surgery that he could not have responded to Mr. Woodward's questions.

able to enter Mr. Casey's room briefly with the help of a "source" at Georgetown University Hospi-

help reschedule debt to Western ban said Poland envisaged the es-governments. tablishment of "socialist plural-

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her late start, some voters' bias

against women candidates and slower than hoped-for fund raising

Speaking on the "CBS Morning News," Mrs. Schroeder, of Colora-

do, said that the money troubles

as a potential candidate, rather

However, she also said she had

who would never accept a woman

dential nomination.

than being a woman.

candidate.

all played a part in her decision not into that process." to seek the 1988 Democratic presi- On being the on

INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, SEPTEMBER 30, 1987

Henry F

grant asylum to refugees

RIVALS: Conservatives Speak Out

ble than usual in recent weeks. He has been filling in for Mr. Gorba-ture and art. This is an indisputable

(Continued from Page 1)

sight since Aug. 7 until he reap-peared on Tuesday.

In the past month Mr. Ligachev,

who as the Communist Party's sec-ond secretary behind Mr. Gorba-

chev oversees the work of the huge

vember celebrations of the Soviet

remarks have had the most impact.

Since early this year he has repeat-

edly warned against emphasizing only the dark periods of Soviet his-

tory while ignoring the achieve-

For Soviet readers, the remarks

signal a thinly disguised criticism of the growing public re-examina-tion of Stalinism.

Removing the enduring vestiges

of that era is at the heart of Mr.

Gorbachev's reforms, in cultural,

economic and political areas. The critical assessment of Stalin has

broadened recently, going beyond

the legacy of his crimes to his cre-

ation of a highly centralized system

of administration that has become

the bane of the Soviet economy.

In a speech last month at Elec-trostal, outside Moscow, Mr. Liga-

chev again called for a balanced

look at the 1930s - the years of

Stahin's brutal terror and crash in-

He attacked the "cult of person-

ality" that had surrounded the So-

vict dictator but said: "In those

years, the country reached second place in the world in the volume of industrial production, carried out

the collectivization of agriculture,

(Continued from Page 1)

impossible and to succeed.

them 40 years ago to attempt the

"I was so proud to be part of it,"

recalled Ephraim Menaker, an Ex-

his wife, Fira, was on Monday's

dustrialization program.

ments.

chev, who had been out of public fact."

It said several Spaniards of

Basque origin had been returned to

Spain despite their pleas that they were political refugees. Finland returned Soviet citizens

and achieved new heights in cultur-

Such a defense of Stalinism

coming at a time when agricultural

collectivization is again being

acutely debated, was seen by many as cutting across lines set by Mr.

Gorbachev and a newly elevated

Politburo member, Alexander N.

Yakovlev, who shares responsibil-

ity for ideology with Mr. Ligachev.

defended the Brezhnev ers, now-

usually referred to in Soviet short-

hand as the period of stagnation.

He called the Brezhnev years of the

1960s and 1970s a time of progress, particularly in western Siberia,

where he served as party leader.

Last week, according to literary

sources, Mr. Ligachev rebuked Ye-

gor Yakovlev, editor of the weekly Moskovskiye Novosti, for publish-ing an obituary of Viktor P. Nekra-

sov, a writer and dissident who em-

U.S.-Soviet Talks

On Arms Sought

Washington Post Service

Defense Caspar W. Weinberger has

invited his Soviet counterpart, Dmitri T. Yazov, to Washington

for discussions in early October on

arms control and other topics, ac-

be the first meeting between top

military officials of the two super-powers, the Pentagon officials said

They said no reply had been re-ceived to Mr. Weinberger's Sept. 22

letter to General Yazov. But the

officials expect such a meeting to

occur because Foreign Minister Eduard A. Shevardnadze support-:

ed the idea during discussions with U.S. officials two weeks ago.

leave the ships, and the passengers.-

"None but dead men will land

For 19 days the British kept the .

side Port-de-Bouc in desperatchy

themselves refused.

here," said a spokesm

If General Yazov accepts, it will

cording to Pentagon officials.

Monday.

EXODUS: 1947 Voyage Recalled

odus crew member, who along with passengers aboard the ships out-

voyage. "I was no Zionist, but I hot, disease-ridden conditions,

WASHINGTON -Secretary of

igrated to Paris.

In the speech, Mr. Ligachev also

By John Holus York Times Ser DETROIT - Henry a ab took over his gran

in to profitabil Hand to the i for treatment of but his condition det jeveloped beart an

M Gime is on the built with say to settle argun was more than that the best-known nam and any n was on paper. It glis on nd flashed in chrom world Even in Russia all should for what it sto Ford meant cars He pever forgot that. 7 He with millions of dollar sels of leisure. But first, Henry Ford 2d bu He did not create the o ht standfather did that Be storing Henry snatch muced of the company and ther's aged hands no to suide the industria for to suide the industria from the brink of collapse property. Like his grandfa For older, he guarded ! a jesiously and climinate is sho came too close t what would be the wor

ge was settled at his bir schlich drama took plac k #25 .50. World War II when Henry Ford, who mother and a fea ene control of the comp By then his grandfath polarly senile. The grand ah ann. Henry 2d's father is itad and one by one as competent executive mised. The company

DEATH NOTICES

i n Mare Joseph Beherra ploie douleur de vous faire THERRY STANLEY BER ri Wilnijk Anvers le 7 novem climie a Berne le 25 septem mides secours de notre Mêre-

ifse. perve religieux sera célébr zei lociobre 1987 à 11 h feine Abbatiale de la Ca inclus. ten sus: de l'inhumation da en le famille au cimetière Se

Ma Amers tics le 18 septembre 1987 35 Avenue Louise, Brute S. Rue de l'Université, Pr

HE IND TRENE DAVIDED mouse with their deepest so ma will be held at: Arm st thurch of St. John 15 r imon Paris 8th on Thursday in: 19:" at 2 p.m.



The

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trin H Win States and and and fair

Rights Group Accuses Soviet of Prison Abuses

prisoners face harsh treatment and grueling labor in camps and pris-ons despite Mikhail S. Gorbachev's

The organization's report for bor," it said, 1986 also criticizes the United States for sentencing juvenile offenders to death. stepped up the use of capital pun-

ment and torture, it said. Executions, amputations, torture and detention of political prisoners are widespread in the Middle East and North Africa, it said.

the worst offenders, with a great number of executions and inhumane punishments.

forms of judicial punishment,"

forces, it said.

exile of the dissident physicist, An-

political offenses, but the treatment lagers on suspicion of stealing a huctance by many countries to LONDON - Soviet political of immates remained harsh and ar- part of his bicycle bell.

death, amputation of fingers, mutilation and flogging carried out as

Amnesty International welto the West by ending the internal International said.

bitrary, the report said. "Prisoners were kept on monotonous, meager rations, with only ru-

Soviet judicial officials have

tation" may be eliminated.

Iran and Iraq were listed among der.

arbitrary arrests, the detention of was 17. It said that the trial judge hundreds of political prisoners and had found that he was mentally rontine torture by the security retarded but that the governor had

drei D. Sakharov.

In South America, Chile's govemment developed a "new strategy of terror," using undercover squads to kidnap and kill political opponents, the group said. The Amnesty International re-port complained of increasing re-cal asylum, the group said.

promised reforms in the country's legal system, Some have hinted that

But Amnesty International said that in 1986 at least 11 people were imprisoned under the law. Thirty others were convicted of the less serious crime of anti-Soviet slan-

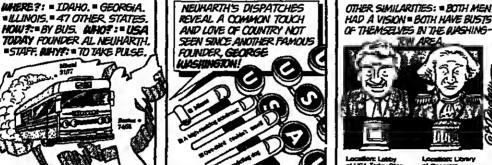
The group condemned the use of the death penalty. The United States was accused

party apparatus, has kept his pro-file high, chairing a meeting on problems in the Soviet tea industry, meeting with a leader of Frances "The organization recorded a of holding at least 32 people under number of cases of stoning to sentence of death for nurders carried out when they were under 18. The organization cited the case Socialist Party, speaking to teachers on educational reform and of James Roach, executed in the Amnesty International said of Iran. electric chair in South Carolina for gathering media leaders for a dis-In Iraq there were widespread two murders committed when he cussion of preparations for the No-Union's 70th anniversary. History is a favorite theme of his, and it is on this subject that his

refused clemency. China also made widespread use comed moves toward openness in of the death penalty, and local offi-the Soviet Union in a year when cials did not shrink from torture Moscow showed a more liberal face and arbitrary brutality. Amnesty

The report referred to a local party secretary who was alleged to

Fewer people were arrested for have ordered the torture of 17 vil-



DES

DONT

COUNT THEM OUT

"At Lufthansa, you never stop learning."

The senior woman in Cong

not enter the race because "I could

not figure out how to run and not

be separated from those I served."

announced Democratic contenders

as "a bowl of unset Jell-O," urged

Mrs. Schroeder, 47, who pinned

papers stacked to the ceiling trying whose biting wit hit some of the

to figure out how to do it in each Democratic candidates as often as

state. And it's really too late to get it did President Ronald Reagan, into that process." it did President Ronald Reagan,

"If you start with a hard core the term "Tellon president" on Mr.

that say. No way. I'll never vote for Reagan and who has referred to the

DOONESBURY USA TODAY: A WHERE ?: = IDAHO. = GEORGIA. NEUHARTH'S DISPATCHES STATE OF MIND IN SEARCH OF A HEARTBEAT

This is an authentic passenger statement.

EUSCAF

Schroeder Explains Decision on '88

tricia Schroeder said Tuesday that delegate system, of which there are

stemmed from her late emergence a woman. I don't care who she is,'

realized from public-opinion sur- slow, or not as fast as you'd like,

veys that there was a core of voters you can't jump-start the campaign,

FOCUSING ON FUTURE

The Associated Press man, one vote," she said. "It's this candidate, saying that she had not DENVER — Representative Pa- whole really incredibly convoluted had time to think about it.

On being the only woman among

both parties' hopefuls, Mrs.

and you're starting late on top of

that, and then you don't - the money comes in but it's coming in

and that's exactly what we've asked

at the very beginning."

Schroeder said:

Patricia Schroeder her supporters to "build on gains we have made and not lose them." Pat Murphy, the president of the New Hampshire chapter of the Na-tional Organization for Women, said that Mrs. Schroeder had ap-"She attracts people who are not "I think the bottom line is this: Mrs. Schroeder did not an-people keep forgetting it's not one nounce her support for another and military families, the latter be-ists," Ms. Murphy said. traditional Democratic Party activ-

social reforms, the human rights dimentary medical care and had to group Amnesty International said meet excessively high work targets Wednesday in its annual report. often involving heavy physical la-

Governments in South America, a law allowing a 10-year labor Asia and Africa have similarly camp sentence for "anti-Soviet agi-





knew after the war that my place playing a waiting game while world was here in Israel and not anyplace 'opinion inevolably -built 'sgamst' else At that time the Israel and Israel else. At that time, the Jews were looking for a homeland. Today the homeland is looking for Jews." Mr. Klieger, an Auschwitz survi-

vor whose tattooed concentration camp number is still visible on his whist, was then a romantic 20-year. Isu caturet anothing. The spectacle old looking to hook up with a girl. parted for Hamburg. The spectacle old looking to hook up with a girl. of 4,500 Jews being forced to diswrist, was then a romantic 20-yearon Cyprus.

Now he is a hard-bitten journalist for Yediot Ahronot, Israel's to the poignancy. largest daily newspaper, and he, "The British plan was the right largest daily newspaper, and he, too, wonders what happened to the plan," says Mr. Kheger. "It took dresm. The fact that most Jews everything into consideration but have remained in the diaspora bewilders and angers him.

"It was only 40 years ago, but it feels like 4,000," he said. "We created a country, not just for us but for the whole Jewish people, but the whole bloody people doesn't want us."

Answers were easier back in those days. The British, rulers of Palestine

by mandate since the close of World War I, were weary and about to cut their losses. The Mossad, not the slick Israeli

super spy agency of today but a group of ragged, desperate Zionist patriots, was frantically combing the ports of Europe and North America for cheap boats for the high-risk run to Palestine. More than 60 eventually made

the trip, carrying more than 90,000 Jews, the backbone of the modern Jewish state.

Mossad agents purchased the President Warfield in Baltimore in November 1946. It was named for Solomon Warfield, president of the Old Bay Line and an uncle of Wallis Warfield Simpson, the duchess of Windsor.

The flat-bottomed, four-decked ferry navigated the choppy Atlan-tic and for months wandered from port to port in Europe under the watchful eyes of British intelligence. Sympathetic French immi-gration officials in the port of Sete at last allowed the boat to hook up with its passengers.

Mr. Klieger was quickly drafted to be a member of the mostly American crew and was let in on their plan. The idea was to chug slowly toward the Palestine coast, then break loose near Haifa and outrace their British escorts to the shore.

But the British had other ideas. Six days out of port and 12 miles (20 kilometers) from shore, British sailors boarded the Exodus, setting off a pitched battle in which three lewish crew members were shot to death and hundreds were overcome by tear gas. After the boat was rammed, the

passengers finally surrendered and were transported to Haifs, only to be reloaded into three British prison ships and returned to France. Britain wanted France to take back the Jews in order to discour-

age future attempts. But a young French cabinet minister named François Mitterrand announced that the government would not force the passengers to

A French newspaper dubbed the ships a "Floating Anschwitz." Five, babies were born on board and one died.

Finally, after an emergency Brit-ish cabinet meeting, the ships deembark in Germany, the heartland of the Holocaust nightmare, added

one thing -- the spirit of 4,500 people from the death camps who

didn't even consider giving up." Within a few weeks, a special United Nations committee had recommended immediate freedom for Palestine and its partition between Arabs and Jews. The British left

and the Arab-Israeli wars began. As for the passengers of the Exo dus, consigned to two displaced persons camps in Germany, all eventually made their way to Isriel within six months of its birth in

May 1948. The ferry rusted in a corner of Haifa's port until it was towed out to sea and allowed to sink. Monday's ferry was not much of an improvement over that early boat. There was plenty to drink and

cat, but the lone toilet soon was overflowing. The young passengers sat listlessly baking in the Mediterranean sun as the boat headed south.

They are in Israel working on kibbutzim or attending Hebrewlanguage classes, and many are weighing whether to emigrate to a society whose idealism sometimes. seems to have been overwhelmed by too many wars, too many promises and an overdose of cynicism. "We need to find some way to connect with these kids, to make

them understand what Israel canbe," said Reuben Surkis, an official of the World Zionist Organization,which organized the outing. "We thought if they learned

about the struggle for Jewish inde-pendence, it might help."

Many of the young people seemed interested in Monday's effort, but some said they were tired of being lectured to, tired of being made to feel guilty for not living in this difficult land.

"Usually you get the same spiel," said Nigel Broskarsh, 25, a social worker from London. "You get some guy from the Jewish Agency telling you what to think." Mr. Klieger is pessimistic.

"People are so cynical about Zi-onism and about Israel," he said. This trip won't change anything." Still, he smiled when he recalled the incredible days 40 years ago when a seeming defeat — the failure of the Exodus to chade the Brit? ish ships and get to Haifa - turned.

into a major victory. If we had succeeded in doms what we set out to do, we would

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of Prison Abuse

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It was more than uses in the one of the best-known names in the world. Each day it was stamped in the world. Even in Russia and China, it stood for what it stood for in a, it stood for what it stood for in a, it stood for what it stood for in a, it stood for in a, it stood for in America. Ford meant cars. He never forgot that. The ham business miracle of the de-cade. Those who knew said the company was not just dying, it was a stready dead. But Mr. Ford had pluck and huck. Even pluck and huck, however, a not enough to help him

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Alle Mare Joseph Beherman ont la profonde douleur de vons faire part du Alle de leurs fils

Brunelles. Branelles. I sers saivi de l'inhumation dans le ca-venu de familie au cimetière Schoonsei-

DUS: 1917 Voyage Red

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By John Holusha New York Times Service DETROIT - Henry Ford 2d. 70, who took over his grandfather's

foundering company in 1945 and Sept. 12 for treatment is from Part 1: Sept. 12 for treatment as be developed heart and kidney problems. "My name is on the building," he "My name is on the building," he the up restored it to profitability, died

As the problems. The problems of the building, and the building, and the problems. The problems of the best is on the building, and the problems. It was more than that, His way one of the best-known names in the base of the base of

dreas of minutes of details in the second se He did not create the company. His grandfather did that. But as a youth, young Henry snatched what remained of the company from his grandfather's aged hands and be-grant the brink of collapse back to prosperity. Like his grandfather, as he grandfather, he gnarded his pow-he scient of the company. He did not create the company. Achieve his greatest goal He count never catch the family's ancient n-wal, the General Motors Corp. But he did have the satisfaction of watching those he put into pow-er finally best GM, at least in a financial scose. Last year, with Henry 2d still exercising power be-hind the scene as chainman of the board of directors finance commit-

he grew older, he gnarded his pow-er jealously and eliminated those sides who came too close to h What would be the work of his life was settled at his birth, and much high drams took place before

he was 30. World War Li nan just ended when Henry Ford, backed be was 30. World War Li nan just ended when Henry Ford, backed by his mother and a few allies,

the and interval in the interval in the interval interval

vem de famile in cimener Schoor hof à Anvers. Brutelles, le 28 septembre 1987. 385, Avenue Lonise, Bruxelles. 35, Rue de l'Université, Paria.

anymouce with their deepest sorrow the passing away of their beloved father. Service will be held at: Armenian Apos-

Service will be held at; Armenian Apost tolic Church of St. John 15 rue Jean

Gonjon, Paris 8th on Thursday, 1st Oc-tober 1987 at 2 p.m.

HYUNDAL

proaching ruin despite its giant become a modern, publicly owned dren, faded in the late 1950s, size, losing almost \$9 million a corporation. particularly after he met Cristina month, and the senior Henry Ford Yei it was structured so that the Austin, the divorced wife of a Britseemed to be turning over control to an aide, Harry Bennett

hun, and young Henry's mother ter begin to emerge: Henry the so-threatened to sell her stock in Ford, cial thinker; Henry the swinger; Henry had become a member which was a family-owned business

grandson, only 28, took over. the imagination of the working ful but uncomplimentary stories of The first thing he did was to fire man, for his efforts to mplift the the personal lives of Henry Ford

er finally best GM, at least m = financial scores America m us financial score. Last year, with riots spread across America m us Henry 2d still exercising power be-hind the scene as chairman of the riot of 1967, Henry Ford was the in the early 1960s and led the Ford recently from the lided leback by creating the car that caught the the first time since 1924 that Ford

had besten GM on the bottom line. ed to carring social ills and trans-But in his early days at the helm forming social ills and trans-it took 10 years of hard work, to stood up for the liberal approach of 2d said that he would retire as chief rebuild Ford into an industrial the foundation's efforts, but he lost control the model of the best of the transby his mother and a few allies, it took 10 years of hard work, to

power throughout the world. At the control of the board and finally, in the year. end of that decade, if it was not 1977, quit in disgust, complaining first in the automotive industry, that it had an anti-capitalist bias. first in the automotive industry, Ford was a safe second and close His private life became newswor-

family, which meant Henry 2d, as it ish naval officer. had meant his grandfather, main- In 1963, Henry and his wife for-Eventually, the Ford women tained control. And only after the mally separated. In 1964 he was took action. The elder Henry company was re-established did divorced — a large settlement was Ford's wife, Clara, put pressure on other sides of Henry Ford's charao- believed to be involved — and in tained control. And only after the mally separated. In 1964 he was Henry had become a member of

and later, Henry the autocrat. then, unless her son was given con-trol. On Sept. 21, 1945, the elder for his social involvement, for the Henry Ford, 82, retired, and his famous \$5-a-day wage that caught the involvement of the specime His grandfather had been known pulco to the Riviera. famous \$5-a-day wage that caught for Henry Ford. There were color-Mr. Beanett. Mr. Beanett. Once Mr. Ford won control, he began the rebuilding, hiring talent-to end World War I, and for his and Cristina. There was a suit by Peace Ship mission to Europe to try to end World War I, and for his and Context in the personal aves of Henry Ford investor the working class, for his and Cristina. There was a suit by Peace Ship mission to Europe to try to end World War I, and for his M. Cohn, who was also Cristina's readment to give to the block. readiness to give jobs to blacks lawyer, charging that Mr. Ford when segregation was a way of life took bribes and used company in America.

But as Henry Sr. aged, his ideal-bles with Ford cars: Pintos that ism soured. The \$5 day turned into burned, automatic transmissions beatings of union organizers. Social that slipped into reverse by them-uplift turned into spying on work-ers. Pacifism became associated Beyond this, Henry Ford's desire with his anti-Roosevelt, pro-Ger-man feelings as World War II ap-brought him into conflict with his man feelings as World War II ap-proached, and his friendly attitude aides — a situation not unlike that toward blacks was matched by his at Ford in his grandfather's day. hatred of Jews. For whatever Henry Ford's outside

hatred of Jews. But young Henry wiped the interests might have been, the com-words "bigot" and "anti-labor" pany was his life and his kingdom. He oversaw the creation of the

modern Ford Foundation dedicat- "tang

Although he continued as a chairman of the board's finance committee until his death, he large-

Daugherty, U.S. Football Coach, Dies The Associated Pres

EAST LANSING, Michigan -Bubba Smith and Clint Jones.

Hugh D. (Duffy) Daugherty, 72, who guided Michigan State Uni-Born in Emeigh, Pennsylvania, Mr. Dangherty grew up in Barnes-boro, Pennsylvania, and attended versity's football program to na-tional prominence and two Big Ten titles in 19 years with the school. played three seasons and was capdied Friday in California. tain of the team in 1939, when he Nick Vista, the university's was a senior. He served in the U.S. sports information director, said Mr. Daugherty had died at Santa Barbara Cottage Hospital, where he was hospitalized Aug. 23 with heart and kidney problems. Army during World War II, ad-vancing from private to major and winning the Bronze Star. He re-turned to Syracuse as a coach be-fore going to Michigan State in

He came to Michigan State in 1947. 1947. He was a line coach at Syracuse under Mr. Munn in 1946 and came to Michigan State with him on Jan. 1947 as an assistant to Coach Clarence (Biggie) Munn. He replaced Mr. Munn as head coach in 1954. During his tenure, Mr. Daugh-1, 1947. Mr. Dangherty guided the lines that earned the nickname erty compiled a record of 109-69-5. His 1965 and 1966 teams went 19- Doffy's Toughies when the Mumn actor in several films, including teams went 54-9-2. 1-1 and won the Big Ten title with

NEW YORK (NYT) - Drew (Bundini) Brown, 57, who worked as a comerman and assistant trainthe former heavyweight champion's boxing career, died Thursday at Good Samatitan Hospital in Los Angeles. Mr. Brown was said to

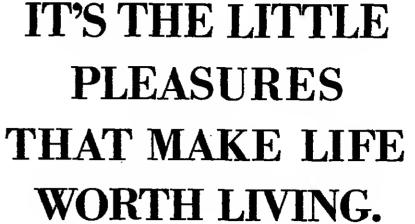
Mr. Brown joined the entourage

Mr. Brown also appeared as an

have undergone surgery earlier in

such stars as Gene Washington, Drew (Bundini) Brown

most competent executives were enough to challenge from time to thy as his marriage to Anne Mo- ly left the management of the com-dismissed. The company was ap- time. Stock was sold, and Ford had Donnell, the mother of his chil- pany to his successors.

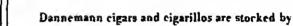


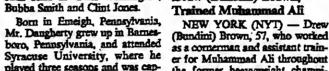
Page 5

El noble.

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Your true connoisseor is not someone who simply sets high standurds, hut who unerringly selects the better rather than the merely good. He luxuriotes in discovering the finer subtleties of taste. Inquisitive and astute, he has the acumen to appreciate finesse. So it is that he snrours his distinguished Dannemann cigar above all else: while valuely leaning back, he lights up with satisfaction and from the very first draw muses: "Vire in difference"





the week.

fore going to Michigan State in of Mr. Ali in the early 1960s when

"Shaft" and "The Color Purple,"



Henry Ford 2d, the Automaker, Is Dead at 70



the jet set and was seen from Aca-

The late 1970s were bad times

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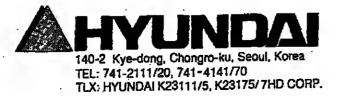
The Honeycomb's Symmetry Reflects Hyundai's Business Philosophy

At Hyundai we're involved in a whole nest of activities. Varied activities that keep us busy from construction and engineering to shipbuilding, industrial plants, machinery, automobiles and trade. And recently Hyundai has expanded into the hi-tech electronics field of tomorrow.

How have we been able to successfully expand into all these areas? Well, our consistent business philosophy has been strictly conformed to, in all our pursuits. Simply, all Hyundai companies insist on hiring the best people, doing the job better and faster than the competition, and aiming at complete customer satisfaction. Our customers appreciate it and we demand it.

In addition, Hyundai's different business lines conform to each other and at the same time offset each other to produce a harmonious balance. That's important to you, because we can supply services and products faster and more economically, since we are able to tap into our worldwide "network-comb" of companies.

Hyundai, serving equally, consistently and economically.



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THE EIGHTH ANNUAL INTERNATIONAL HERALD TRIBUNE/ OIL DAILY CONFERENCE, LONDON OCTOBER 22-23, 1987

THE CHALLENGE OF THE 1990's

THE program is designed to assist senior executives in the petroleum industry and related fields to determine their business I strategies into the 1990's. The Honorable John S. Herrington, Secretary of Energy, United States, H.E. Abd al-Hadi Muhammad Kandil, Minister of Petroleum and Mineral Resources, Egypt, H.E. Rilwanu Lukman, Minister of Petroleum Resources, Nigeria, President of the OPEC Conference, H.E. Arne Oien, Minister of Petroleum and Energy, Norway and The Rt. Hon. Cecil Parkinson M.P., Secretary of State for Energy, United Kingdom will head a distinguished group of energy and financial leaders from around the world.

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OCTOBER 22

UNITED STATES' ENERGY POLICY The Honorable John S. Herrington, Se and Somes United States CHALLENGE OF THE 1990's: A CORPORATE VIEW John R. Hall, Chairtean and Chief Executive Officer, Ashland Oil Inc. Philip Oxley, Chairtean, Tenneco Europe Led Nader Sultan, President, Kuwait Petroleum International GLOBAL DEMAND AND SUPPLY: AN OVERVIEW GLOBAL DEMAND AND SUPPLY AN OVERVIEW John H. Lichthlan, President, Petroleum Industry Research Foundstion. Respondent: Herman T. Franssen, Economic Advisor of H.E. The Minister of Petroleum and Minerals of the Salamate of Oman BREAKOUT GROUPS (These three sessions will rup concu NORTH AMERICAN MARKET Theodore R. Eck, Chief Economist, Amoco Corporation Milton Lipton, President, W.J. Levy Consultances Corporation THE EUROPEAN OUTLOOK Inte CONVERSION OUTLOOK Graseppe Seligiotti, Executive Vice-President, AGIP SpA Ted White, Managing Director, Petroleum Economics Ltd THE ACUFIC OUTLOOK Dennis J. O'Briett, Chief Economist, CAITEX Petroleum Corporation LUNCH THE OUTLOOK FOR THE UNITED KINGDOM'S PETROLEUM INDUSTRY The Rr. Hon. Cecil Parkinson M.P., Secretary of State for Energy, United Kim Secretary of State for Energy, United Kingdom MARKET PORCES IN CHARGE OF SUPPLY MANAGEMENT John Deuss, Chairmen, Tinnsworld Oil Ltd. ENERGY SECURITY AND THE MIDDLE EAST GEOPOLITICAL OUTLOOK Charles DiBons, President, The American Petroleum Institute George Quincey Lamaden, Director, Oil Market Development, International Energy Agency Methodi Varzi, Senior Analyse, Kleinwort Grievana & Co. Market Robert Mahon, Director, Grievana & Co. Coorge United Vision Agency International Energy Agency Mehdit Vazzi, Senior Analyse, Kleinwort Grievson & Ca. Modernor: Robert Mabro, Director, Oxford Inscitute for Energy Studies.

OCTOBER 23

MINISTERIAL PRESENTATIONS AND DISCUSSIONS H.E. Rilwanu Lukman, Minister of Petroleum Resource, N President of the OFEC Conference H.E. Arne Ofen, Minister of Petroleum and Energy, Norway H.E. Abd al-Hadi Muhammad Kandil, H.E. And al-Hadi Muhammad Kandil, Minister of Petroleum and Mineral Resources, Egypt Moderator: Herman T. Franssen, Economic Advisor of H.E. The Minister of Petroleum and Mineral Resources of autes of the Subanarce of Oman THE WORLD ECONOMY: RETURN TO NORMAL GROWTH! Stephen Marris, Senior Fellow, Institute for International Economics, former Chief Economist, OECD Respondent: Timothy Congdon, Chief U.K. Economist, Shearson Lehman Brochers BREAKOUT GROUPS (These three sessions will run concu BREAKOUT GROUPS (I hease three seasions will run conc FINANCING EXPLORATION AND DEVELOPMENT Jean Claude Balaccana, Director General, Institut Français du Pércole David Parker, Manager, Project Finance Unit, National Westminster, Bank THE FINANCIAL HEALTH AND PROFIT PROSPECTS OF THE OIL INDUSTRY Dillard Soriggs, President, Peroleum Analysis Ltd. CHINA: PROSPECTS FOR OIL DEVELOPMENT Kim Woodard, President, China Energy Ventures LUNCH FINANCIAL STRATEGIES FOR THE OIL INDUSTRY: FINANCIAL STRATEGIES FOR THE OIL INDUSTRY: NEW INSTRUMENTS AND MARKETS Rochey F. Chase, Group Treasurer, B.F. Finance Internations R. Hartwell Gardner, Treasurer, Mobil Oil Corporation Robert B. Weawer, Senior Vice-President, Global Energy Encurive, The Chase Manhattan Bank, N.A. IMPROMPTU PANEL DISCUSSION Moderator: Nicholas G. Voûte, Oil Consultant, London and The Hague



REGISTRATION INFORMATION

The fee is £595 (plus VAT @ 15% £89.25, cotal £684.25) or the equivalent in a convertible currency for each participant. This includes lunches, a cocktail reception and post-conference documentation. Fees are payable in advance of the conference and will be returned (less £50 administration charge) for any cancellation poetmarked on or before October 12. Cancellations postmarked later than October 12 will be charged the full fee. Substitutions may be made at any time.

Please return the registration form to: International Herald Tribune, Conference Office, 63 Long Acre, London WC2E 9JH, or elephone (441) 379 4302 or relex 262009.

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Amid U.S. Fields of Plenty, a Bare Farm Cupboard By Keith Schneider

New York Times Service BELLEVILLE, Kansas -Just over the ridge from Larry Baxa's home near this prairie town, a combine chews up rows of corn, filling its bin. The air is heavy with the aroma of freshly cut alfalfa, and a bright sun warms the day as

harvest season begins in northern Kansas. But amid this tableau of plenty. Mr. Baxa, 40, and his three children are hungry. In the Baxas' century-old house, built of thick timbers and designed to shelter a farm family's dreams, the refrigerator and cupboards are often bare. Like hundreds of farm families in Kansas, and thousands of others scattered across the Middle West, the Baxas are making desperate

choices. They are holding off bankers and creditors, and hanging on to their farm by doing without basic needs, including food. Hunger and malnutrition are a new phenomenon among Kansas farm families, experts say. They believe farm families such as the Baxas

are part of a new culture of poverty that has risen in the Middle West since the start of the decade and that may prove to be as permanent as that in Appalachia, the Deep South and parts of the Southwest.

"Third World conditions have reached the Middle West," said Dr. Cornelia Flora, a professor of sociology at Kansas State University in the town of Manhattan. "The malnutrition and hunger we're seeing occur because people cannot earn a living in their own towns and

they are too poor to go to the cities." Joanne Komenda, who coordinates a church food-pantry network to help Nebraska farmers. "We're starting to see goiters and absaid. scessed baby teeth in farm children, which indicates they are not getting adequate nutri-

Mr. Baxa recalled prosperous days in the 1970s when the future looked bright. But subsequently, he said, times became hard and his wife buckled under the stress, divorcing him almost two years ago.

"The kids aren't getting enough to eat," he said. "There's times when my youngest says to me, Daddy, I'm hungry."

"Tm working like a dog and I still don't have

ghum grower with a 540-acre (280-hectare) private groups that provide aid to the rural poor farm. He said that his net income was less than say the demand for food by farmers is increase \$5,000 a year.

Mr. Baxa said he could only afford to spend receiving free lunches at school but that the family had been rejected for food stamps because they did not qualify.

Asked why he had not left the farm in search of an alternative, he said: "Farming is the only thing I know. I want to farm. I want to raise my kids on a farm, and there's nowhere else for me

to go." In northern Kansas, a prosperous farm region since it was settled 100 years ago, evidence of economic distress is everywhere. Hundreds of farmhouses have been abandoned. The population of Republic County, which includes Belleville, has declined 5 percent since 1980. Ten neighboring counties are also losing residents.

Nevertheless, farm officials in Kansas and other heartland states hold out the hope that the depression in agriculture is beginning, after seven years, to turn around.

Prices for livestock are rising, interest rates are stable and the more than \$22 billion the government is paying this year for farm pro-grams is helping the largest growers realize profits that have reached the highest levels in vears.

How long, if ever, it will take the turnaround to ripple down to the region's most impoverd farmers is uncertain.

In 1978, the rate of poverty in the 12 Middle Western states, 9.1 percent, was the lowest among the four regions measured by the U.S. Census Bureau. Last year, the poverty rate in the Middle West was 13 percent, less than in the South, about the same as the West's, and much higher than in the Northeast.

Though the poverty rate in the Middle West was lower than the overall national rate of 13.6 percent, the increase since 1978 was the largest of any region, according to the Census Bureau. In addition, in the same period, the number of people living on farms who were poor soared

to nearly 20 percent from 12.2 percent. The number of hungry farm families in the any money," said Mr. Baxa, a corn and sor- Middle West is not known. State officials and and frequently it is not nearly enough.

**

Experts say that farmers today are suffering S20 a week on food, that his children were more than in the Great Depression, when farms were much smaller and families raised a variety of crops and animals to feed themselves. Now, most Kansas farmers raise two or three cropsfeed corn, sorghum and wheat - and, like other Americans, they buy the bulk of their food from supermarkets.

In Iowa, the number of farmers receiving food stamps rose to more than 2,000 this year from 400 in 1984, according to the State Depertment of Human Services.

Church groups in Nebraska have established more than 200 so-called particles in church basements that provide bread, canned goods and other staples to rural families. In a random telephone survey in April of 62 families in 12 Nebraska counties, 42 percent said they used the pantries in emergencies according to officials of the statewide family farm advocacy group that conducted the mr

"It's hard to believe that in only seven years that farmers and entire farm communities could fall so far," said Jeffrey Shotland, a researcher who has written two reports on himger since 1986 for Public Voice for Food and Health Policy, a private, Washington-based

public affairs group. Roughly 40 percent of Kansas's 70,000 farmers are still having serious financial troubles and are in danger of losing their farms, according to agricultural economists at Kansas State University.

Most of those growers are struggling under a nearly intolerable burden of high debts, low prices for grain and creditors seeking to reposss equipment, land and homes.

Yet instead of giving up, farmers and then wives are taking low-paying, part-time jobs in town. Children are working after school and on weekends.

Many farmers and their wives say they are too poor or too busy to plant gardens. Almost every dollar earned is put back into the farm to repay debts. What remains is spent on food

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Reagan Denounces, Then Signs, Bill to Cut Deficit

By Lou Cannon Washington Past Service

WASHINGTON - President want to show your pleasure with what I said, give them a hand. Ronald Reagan denounced Tuesday a deficit reduction bill that he They're on our side."

said was an attempt by congressio-nal "big spenders" to "blackmail" him, but he then signed the measure as its Republican co-sponsors looked on uneasily in the White House Rose Garden.

attendance.

weaken America's defense, they're nuts," Mr. Reagan said. "To those who say we must raise the tax hurden on the American people, they're nuts."

The unusual seven-minute cere-

Herald Size Eribum

publican congressional leaders in Persian Gulf." "No," the president said. "If you

The bill requires \$23 billion in

goals are not met. Mr. Reagan's support helped the original version of the bill become law in 1985. Then, it included the

the measure mainly because it was attached to the urgently needed debt limit.

There's never been as uncless Asia liter this

finance the government's deficits, law would not eliminate the deficitand without the debt bill it risked a until 1993.

absence was also helpful, adding, default later this week. Even before This will teach Cap to go to the the signing, the government was holding auctions of its securities.

The bill increases the debt limit deficit reductions in the 1988 fiscal to \$2.8 trillion, the largest single year, which begins Thursday, and a boost in the statutory debt in histobalanced budget by the 1993 fiscal ry, up from the old limit of \$2.111 year. It cuts military and domestic trillion. Mr. Reagan had sought the programs across the board if its \$2.8 trillion figure.

Even with the original budgetbalancing law, the deficit for the 1988 fiscal year would be about \$144 billion. By bipartisan comproautomatic spending cuts later mise, the bill now relaxes the law's thrown out by the Supreme Court. original deficit-reduction schedule, Mr. Reagan said he was signing leaving most of the deficit-cutting for after next year's elections.

The original law envisioned a legislation to increase the federal \$108 billion deficit in fiscal 1988; with the ultimate goal of a balanced The Treasury needs to borrow to budget achieved in 1991. The new

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The audience of administration officials dutifully applauded the congressional leaders. Several of them had personally urged Mr. Reagan on Thursday to sign the bill despite the strong objections of De-fense Secretary Caspar W. Weinberger. The bill had been supported by other national security officials.

Republican sources said that Mr. Reagan intended to veto the measure but changed his mind after hearing the arguments of advisers

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Business Iravel

mony ended with Mr. Reagan re- and of six Republican congressiosponding to a reporter's shouted nal leaders who met with him question about whether the "big Thursday morning. One of these spenders" included any of the Re- sources said that Mr. Weinberger's

"To those who say we must

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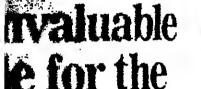
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And Capity Compiled by Our Staff From Dispatcher DURBAN, South Africa — Heavy flooding caused by five days of record rainfall has killed at least 50 people in Natal Province, police said Tuesday. South of record for September set 100 years ago. Durban had received 15 inches (38 centime-ters) of rain since Friday, breaking the record for September set 100 years ago. Durban had received 15 inches (18 centime-ters) of rain since Friday, breaking the record for September set 100 years ago. Durban had received 15 inches (18 centime-ters) of rain since Friday, breaking the record for September set 100 years ago.

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Residents of the neighborhood in Medellin, Colombia, that was destroyed by a landslide await news of family members as rescuers search for survivors and bodies of victims,

Colombia Landslide Toll Put at 300

MEDELLIN, Colombia -Rescue workers searching for bodies buried under a landslide that crashed down a mountain into a poor neighborhood here estimated Tuesday that the death toll had risen to 300, but the mayor feared it could reach 500. The chief of the fire department; Pedro Nel Correa, said emergency crews had pulled 200. bodies from the tons of rubble.

mud and rocks by Tuesday. He estimated that 300 people died in the landslide Sunday, but Mayor William Jaramillo Gomez said that estimate may be too are the set by

low;

washed away, they said, and mud slides have buried people in black

Dorban, on the minute comments

severed.

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ed, with road, rail and civil air links

"We are scaled off in all direc-

day after the last surviving bridge

"The toll might be between 400 and 500," he said, "if we keep in mind that on Sundays anyone might have survived." the mayor said. Mr. Nel Correa said the apthe poor people tend to stay in their homes and there were lots

proximate death toll figure was reached by estimating the num-ber of people who lived in the of people in the houses that were covered by the landslide." houses destroyed or buried by the dirt and rocks. About 1,000 The landslide crushed about

60 houses near Sugar Loaf people lived in the destroyed mountain in a shantytown in neighborhood, officials said. Medellin, Colombia's second-The landslide occurred when largest city. mountain streams swollen by

rains overflowed their banks The mayor said firefighters, vil defense workers and the Sunday afternoon and sent wa-Red Cross had been working for ter, mud and rocks down the side three days to find survivors and of the mountain. the bodies of victims.

Scores of children were report-"There is no possibility that edly among the victims.

South Africa Floods Kill at Least 50

Compiled by Our Staff From Dispatchen 50 to 60 and warned people to there. Troops were also sent to help

government departments to mount relief operations,

Five cars fell into the Tugela River and were swept away with their occupants when the John Ross Bridge collapsed on the main coastal highway north of Durban, witnesses said.

the port of Richard's Bay, north of month. Some areas reported anow Durhan, A lifeboat was called out for the first time in memory. Fell into the Mgeni River. Durban. A lifeboat was called out Police estimated the death toll at to rescue people from rooftops

evacuate the town, where a state of emergency was declared. Durban faced a water shortage after four aqueducts feeding purifi-cation plants were washed away. Water board officials said supplies

would dry up within 36 hours anless repairs were made. Water rationing was imposed and supplies to 30 mejor industrial users were cut, shutting down most of Natal's 14 sugar mills.

Much of South Africa, which suffered years of drought in the One of the areas worst hit was early 1980s, has had heavy rain this (Reuters, AP)

INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, SEPTEMBER 30, 1987

Kinnock Urges Party to Learn From Defeat and Change Policy

By Karen DeYoung Washington Past Service

BRIGHTON, England - The Labor Party leader, Neil Kinnock, called Tuesday on his party to learn the lessons of a third straight electoral defeat and to modernize its policies to appeal to a broader por-tion of the electorate.

Calling for a "rigorous reassess-ment across the whole field of our policies," Mr. Kinnock made clear in his keynote speech to the annual party conference here that neither Labor's proposed unilateral nuclear disarmament nor its commitment to state ownership of industry were immune from review.

At the same time, he called on leftist activists to subdue their criticisms and join the party main-stream or risk further narrowing Labor's appeal.

From now on, he said, all party efforts must be undertaken "in the clear and certain knowledge that we address many people who need to be convinced if they are to make the shift to supporting us, people who need to be certain that their trust in our common purpose and

common sense is fully justified." The conference was the first since the general election in June brought a big victory to Prime Minister Margaret Thatcher and a continuation of her parliamentary ma-

The scale of Labor's defeat has led some political pundits to write the party's obituary.

Within the party itself, the loss has provoked a torrent of debate.

Australian Court **Rejects** Extension Of Spy Book Ban

Reders CANBERRA, Australia - Publication of a former counter-espionage agent's memoirs apparently can begin in Anstralia after a judge Tuesday rejected Britain's attempt to prolong a ban on the book.

quest to prolong the ban on Peter goods and clothes imaginable." Wright's book, "Spycatcher," the subject of a two-year legal wrangle

in Anstralian courts. Britsin had asked the judge to prevent publication of the book until the outcome of a hearing by the full High Court, the country's high-

A date has not been set for the hearing, at which Britain is to ask the court to overturn a New South Wales Court of Appeal ruling Thursday that lifted a temporary

Britain says that Mr. Wright, who is retired, broke a life-long pledge of secrecy by writing the book about his service in the British intelligence network.

ward is to analyze why Labor has money to buy a single share. failed to attract new voters, or even

ment decreasing in heavy industry while it increases in service and high-tech industries.

However, the party's leftists have found it increasingly hard to argue with electoral figures showing that practice. less than half of all semiskilled and unskilled workers, and an even smaller percentage of labor union members, voted for Labor.

Many of those workers believe Thatcher programs, which have al- and policy changes.

Taiwan Reporters Find China 'Strange' and Sad By Nicholas D. Kristof

New York Times Service TAIPEI - For the last two weeks, a newspaper here has been publishing accounts of a neighboring land where people look familiar but live in different, and sad, cir-

People have the same faces as we have," one dispatch read, "but this place seems strange and remote

The Independent Evening Post, a major Taiwan newspaper, has defied a government ban on travel to mainland China by sending two reporters to roam the mainland and report their impressions.

The two reporters, Lee Yung-teh, 33, and Hsu Lu, 30, arrived in

they said in a dispatch shortly after arriving in Beijing. "The streets were lined with the crudest shops that you would not see in the re-The High Coart judge, Sir Wil-fiam Deane, rejected Britain's re-selling the most old-fashioned

Main distributor:

embarrassed both Taipei and Bei-While

in Madrid est legal body.

Remember... GRASSY Jenets-Works of Art-Watches injunction on "Spycatcher." Free tax for foreign visitors, 33% of

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se the public The argument is between those lowed them to purchase the public who maintain that what is needed housing units in which they live is a move further to the left and the and which have offered some of the majority who believe, with Mr. country's largest state-owned en-Kinnock, that the only way for- terprises for sale to anyone with the

· Labor also seemed unable during keep many of its old supporters, and change policy accordingly. the election campaign to capitalize on its strengths, including the widemajority. Part of Labor's problem has spread belief of many voters that been that the bedrock of its sup-port, Britain's traditional working about things like unemployment class, is shrinking, with employ-and the continuation of the National Health Service.

nock pledged that "we are not go-ing to jettison our commitments" to socialism and collective provi-Many voters perceived the party as disorganized, fractious and incapable of putting its commitment to sion of basic services. the collective good into efficient

This week's conference was planned by the leadership to capitalize on the membership's despair during the last election. over the election, and on Mr. Kin-

nock's sustained popularity, to inthat they have benefited from Mrs. augurate a series of organizational

> jing, and their trip is regarded in Taiwan as a milestone in the evolution of the government's policies and in the way China is portrayed

in Taiwan's press. Ever since China's civil war end-

the retreat of the Nationalists to Taiwan, residents of Taiwan have

The Nationalist government has said it will lift the ban on travel to the mainland as soon as details can few weeks, and anticipation is pal-

prison.) Chen Kuo-shiang, the newspa

ed the reporters would be punpable that Taiwan residents will ished. Even if they are penalized, he thorities

ed in 1949 with the establishment of a Communist government and

been banned from visiting or com-municating with the mainland. publisher of the Independent Eve-ning Post faced criminal charges

punishable by up to three years in be worked out, probably within a per's editor-in-chief, said be doubt-

to Taiwan on Sunday, Reuters re-ported from Taipei, and were told by the authorities that they and the

Beijing on Sept. 14. "It was like a different world," THE BEST OF TASTE: MIX A BEEFFATFR

NEGRON So far the two journalists have

> Take one part of Beefeater Gin, one part Campan, one part sweet Vermouth, and mix them over ice in a tall glass. Add a slice of orange, just a touch of soda and serve with a stirrer.

> > Cheers! For a recipe leaflet which further demonstrates the excellence and versatility of Beefeater Gin why not write to:

James Burrough, Beefeater House, Montford Place, Kennington Lane, London SE11 5DF, England.

In voting during Monday's earlier retirement and "many more . opening sessions, Mr. Kinnock people owning shares. won changes limiting the power of Mr. Kinnock also c Mr. Kinnock also congratulated leftist activists in the way local con- the Reagan administration and the stituency parties select their parlia-Soviet leadership for their progress mentary candidates. Also, the setoward arms control.

lection of new members of the Labor strategists are boping that party's ruling National Executive Council increased the pro-Kinnock a agreement to remove intermediate-range nuclear weapons from Europe, including U.S. cruise mis-A third vote agreed to a nosiles based in Britain, will eliminate holds-barred review of party polithe need for the party to call for

their removal. In his speech Tuesday, Mr. Kin-In the past, Labor has been accused of endangering arms control negotiations by offering to unilaterally give up Britain's independent nuclear force.

Page 7

"Nothing," he said, "would more Mr. Kinnock said Tuesday only deserve the charge of cynicism or that the policy review would "work, sabotage credibility than to make a to ensure that we have policies that bonfire of everything we stood for" are capable of dealing with the changed conditions of the 1990s in n way that will enhance the pros-

But the party, he said, had to face new "social realities" that in-cluded increased home ownership, ar weapons."

soon be allowed to visit their rela- said, at worst they would be prohibited from making trips abroad

journalists to visit the mainland

the visit has received scant atten-

This may be because whenever

the two reporters were interviewed,

they were asked to make compari-

sons between Taiwan and the

mainland. The answers were rarely

flattering to the Communist an-

EFFEATE

DRY GIN

THE GIN OF ENGLAND

tion in the Chinese press.

However, a government official as journalists for one or two years. has said that easing of the ban will If Taiwan has been embarrassed not affect trips for journalistic purby the episode, so have the authori-tics in Beijing. While they hurriedly Mr. Lee and Ms. Hsu flew back granted permission for the two

in Asia.

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MIDDLE EAST BANKING AND FINANCE

Arab banking continues to modernize and expand at an impressive pace despite the Gulf crisis and is now an integral part of the world financial scene. In response to global securitization, many Arab banks have found partnerships in the main financial centers.

THE Gulf tanker war has altered public perceptions of the Middle East risk, but for international banks it is still very much business as usual. "We're rating very cordially with the Iranian banks," said a difinguished British banker at a meeting of the London-based Middle East Association, whose members trade analytic with the region. In London, trade finance terms for Ing are tighter than for Iranian importers, whose cleaning bouse is Dubzi, an Arab Gulf city with a population of more than 80,000 Iranians.

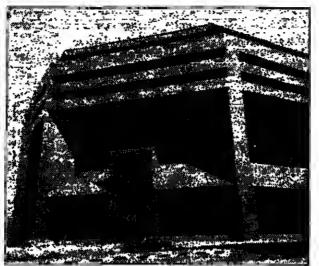
The fundamentals affecting Arab banking have more south roots than the immediate Gulf crisis. The Arab biling community is now an integral part of the world bilancial picture. It even has its place on the regular occural party slot at the International Monetary Fund World Bank annual meeting - the Gulf International Bank (GIB) reception being an opportunity to meet the mandarins of Arab banking. In the past 15 years Arab banks have grown spectacularly both in numbers of institutions and in sophistication.

In response to global securitization, Arab banks have been forced, sometimes unwillingly, to strengthen their worldwide networks. Since securitization and internationalization go hand-in-hand, Arab banks have found parmerships in most of the main financial centers. They have also gone to "funk holes" and to the more exotic tax havens. although since few of the major Arab banks suffer from oppressive tax laws in their domicile, they are often simply "following the leader."

Arab banking is showing an ability to regenerate itself. Just as in Pakistan the Arab banks (Middle East Bank and Bank of Oman from Dubai) have adapted to the new Islamic banking regime and turned in some of the best figures produced by foreign banks, so in Egypt new investment companies operating outside government conrrol, such as the Al Sharif Organization, have posed an exciting challenge to Egypt's bureaucratic nationalized banks.

The health and wealth of the Gulf states, meaning essentially the six conservative Gulf Cooperation Council (GCC) countries (Saudi Arabia, Kuwait, the United Arab Emirates, Oman, Bahrain and Qatar), is still a crucial barometer. According to Gulf International Bank, the gross domestic product of the Gulf countries, in current prices, more than doubled between 1976 and 1983, rising from a level of \$79.4 billion to \$160 billion, with an annual compound growth of about 12.9 percent, Since 1983, GDP has been falling - to about \$126 billion in 1986. The consequences are that in the 1990s the economic structures

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The new Kuwait Stock Exchange.

of the Gulf states will be different from those bankers have become familiar with in this decade.

These will be the main characteristics: a more diversified production base away from oil, larger private sector participation in the various aspects of the economy, aggressive world-wide marketing networks for downstream oil products (Kuwait is already doing this under the Q8 logo in Europe), greater regional integration and a more balanced labor market with less dependence on the western expatriate.

This process is already evident at the Jebel Ali Free Zone outside Dubai, where a thriving textile industry exists as an extension of Pakisran's ready-made garment sector. It has also had an impact on banks, which are aiming new products at the Asian rather than the native investor. Said one Dubai banker: "You just can't interest high net-worth locals in mutual funds, but the Asian with \$30,000 2 year in disposable income is a good prospect."

The most salient fact is that, over the next few years, the GOC states will increase their refining capacity to around 3 million barrels a day, and will expand vertically through the purchase of marketing networks worldwide. At present almost half the oil produced is traded outside the fixed price system, but by the 1990s about a third of GOC production will be integrated into a market-located distribution system. In 1990, GCC oil production will reach an estimated 9 million barrels a day (b/d), around 18 percent of world output; by 1995 the Gulf states' share of world oil

production will rise to 30 percent, ensuring the primacy of the Gulf in world energy ourput.

None of this suggests that the Gulf will become a financial Sahel, as some nervous in-house bank economists have suggested to justify reducing exposure to the Gulfbased banks. Among positive trends for all banks in the region is the Gulf governments' increasing support for the private sector, rather than for large prestige public sector white elephants', as well as a growing emphasis on the services sector, especially for health, education, training and technology. Industry is expected to become an important feature of the Gulf economies in the 1990s. Manufacturing is already contributing an average of around 8 percent to total Gulf GDP, but this will rise to 12 percent in 1990 and 15 percent in 1995. A regionally based expansate representing an abrasives manufacturer said: "My company had ignored the Middle East until recently, now my three best markets outside Europe are Saudi Arabia, Kuwait and Pakistan."

It is worth examining how the strategy adopted by Arab banks is contributing to the overall Gulf picture. A tireless advocate of innovation is Hikmat Nashashibi, chairman of the London-based Arab Bankers Association. He said: "All market participants nowadays have to adjust, not only to thinking globally, but also to becoming security-conscious. Arab banks are no exception." Nashashibi added: "In addition to being global in outlook and security-conscious, Arab participants have an advantage in pursuing a regional-niche strategy based on cost effectiveness."

Lacking a strategy can sometimes prove expensive. One Gulf bank, with an admirable credit rating based on its ; highly conservative lending policy and access to government deposits, opened a London branch in the spring of 1986. A year later its general manager confessed: "When we looked at London, I regret to say that we rather ignored the impending arrival of the Big Bang, and we now need to rethink things." According to Nashashibi, Arab bankers need to ask themselves what business they are in. He says: "They need to identify which of those businesses have comparative advantages, and whether those advantages can be improved upon. Discovering niches and filling them demands imagination. For the unimaginative Arab banker the future is bleak."

To Costi Chehlaoui, executive vice president of GIB in London, the emphasis for Arab banks should be on "servicing the needs of the Arab businessman and Arab community in London and in the Gulf, rather than to be involved in the highly volatile 'sharp end' of the market." He said: "We know that the best way for us to provide this

service is by developing our own in-house expertuse as far as possible, bringing in the technical know-how as and when required, and training young Arab bankers who will be running the business in the future."

In this the conservative habits of Arab investors play 2 constraining role. Pakisran is a market of 90 million people just over an hour away by plane from the lower Gulf, yet few Gulf-based investors have entered the arena there. "They look for sure and safe guaranteed returns which simply cannot always be delivered," said a Ministry of Foreign Affairs official in Islamabad. Arab investors still have a marked preference for tangible forms of investment, such as precious metals, real estate or simple deposit accounts, rather than stocks or bonds, which are offered by specialized banks and fail to have a broad appeal, except in special circumstances.

Oil production, revenues, population. The GCC states 1985-1995

	1985	1986	1987	1990	1997
Oil production (million b/d)	6.363	7.864	6.546	9.0	16.0
Oil revenues (\$ million)	51,364	37,932	44,249	73,896	143,358
Nominal GDP growth (%)	-7.5	-11.5	2.0	60	10.0
(\$ million)	565	- 8,733	-2,609	10,000	30,000
Total GCC Population (millions)	15.6	15.5	15.6	15.9	17.0
National	8.7	9.0	93	10.2	12.0
Expetriete	6.9	6.5	63	5.7	5.0

Source: Gulf International Bank July 1987.

Both regional and international expansion has been planned by Kuwait's Alahli Bank which last year opened a full branch in the Gulf Emirate of Dubai and is now moving into London. Like other local banks, Alahli suffered from the aftereffects of the stock market crash but, according to Mr. Abdul Salam A. Al Awadi, deputy chairman, last year's balance sheet "showed more profit than for the previous year." Alahli was one of the first Kurwaiti banks to press ahead with the debt settlement program suggested just over a year ago by the government. "We are really very optimistic about the future now," says Mr. Abdul, whose bank recently increased its capital by 25 percent.

See Banking, Page IV

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THE BRITISH BANK OF THE MIDDLE EAST SAFEGUARDS OLD VALUES AND TRADITIONS.



International Bank for Reconstruction and Development

Kuwaiti Dinars 30,000,000 7¹/₂% Bonds of 1987, due July 27, 1994

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Kuwait Foreign Trading Contracting & Investment Co. (S.A.K.) Kuwait International Investment Company S.A.K.

Al Ahli Bank of Kuwait K.S.C. Bahraini Kuwaiti Investment Group Bank of Bahrain and Kuwait B.S.C., Kuwait Branch The Bank of Kuwait and the Middle East K.S.C. Burgan Bank S.A.K. The Commercial Bank of Kuwait S.A.K. The Gulf Bank K.S.C. **Gulf Investment Corporation** The Industrial Bank of Kuwait K.S.C. International Financial Advisers K.S.C.

Kuwait Real Estate Bank K.S.C.

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INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, SEPTEMBER 30, 1987

ADVERTISING SECTION

ADVERTISING SECTION

Banks Expanding Global Links HE Arab Bank of Jordan, often described as the first Pan-Arab bank, inaugurared three very different centers in 1986: a subsidiary in Australia, a representative

office in Tokyo and a branch in Cannes. These moves underscore Arab banking's growing internationalization. The trend be-

gan with big banks such as

RoyatClub Royal Club. Your own hotel in the hotel



Exclusive loungs. Exclusive executive breakfa Exclusive executive rooms. SAS City Lounge wittown iness Service Center.)



the Bahrain-based Gulf International Bank (GIB) and Arab Banking Corporation (ABC) and has continued, even as recession hit the Gulf.

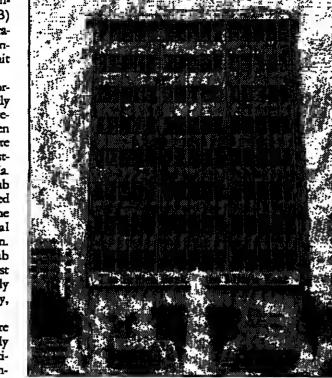
The Arab Bank of Jordan led the way in early 1987 with the announcement that it had been granted a license to operate as a commercial and investment institucion in Austria In November 1986, Arab

Bank's Tokyo office joined those of ABC, GIB and the Jeddah-based National Commercial Bank in Japan. On September 1, Arab Bank celebrated the first anniversary of its wholly owned Sydney subsidiary, Arab Australia.

By June 1987 there were more than 80 separately named Arab financial institucons in London. They include 12 recognized Arab banks and 18 licensed deposit takers.

One relative newcomer is the National Bank of Dubai, which opened in Sloane Street in April 1986. Says managing director Abdullah Mohamed Saleh: We had felt for some time the necessity of servicing the banking needs in the U.K. of our important customers. As usual, our decision to open was taken after much thought. The fairly rapid build-up of customer deposits in London confirms this assessment. London is a highly competitive market and overheads are

high, but we are making satisfactory progress towards profitability." Two banks to obtain 'recognized' status in the past two years are National Bank of Kuwait and the Paris-based consortium bank BAII, Two Saudi banks, National Commercial Bank and Saudi American Bank, whose minority. shareholder is Citicorp, are operating as licensed deposit takers.



The British Bank of the Middle East offices in Deira. Duba

make a market in the Saudi

the sidelines,

Samba's managing direcsee consortium banks as betor Shaukat Aziz says that ing applicable today the branch will be involved their time has passed." in treasury activities and To survive in today's

conditions they need to

riyal. He believes Samba find new market niches. will add a "competitive BAII has its market in meredge" to the London Saudi chant banking, while Unitrival market, which has exed Bank of Kuwait is aggressively offering home panded as Bahrain has increasingly been forced to loans in London as well as foreign exchange and trade finance. Clearly, having One casualty appears to be the consortium bank global links, or even shareunless, like the Paris-based holders in different coun-Union de Banques Arabes tries, will not be enough. et Francaises (UBAF), it For Ibrahito Dabdoub, has a distinct rationale. Euchief general manager of ropean Arab Bank, set up the National Bank of Kuin the 1970s at the beight of wait, maintaining an real the oil boom, was this year international presence "reremoved from the Bank of quires a lor of pro-England's list of recognized fessionalism, management depth, capital, a loyal client banks. This decision followed the bank's own base and a well enunciated corporate culture." He moves to run down operaoons. Said group general manager Jad-Suidan, foradds: "Changes in banking are so rapid now that nontoerly with the 15-nation Western banks will find it consortium The Arab Indifficult to cope. New risk vestment Cotopany of Riprofiles are emerging from the dynamic changes in inyadh: "The consortium bank was a joint venture for ternational banking, somea specific purpose. I don't thing which is toore diffi-

cult for national banks like NBK to assess. One constraint is capital, because the cost of building an international communications network is very high."

Dabdoub suggests that some Arab banks may retrench to their home markets. For NBK the global strategy has included a presence in London, New York, Paris, Geneva, Singapore and Bahrain. Yet when push came to shove and NBK lead managed a KD 30 mil-lion (\$106 million) bond issue for the World Bank, it was the bank's 50-branch network in Kuwait that absorbed the issue. NBK markets units as small as KD 20,000 (\$70,800). For bond issues it gets a large number

SIB's London headquarters. Singapore is now seen as a possible base and as an attractive market in its own

right Earlier this year, Kuwait Asia Bank took a 16.3 percent stake in Singapore's oldest stockbroker, Fraser & Company. Gulf International Bank has taken a 24.5 percent stake in the familyowned Singapore stockbroker, Ong & Company.

The Cairo-based Arab African International Bank group, now chaired by Aziz al-Jassar, has had good results from its offshore subsidiary Tunis Arab African Bank, set up in June 1985. Deputy chairman Abdel-Moneim Roushdy, former chairman of the National Bank of Egypt, says the bank aims to penetrate many of the domestic markets in which it operates worldwide. This would appear to be one Arab bank which intends to stay nearer home.

Investment Companies Offer New, More Flexible Services

T was supposed to be a secret, and it may well have started with Merrill Lynch, but suddenly every major Arab bank is doing it. Loan swaps have become the latest fashion, as Arab banks play on the nerves of U.S. banks with "Gulf risk" and offer to buy their Saudi or Gulf corporate loans, in return for Latin American and other Third World debr. The swap market in the Gulf is still in its infancy, with only about a dozen banks participating and a volume of approximately

\$30 million; individual transactions rarely exceed \$5 million. To the Gulfbased banks the logic of a Gulf/Latin American asset swap is impeccable. American banks are nervous abour "Gulf risk," but Arab bankers feel this is something they understand. The Arab banks having gone down the line in Latin America to the tune of some \$4 billion are also looking for relief. Although the discount price of Saudi corporate loans varies widely, some recent swaps have ranked them slightly below Ecuador's sovereign debt, which trades at between 45 and 47 cents to the dollar.

This new opportunity has been seized by the manple's products, and this repagements at some of the top Arab banks, which are opportunity for investment increasingly interested in houses with good links to diversifying into servicesthe Gulf. When a group of directorsrepresentatives from Merrelied on their own inrill Lynch recently toured the Gulf, where they rehouse ability are Gulf International Bank and Abu ceived strong support for Dhabi Commercial Bank, both debt and debt/equity whose managing director Sultan al-Suwaidi was forswaps. Innovation may be the merly with GIB. In GIB's

Among those who have

case, its Investment Man-

agement Service offers to

set up packages for private

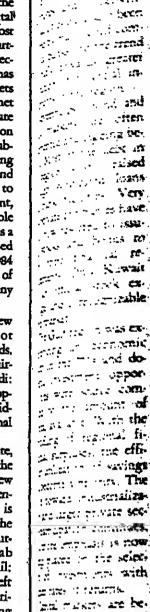
key to success, but in the Gulf, innovators must proceed with caution. In April, the Saudi Arabian govern-

investors with as little as ment decided to establish a \$5,000 to invest.

three-member committee Away from the private to oversee banking disputes, but the committee's arena, a key performer among the Arab investmembership has yet to be ment banks is the Bahrainannounced. In Egypt, the based Arabian Investment: Islamic invesiment companies, considered the most Banking Corporation (Indynamic new force in Arab vestcorp), which is concentrating on mergers and acbanking, often exist on the quisitions, mainly in the outer limits of the law. The United States. Its president, most solid of them is Al Nemir Kirdar, is predicting Sharif, whose group investa significant increase in, ments total more than 1 1987 net earnings. This will billion Egyptian pounds help the bank maintain the (\$462 million). Freed from 30 percent return on capital the restraints that are imposed on banks, investment achieved in 1986, its most profitable year since startcompanies such as Al Sharif up in 1982. Its most speccan pursue imaginative poltacular deal this year has icies, switching in and out of Egyptian pounds at will. been acquiring of the assets of French jeweler Chaumet Other Arab banks are responding to the needs of & Company and its affiliate the private investor. Private Breguet. The acquisition follows Investcorp's estabportfolio management can represent a substantial risklished strategy of arranging free source of revenue for corporate purchases and then parceling out shares to Gulf banks. Usually regarded as an off-balance-sheet investors and management, while maintaining a sizable item, it can help a bank maintain its gearing. Arab banks now face the chalstake in the purchase. It is a strategy already blessed with success - in the 1984 lenge of acquiring the expertise to mount a suspurchase by Investoorp of New York jeweler Tiffany tained campaign. Some of & Company. them have elected to market 'off the shelf' packages Such moves by the new put together by friendly in-

Arab bankers are not vestment houses. Sotoe missed by the old hands. Said UBAFs retiring chairvery big Arab banks, such as the National Commerman Mohamed Abushadi; cial Bank of Jeddah, have "I can see UBAF developdecided to sell other peoing its services in the rapidly changing international resents a significant area of markets." In order to innovate,

Middle East banks need the expertise to move into new areas, and the funds to enable them to do so. It is salutary to listen to the chairman of the Beirutbased Union of Arab Banks, Anwar cl-Khalil; "Atab banks risk being left centuries behind unless priority is given to training staff in modern banking techniques."



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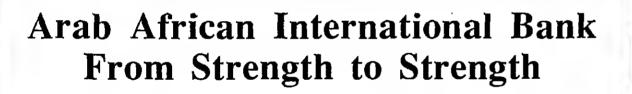
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of subscriptions, ranging up to KD 100,000 (\$354,000). Niche playing is also the theme at Saudi International Bank, which has halved its staff in New York. The branch's foreign exchange and money marker operaoons have been returned to





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ADVERTISING SECTION

New Developments In Money Market

ONEY markets cial deepening is emerging. in the Gulf have grown reasonably well during the past decade, in line with the overall economic development of the region, Issues of government debt have frequently been used in several Gulf councies. The instruments range from bank security deposit accounts and short-term treasury notes and certificates of deposits to long-term devel-

opment bonds. Various Euronotes and underwriting facilities have also been floated by major Gulf commercial banks and the trend is clearly towards greater utilization of financial in-

struments in the region. Nevertheless, bond and stock markets are often fragmented and lagging behind. Most of the debt in

the region is still raised through syndicated loans and bank facilities. Very few private companies have until now resorted to issuing stocks and bonds to meet their financial requirements. Only Kuwait has an official stock exchange and a recognizable bond market. The Gulf region was ex-

boom in the '70s and domestic investment oppormnities were scarce compared to the amount of dwindling of regional financial surpluses, the effihas become a priority. The drive toward industrialization and larger private sector participation continues,

and more emphasis is now being placed on the seleccion of investments with higher rates of returns. Capital markets are being actively developed and a clear trend toward finan-

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Rules and regulations aimed ar establishing indigenous stock markets are being studied and enacted. Share prices in Saudi Arabia have risen by more than 10 percent since the beginning of the year and Bahrain has now passed legisla-

tion allowing its first stock exchange to be set up. Economie recession has had a negative effect on the growth of capital markets. But there are other causes, including a lack of proper commercial laws, investment controls and accepted accounting practices. In recent years new fi-

nancial instruments - treasury bills, CDs, commercial paper and special forms of bank accounts - have added depth and flexibility to the various money markets in the Gulf

In Kuwait such activitics are well established. The country's central bank has operated a discount window since 1975 from which banks can borrow against commercial papers. A dollar/dinar swap facility has also existed since 1978 and, in 1980, the Central Bank introduced bills for 7periencing an economie to 91-day maturities.

The bills are considered part of commercial bank reserve requirements and as such cannot be used as vecapital available. With the hicles in open market operations.

Instead of affecting bank cient utilization of savings reserves, the issue of bills merely causes a reshuffling among them and a reduccion in cash reserves in favor of the Central Bank's interest-bearing bills. Nevertheless, with such a variety of tools available to it, the Central Bank is in a better position to manage liquidity in the country. The lack of such sophis-

ticated instruments has slowed down the development of money market activities in Saudi Arabia. However, these received a much needed boost in 1985 when the Kingdom's monetary agency (SAMA) introduced Banking Security Deposit Accounts (BSDA). The aim was to help

banks relieve unexpected shortages and more effectively manage liquidity and interest rates. The BSDAs are non-negotiable entries priced at a discount offered at around SR1,900 million (\$506 million) each week in differing maturities -30, 91 and 180 days. The issues are available to domestic banks only and although yields on the BSDAs have been changing, they are normally priced below the interbank market rates. The BSDAs could be traded and used for short-term clearing with SAMA, and the monetary agency is ready to buy them back to help ease liquidity

shortages. A new regulation at the beginning of this year aimed at broadening the repurchase paces offered to banks operating in the Kingdom's money markets. The move could help carb volatile fluctuations in short-term interest rates and strengthen SAMA's role in the financial mar-

SAMA will now offer to repurchase facilities with banks against collaterals of 30-, 91- and 180-day BSDAs. Previously, 30-day BSDAs were not accepted. The more flexible repurchase system is expected to make the BSDAs more attractive and more competitive with interbank funds Bahrain's money markets gained depth when

treasury bills were introduced for the first time last year to help finance the budget deficit and maintain a more flexible control over bank liquidity.

The debt instruments are competitively priced and are exempted from reserve requirement regulanons which enhances their attractiveness to the financial community. The bills can be traded before maturity and the potential for the development of a secondary market is clear. An active market in

INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, SEPTEMBER 30, 1987

these instruments would help Bahrain establish itself 25 2 sophisticated financial center. It would give banks an instrument for balancing their internal cash positions and the Bahrain Monetary Agency 1 new cool to manage liquidity in the Babraini dinar market.

The offshore banking units (OBUs) in Bahrain are helping to spearhead the introduction of new financial instruments denominated in US dollars and local currencies.

Recently, commercial papers have been gaining wide acceptability. These are short-term notes issued on behalf of Gulf borrowers without the insurance of back-up credit and normally placed among instirutional investors. Banks can create a secondary market in trading these papers. Futures and options are also appearing in Bahrain on a limited scale.

Already the money markets in the United Arab Emirares have gained flexibility with introduction of weekly CDs. Money markets elsewhere in the Gulf have also been macuring. In Oman, the Central Bank has introduced discounted commercial paper and Qatar is following suit.

Developments such as these and the trade in a variety of instruments are helping to create greater financial awareness in the region as well as opening up new channels for savers and investors. - Henry T. Azzam,

90

billion. Of this figure, \$21 chief economist at billion, or 43 percent of the Golf International Bank.

Expanding Loan Finance in the West

total, were for Arab bor-

rowers. Nashashibi said:

"The progress of this Arab-

to-Arab Euroloans activity

was very noticeable in re-

cent years and will continue

to grow steadily in the fu-

ture. With cross border fi-

nancial intermediation now

shifting from the bank loan

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banks must concentrate

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tion in this area in 1987 has

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The biggest contribu-

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ADVERTISING SECTION

waiti botrower in the KD

bond market since 1982. At

the signing, World Bank

vice president Ibrahim Shi-

hara said: "The issue shows

not only our confidence in

the Kuwaiti dinar financial

markets, but also in the

financial institutions of

The fact that Kuwait has

not evolved as a capital

market for the Arab world,

as had been hoped in the

late 1970s, is perhaps expli-

cable by the low volume of

inter-Arab trade. Nasha-

shibi rightly points out that

Kuwait itself."

HREE Arab banks have agreed to underwrite \$365 million of the cost of a rail tunnel link. The project is not the Hejaz railway, or even the high speed monorail link once proposed between Saudi Arabia and Bahrain, but the Channel tunnel between England and France, which is being managed by the Anglo-French consortium Euro-

The Arab trio are National Bank of Kuwait (NBK), Arab Banking Corporation (ABC) and

tunnel



Arab Banking Corporation's new head office in Bahrain.

will be substantial

the Paris-based Union de Banques Arabes et Francaises (UBAF). Andre Benand, the joint chairman of Eurotunnel, believes that Middle East participation in the total loan package Eurorunnel shows how far Arab banks have developed in loan finance. According to Hikmat Nashashibi, chairman of the London-based Arab Bankers Association, Arab banks in the period 1978-86 leadmanaged Euroloans for various international borrowers to the tune of \$48

thorities to allow a limited number of Kuwaiti dinar bond issues. Since the Soug al-Manakh crisis, Kuwaiti authorities have been reluecant to allow foreign instirations to mop up liquidity in the borne market, although there is a dearth of good opportunities in KD. National Bank of Kuwait "finished for the summer" with a KD 30 million (\$106 million) bond issue on behalf of the World Bank, which followed hard on the heels of a KD 20 million (\$70.8 million) issue for the Republic of Finland in May - the first public issue for a non-Ku-

market" will always be lacking due to the weakness of commercial links between Arab countries. In Kuwait the Inter-Arab Investment Guarantee Corporation has set up an export credit guarantee scheme, which it is marketing in the region and to Arab-owned banks in Paris and London. Trade between Arab

League states represents only six percent of their total exports and nine percent of total imports. "Clearly," said one Saudi banker. "there is a case for more inter-Arab lending to

boost made" The other side of the

loan finance equation is provisions. As a group, the Arab banks have not followed the trend set by big international banks in making big "one off" provi-sions. The tax advantages of taking such steps are not applicable to Arab banks, since the biggest are established in tax efficient jurisdictions.

Arab banks are refusing to grant loans in some Arab countries and in at least one emirate, Sharjah, if they are not domiciled there. Generally, Arab debtors want long-term money, which most of the smaller Arab commercial banks, heavily dependent on small depositors or the inter-bank market, cannot provide. More active are institutions, such as the Al Khobar-based Arab Petroleum Investments Corporation (Apicorp), which financed projects totaling \$475 million in 1986, up by 9 percent since 1985. Although marker demand was subdued. Apicorp's five new loans in the past year helped national development plans in Algeria, Oman and the UAE. If a regional loan market is to reopen in the Gulf, it will require a substantial oil price hike and a different legal framework in key countries such as Saudi Arabia. Many bankers say that the authorities are still

Gulf capital markets. Ironically, the real reason why Arab borrowers are having difficulty raising funds is not so much that credit risks have increased, but that the focus of many incernational lenders has shifted to the developed world and its huge corporate sector, Even some Arab banks see it that way.

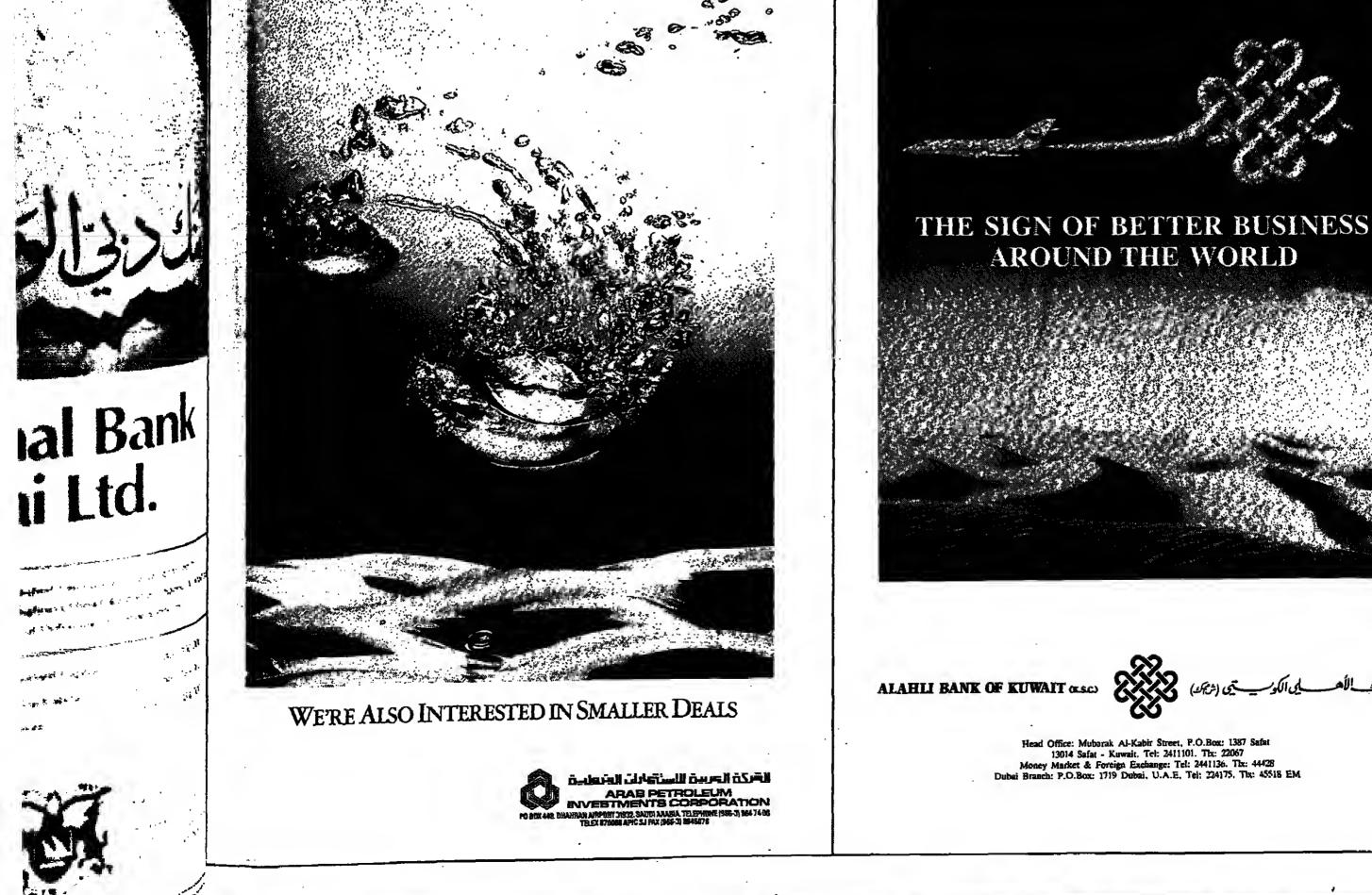
not ready to make the nec-

essary reforms to create real

-John Wilson.



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fered substantial losses on

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Islamic Unit Trust To Be Set Up

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N July, after four days of deliberation, religious leaders from Egypt, Pakistan and Turkey gave the go-shead: Britain could be the testing ground for the world's first Islamic unit crust.

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Next year Moslems will be able to deposit funds in a

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A sound banking system matched to

responsible for \$2 billion worth of funds around the Guernsey-based unit trust, secure in the knowledge it world. will not infringe Islam's For 65-year-old Paki-

largest Islamic financial in-

stani-born Muazzam Ali, The trust will be capitalvice chairman of DMI, the ized at \$20 million and ad-Islamic unit trust is an imministered by the National portant step in his life's Westminster Bank group work of making Islamic on behalf of Dar al Mal al ideas, particularly in eco-Islami (DMI), the world's nomics, more accessible to the West. He explains that,

stitution. Founded by the metal markets. But the Prince Mohammed al Faisal bank has been making inin 1981, DMI is currently tensive efforts to improve its operations. Last year, staff at its Geneva headquarters was reduced from 120 to 96. In the fiscal year ending June 30, 1986, operating profit increased by 58 percent to \$11.17 million

and net profit by 44 percent to \$8.37 million. Geographical frontiers are being extended. In 1987 Faisal Islamic Bank of Egypt, a subsidiary of DMI. in accordance with Islamic precepts, DMI's unit trust joined forces with the Ningxia Islamic Internawill not put its money on account or invest in bonds tional Trust and Investment Bank to set up Chior in other interest-bearing na's first Islamic bank, the financial instruments. It Islamic International Inwill steer clear of compavestment Company. In nies with gambling ot Egypt, Faisal Islamic Bank brewery subsidiaries. But he sees no reason why Moshas ten branches, with delems should not fund secposits of more than \$1.5 billion. An important part tors such as medicine and of the group's activities is transport, where they will trade finance. Last year its benefit from the expected International Islamic Tradrise in unit trust price. ing Company (IITC) un-A self-confessed liberal, derwrote \$130 million Mr. Ali admits the unit trust will not be kindly re-

worth of trade, mainly between Islamic countries. ceived by conservative Is-DMI's Five Year Plan lamic scholars. However, (1985-90) envisages an inhe says, Islam must adapt regrated Islamic economic to survive in the modern and financial system. It also world. Some Moslems, who suggests the group could are pushing for greater play a leading role in estabpragmatism in economic lishing a secondary Islamic affairs, say the Prophet Mofinancial market. hammed's prohibition of The bank is seeking recusury was simply an attack

ognition in the West as on the exploitative moneywell. From its Luxembourg lenders of Arabia in his day. office, DMI already offers Others argue that interest British Moslems Islamic inup to the rate of inflation surance. However, the should be allowed. Bank of England is wary of Mr. Ali disagrees. He begiving it a banking license lieves the Propher's ban on as rechnically, under the Isinterest is total, but that lamic system, deposits are British Moslems are correct not guaranteed. Since interin using the existing capiest is not allowed, a custalist system until an altertomer participates with the native Islamic economic bank in trading ventures framework is established. which can lead to losses as DMI has banks, insurwell as profits. Mr. Ali, unance companies and trading deterred, says if DMI can houses in 13 countries. Its succeed in the West, it will history has been checkered. gain respectability in its tra-Subsidiaries were accused ditional markets: the Gulf of commodity speculation and North Africa. during the African famine

- Michael Duncan.

HE image of Arab banking has changed dramatically in the past five years - crowded labor-intensive

banking halls have been replaced by gleaming computer rooms and chattering automatic teller machines. Indeed, Arab banks are now beginning to export their own expertise. A software package designed to operate and control traveler's checks has been sold by Arab Financial Services (AFS) to the Bank of New Zealand, itself due to open an office soon in Bahrain. AFS was set up in 1982 in Bahrain and is owned by 61 Arab banks and financial

institutions. Derek Pearmund, AFS deputy general manager, said: "We could

Banking (Continued from Page I)

Given the nature of Arab financial markets, conservatism is to be expected. Stock exchanges exist in Kuwait, Saudi Arabia and Bahrain but no formal exchange exists in Oman and Qatar. The UAE is moving toward having a formal stock market, with National Bank of Abu Dhabi making a market in some shares. Bond markets exist in Kuwait, and to a lesser extent in Bahrain. The Kuwaiti dinar bond market was hailed as the Arab world's first true capital market in the 1970s, and has recently been relaunched with National Bank of Kuwait leading a KD 30 million issue for the World Bank, equivalent to just over \$100 million. The signing ceremony took place, not in Kuwait, but at London's Dorchester HoreL.

The most encouraging development has been in

traveler's check program thar mer our requirements, so we set out to create our own. Because this is a traveler's check system and not related to other operations,

we have been able to offer it for sale anywhere" The British Bank of the Middle East (BBME), one of the leading foreign

banks in the Gulf, has developed Hexagon - 2 sophisticated cash management system. Through Hexagon, business people using personal computers can contact the bank, make transactions and receive information from around the world. The bank's own offices are linked to the group's global data net-

find nothing to operate a its merchant banking arm, the Dubai-based Wardley Middle East, ro offer customers a wide range of international banking investment services. Arab banks have invest-

ed heavily in new technology. From the Gulf, 2 customer's cash position can be tracked through all the major time zones. More and more businesses are seeking direct connections to their lead bank's dealing room, and get 'wake up' calls giving them the overnight ma-

jor currency movements. The customer reaction to cash cards is more difficult to analyze. A typical comment from one bank is thar most Arab customers want them, but do not use work, allowing BBME and them very often. Neverthe-

many of the Gulf states.

Kuwait, Bahrain and the

UAE all have developed

money markets. It is easy to

have failed to evolve. The shaky legal framework, particularly where interest is involved, is one reason, as are the family-ociented nature of Gulf businesses and the lack of standardized financial reporting criteria. Signs of progress exist, even in Saudi Arabia, the most conservative of the Gulf states, but further training of the Arab financial community is needed.

Arab banks and financial institutions have sustained their development --- despite the absence of a welldeveloped framework at . home — only by a determined thrust into global markets. In the tradition of the great Arab travelers, branches have been opened in London, New York, Tokyo, Singapore, Hong Kong and Paris as well as in China and South America. It is this process which will stand the Arab banks in good stead when wealth returns to the Gulf region in the 1990s.

- John Wilson

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ADVERTISING SECTION

New Technology Comes to Arab Banks

less, AFS plans to introduce a credit card in the Middle East. The AFS Premier Card is affiliated to the Visa program, which means it can be used through Visa outlets and in automated cash dispensers worldwide.

Given the new emphasis on retail banking in certain Gulf centers, particularly Bahrain, Abu Dhabi and Dubai, there is a healthy market for cash dispensers. Note, however, the word of advice from a seasoned bank manager to a software salesmen: "Remember, in some of the Gulf countries we work to three decimal points with our currencies. The lesson is do your homework before coming out here to sell."

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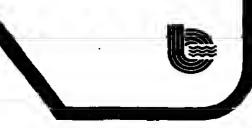
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TEL: 2592431 : 435 2586137:141 TELEFAX: (202) 2599351 WEDNESDAY, SEPTEMBER 30, 1987

Herald Fribune.

Campaigning in Poland The Poland that Vice President George remarkable television address, that

Bush has been touring no longer burns with Solidarity's reform fever nor cowers under martial law. General Wojciech Jaruzelski's dictatorship remains repressive, but conditions have eased and the Reagan administration's general response has been right. Relations ought to be improved, step by step, m exchange for clear improvements in the Polish political climate.

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But Mr. Bush now promises U.S. assis-tance in rescheduling Poland's \$35 billion foreign debt. That raises serious questions: Why this step, at this time and with this debtor? Washington has taken conciliatory action in the past only after Warsaw has taken big steps to ease repression. This week's promise of help responds to no comparable political gain.

The pressure of unrescheduled debt has forced Poland to fall behind in its payments and has dried up access to needed new credit. That loads a greater burden of austerity on a suffering population. Granted, it can be argued that the biggest losers have been Poland's lenders, not its government.

In return for his promise of support, Mr. Bush seems to have extracted hitle more than vague assurances about Warsaw's commitment to reform. Mr. Bush was also granted a series of appearances, including a

remarkable television address, that should boost the morale of beleasuered democrats boost the morale of beleaguered democrais and, for good measure, provide valuable footage for 1988. Two campaign-financed camera crews accompanied the vice presi-dent on his state visit. Granted, wholesale amnesties are no longer required, and even informal undertakings to a top American official are worth something. Yet arguably the needed debt help could have been traded for more concrete gain.

What odd appearances for an adminis-tration that urges "Let Reagan be Reagan" when it comes to the East. Here it offers debt assistance to a Communist dictator-. ship while continuing to begrudge it to Third World democracies. The aid now offered is minimal, but it comes when the administration seems to lack any sense of adequate initiatives for countering the debt burden on progress in Latin America and Africa, as demonstrated anew by its attitude at the current IMF-World Bank meetings. Packaging debt help to Poland in a global context would have been a better idea.

Quid pro quo diplomacy with Poland remains worth pursuing, if the quids match the quos. On the evidence, that will not be any easier to achieve as American presidential politics moves to the fore.

-THE NEW YORK TIMES.

Iranian Oil, for Now

Iranian oil, it now appears, was pouring into the United States in great volumes during the early summer. That sharpens the dilemma for America in dealing with Iran. There is an obvious case for Americans to refuse to buy Iran's oil. It is offensive to carry on business as usual with that supplier. The money goes into weapons and the prolongation of a murderous war that the United States is working anxiously to turn off: American ships are in waters threatened by Iranian mines. But to cut off American imports would require sanctions.

American sanctions would inconvenience Iran, but as long as the world's thirst for oil remains at its present level there would be other buyers. It would not be a ccippling blow unless the rest of the world joined in - and doing without a couple of million barrels a day of oil would mean the kind of shortages and price increases for which the world demonstrably has a low tolerance.

In July, it appears, the United States imported more than 600,000 barrels a day from Iran - more than from any other country but Nigeria. July was not, in the oil trade, a normal month. The fighting in the Gulf had set off a sudden surge of buying on the part of oil companies hastily building stocks for the coming winter. Now the atmosphere is less tense, and imports not only have dropped sharply but seem to have returned to their normal pattern. The normal pattern means about 250,000 barrels a day from Iran - less than half the July

surge and only a third as much as the United States generally buys from Venezu-ela or Canada, but still a substantial amount of oil, representing something over \$1.5 billion a year for the Iranian war effort. It is possible to cut off that flow, but not easy. The U.S. boycott of Libyan oil demonstrated the difficulties. For some time

importers evaded the ban by taking Libyan crude to Europe for refining and then bringing the products into the United States. To trace oil back through the international refineries is not simple.

In the Iranian case there would be another layer of complication. When Iran returned the American hostages in 1981, it made a deal with the United States. A tribunal was to be set up in The Hagne to adjudicate American claims against revolutionary Iran and, as part of the same deal, the United States lifted its sanctions against Iran. If it were now to re-impose them, the Iranians could claim violation of that agreement and pull out of the Hague process, in which Americans have much at stake,

For the present, oil sanctions are more useful as a threat that can be invoked in the future if Iran continues, recklessly and obdurately, to pursue the war. They are a heavy weapon, cumbersome and expensive, to be invoked only when all attempts at negotiation and persuasion have finally failed and left no choice but the policies to which America has been pushed in dealing with Libya. -THE WASHINGTON POST.

By Bill Bradley

The writer is a Democratic senator from New Jersey.

and job creation while servicing debt at the rate of 7 percent of GNP. rent policies only postpone the day of reckoning, at great burnan cost. The world financial system needs a · It is smart politics. Debt relief allows fledgling democracies to spend breath of fresh confidence. Only interest rate and debt valled will bring education instead of just servicing the the necessary reforms in debtor conndebt of a former military dictatorship. tries. Consider what would be possible in three of the smaller debtor But governments with no alternative to new loans for paying old debt will abandon reform rather than become nations if America would lead.

The Philippines must deliver on its easy targets for opposition parties. • It is sound banking practice. Emergency loans contaminate banks' books. They finance interest pay-ments instead of factories or farms, long-delayed promise of economic opportunity for all Filipinos. There is no way it can restructure its economy and meet all its debt obligations. But without restructuring, long-term mil-itary security in the Philippines will and they widen the gap between a bank's paper claims and the real val-ne of its boldings. People who advobecome difficult to attain. Creditors should say how much relief they could provide to enable the Aquino cate new loans to pay interest on debt seem to be argoing that if we make the problem worse, it will go away. government to lay the foundations for broad-based economic growth. The Reagan administration should Industrial countries see their excoordinate and lead that effort. ports continue to drop as America

Ecuador, a country that has fol-lowed responsible policies throughremains wedded to a policy of new loans. Indebted developing countries ask whether patience is really a virtue out its recent economic troubles, gets when the United States arges nothing little help from its creditors. Before more than a decade of recession. When the U.S. trade deficit diminishthe government leaves office next January, its creditors should offer the relief that the country's sound poli-cies have long deserved. If they fail to. es in real terms, as it will necessarily, the problem can only worsen. Cur-

The Press The Visite Has a Duty At Least S **To Publish**

By Flora Lewis PARIS — The First Amendment forbids Congress to pass any law restricting the freedom of speech or restricting the freedom of specin or of the press. It says nothing about press freedom not to publish, or with-er to withhold information of clear and urgent public import for later inclusion in a megabucks book. b M push would not me reclations. But he a metric what Poles consider the metric understanding of the

But debate and interpretation of But detaile and interpretation of the special protection afforded the press has long been based on theright of the citizen to know what is small able. The press, including The Wag-lagtent Post, resulting an are that is publishes material that can be embarassing to the government and the nation as a matter of duty. "Let the pain fall where it may, publish and be dammed," is an old newspaper matin So it comes as a shock to read this Bob Woodward of The Washington. Post hoarded information from the late CIA Director William Casey that could have made an important contribution to the recent congressional Iran-contra hearings. How many editorials were there questioning theve-racity of Licutenant Colonel Olive North and the forgetfulness of Reg

Admiral John Poindester? The familiar question has to be put again in another version: What did the editors of The Washington Port know and when did they know it?...

It is distasteful to criticize the major competitor of the newspaper I work for, and I hesitated at first. But this a serious issue of principle for all the press, and there is a risk of undersining the important constitutional gaug-antee on which we all rely if the judg-ment on when to publish and how is seen to turn on sheer commercial impact. It will not make it easier to assert the public's right to know and to know in a density way the next film there is delicate matter of public policy. Among other revelations, Mr. Woodward reports that Mr. Casey knew of the diversion to Nicaraguan contras of profits from secret arms sales to Iran; that Mr. Casey solicited Sandi Arabia's aid first to try to assessinate and then to bribe the Lebance Hezbollah leader, Sheikh Mohammed Hussein Fadlallah, not to attack American installations; that Mr. Casey personally ran "off-the-sheif" co-

er wrote about the attempted as nation of Sheikh Fadiallah in a Post article in 1985, describing it as a 'maarnede in 1960, descripting if as a "his-away" anti-tecroist mission, backed by the CIA. The Post said they did not then know that Mr. Casey had enlisted Sandi help for the car bomb operation, which missed its target but killed 30 other people in a Beint suburb.

Assuming that Mr. Woodward is telling the truth about what Mr. Casey disclosed to him - and if not that would be another scandal — did h

do this, they teach other governments that sound policy doesn't pay. Costa Rica continues its long dem-ocratic tradition on an isthmus in crisis. It is a bitter irony that the urden of Costa Rica's debt could destroy that country's relative cahn without any provocation from neighboung Nicerague. Its confittant later refused even to consider Costa Rican proposals for debt relief. If they do not soon offer relief, they cannot expect the government always to value gotiation above unilateral action.

Third World debt is not an esoteric issue: At present levels, it creates poverty and destroys American jobs. As debt service blots out investment op-portunities in the Third World, the risk of global recession grows. The Reagan administration's pol-icy is no solution. If it continues, the credit for finding a solution to the

debt crisis may go to Japan, Britain or even Brazil, and with it some indication of world financial leadership. Will the United States provide the desship required to fight poverty and support democracy, or will it hesitate until the weight of the problem forces an outcome?

Change is inevitable. America can control it and lead, or it can react to it and follow. This is the choice.

ON MY MIND them and, most of all, the ped out about these truths is way to legal rect 1980, was rooted in year Polish workers demine sens Solidarity burgeoned is and only popular poincas, of Eastern Europe. It gr ourage and rage of the life nuth is that it was So the public support that bis to march in the sure bis to speak their min bis of arrest. Because of a regain the world stirred at gain the stirred spin the nuth is that when Solid the nuth is that when Solid

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Beating swords into tank parts. Debt: Take the Lead or Endure a Forced Outcome

OPINION

They're Running Away

Ronald Reagan has only himself to blame for the new budget law he has "reluctantly" accepted. His inflexibility on raising taxes and reducing defense spending drove Cougress to new tactics that are as contrived as the old ones. The new law may mean slower deficit reduction. That would be acceptable if it came with a credible commitment, but it doesn't. The only thing this law is better than is no law at all. What a sorry legacy for The Man Who Loves Balanced Budgets.

For five years Mr. Reagan used the huge federal deficit to force cuts in domestic spending. Now Congress is trying to turn the tables, using the deficit to compel higher taxes or deeper defense cuts. No one seems happy about the outcome, least of all those who recognize the deficit as the core of American economic difficulties.

Gramm-Rudman-Hollings sets annual targets for deficit reduction. If Congress and the president cannot agree on appropriations and taxes to reach the target, the law reonired automatic cutbacks in most programs. That part was ruled unconstitutional The new version revises the automatic feature but its effect remains to be demonstrated. The 1991 target for finally balancing the budget is postponed to 1993. Don't bet on 1993. either. The target for fiscal 1988, which starts on Thursday, is now \$23 billion. That is more achievable; but it is a third less than

the \$36 billion originally planned. The new law, which the president opposed, would get half its reductions from Pentagon spending and half from domestic programs, if the president and Congress fail

to agree beforehand on spending cuts and new taxes. The Democratic leaders in Congress hoped that this would force the president to approve higher taxes, reasoning that he would rather let taxes rise than see military spending cut. But it appears now that Congress is likely to cut defense spending almost as much as the automatic cut anyway, so the threat is diminished.

The automatic cuts are scheduled to take effect on Nov. 20, less than eight weeks away, if Congress and the president don't work out their differences. The Democrats, who control both houses, still want half the deficit reduction to come from higher revenues. President Reagan remains adamant about higher taxes but will accept user fees or the closing of loopholes. He has already proposed more than \$6 billion in such new revenues this year.

There will be a lot of bluster and bluff in the coming weeks before the issue is resolved. Hardly auyone will mention that the deficit is being cut less this time around than last, and that the cuts may be smaller next year - an election year. The new Gramm-Rudman-Hollings Act puts off the dirty work until there is a new president.

Magic formulas are the last refuge of political leaders who lack the courage to make hard choices and to lead. Their new formula may be the only acceptable solution at the moment and it may work only for the moment. But Congress and the president must share the blame for the huge deficits year after year. Even now, they are running away. - THE NEW YORK TIMES.

Other Comment

Glasnost Takes a Beating

Mr. Gorbachev has reappeared, apparently in good physical condition, but "transpar-ency" has its limits. It is almost as if we were back in the days when the activities of Soviet leaders were part of the mystery of the Kremlin. How many times was the declining health of a Brezhnev, an Andropov, a Chernenko covered up as an impenetrable secret?

Does the fate of the U.S.S.R. - and of the world, to the extent that the Soviet Union plays a determining role in it --depend on Mr. Gorbachev? In other words,

would the hopes that have taken form since the winds of change began to blow in Moscow all vanish if the Kremlin leader were to disappear, physically or politically? A Central Committee plenum, a session of the Supreme Soviet and the planned summit with President Reagan should tell us in the next few weeks whether or not Mr. Gorbachev emerges weakened from this strange eclipse. There remains the troubling thought that all, or almost all, rests on one man, that everything could be undone by his death or a palace revolution.

-Le Monde (Paris).

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bankruptcy law, which stands as the model for all countries. Banks that lend countries money solely to pay interest sentence themselves and the borrowers to a stalemate. The credit line increases every month, but the debtor gets no closer to growth and the bank no closer to repayment.

WASHINGTON - As fmance

ing of the International Monetary

Fund, the Reagan administration is

about to lose the last chance for Amer-

ica to get political credit for a solution

Since 1982 the debt burden on de-

voluping constities for Lotin America

and the Philippines has condemned

most to falling standards of living and

little or no net investment. The col-lapse of markets for U.S. goods m

developing countries and the need for

those countries to export at any cost

has cost more than a million U.S. jobs.

The failure to resolve the dilemma has

needlessly prolonged doubts about the

The solution is targeted interest-

rate relief and partial debt cancella-

tion — but only for debtors who implement growth-oriented reforms. Creditors should offer relief. For

many debtor countries, politically risky reform programs that make

the economy more efficient and

more equitable are the one chance

for economic recovery and demo-

cratic renewal. But the reformers

need a partner for growth. Why is debt relief in exchange for reform the only solution?

serious debt problems have been re-

solved. Debt relief is the basis of U.S.

It is the usual and practical way

stability of many American banks.

to the international debt crisis.

ministers hold the annual meet-

• It may be the only way to avoid world recession. The United States cannot continue to provide the market for world economic growth without becoming overindebted itself. As it buys less from debtor countries, those countries will no longer have enough dollars to pay interest.

Japan's rapidly aging population may stimulate demand for the health care business but not for other goods in the world market. West Germany's declining birthrate means that it will buy less from the rest of the world. The explosion in Latin labor forces -Mexico's will increase 50 percent by the year 2000 - and their need for job-creating investment must sustain world growth in the coming decade. But Latin countries and the Philippines cannot invest enough for growth

Debt: Real People Are in Real Trouble N EW YORK - The joint annual meeting of the International Monetary Fund and the World Bank **By Jonathan Power**

unfailingly brings under one roof more bankers than any other assemmost Asian countries have done well.) • Infant mortality, after decades of decline, has been using in Barbados, Brazil, Ghana and Uruguay. In more than 20 other countries, the trend tobly. It is the bankers' annual jamboree, and the sea of dark gray suits is, for the visitor, quite overwhelming. The talk is often narrow and arcane. ward improvement has stopped. · Education has suffered. In Sri In recent years, there has been a touch of drams as the banks feit the wash of Lanka, school attendance is down. ulnerability when their Third World Education spending fell in one-third investments hit the rocks. But few of African countries and in three-fifths bankers really delve into what is going

of Latin American countries. on in the debtor countries. It is easy · Health services have deterioratto deal with big figures than with the aches and travails of the poor. ed as spending has fallen - by half in Africa, by 60 percent in Latin America. Spending in Bolivia fell 80 per-cent. Diseases thought to have been Even those who watch the developing countries closely learned only reeliminated have reappeared - yaws

> • Unemployment has risen sharply. In Jamaica the jobless rate is 50 percent among those aged 15 to 24. In Chile it rose from 15 to 24 percent;

ed stranger in the Oval Office.

cently, from UNICEF, just how bad the 1980s have been for the poor: in Ghana, malaria in Peru. · Malnutrition has risen in 10 African countries, in several Latin American countries, in parts of the Philip-pines and in Sri Lanka. (Notably,

The Early Betting Is on the Republicans

them that recognition.

lmost certainly will develop posi-

ner of credibility and confidence.

WASHINGTON - Until now, the Democrats have held the By David S. Broder spotlight in the maneuvering for the 1988 presidential election. But that is about to change. The leading Republican contenders, Vice President George Bush and the Senate minority leader, Bob Dole, are announcing their candidacies in the next few

weeks. And recognition is growing that odds favor the Republicans nominating the next president. One important psychological

actor could help the Democrats: The idea that it is "time for a change." But "objective condi-tions," as Marxists like to say, give the Republicans the edge. America is at peace, no vital na-

tional interests appear in jeopardy and President Reagan is about to sign the first arms control agreement a 1979. The summit meeting with Mikhail Gorbachev, to be held in the United States, cannot help but boost Mr. Reagan's poll standing. The United States is also in its fifth year of steady economic growth without inflation. The president has just approved a bipartisan onal mechanism for deticongressional mechanism for deli-cit reduction that may ease the largest threat to the economy. Nothing is certain 13 months before an election, but trends are moving in the Republican direction. rom June to September, the numbet of people in The Washington Post-ABC News poil saying that things in America "have gotten pretty seriously off on the wrong track" declined from a record 62 percent to 54 percent. That is still not terrific, but it probably reflects a rise in economic confidence and the easing of gloom induced by the Iran-contra affair and its disillusioning effect on President Reagan's leadership.

Aside from the ever present dau-ger of the economy or the world The impact of these changes is situation turning sour, the main reareflected in the poll question about which party has the best chance of son for caution about predicting a Republican victory is the evidence of winning the presidency next year. Voters give Republicans a 10-point

a "time for a change" psychology developing in the country. The Post-ABC News poll asked respondents edge, 52 to 42 percent. Another reason Republicans are to choose between these statements: the early favorites is that Mr. Bosh "After eight years of Ronald Reaand Mr. Dole are the only people gan, we need a president who can set among the expected candidates of the nation in a new direction," or both parties that a majority of all voters consider "basically qualified" "We need to keep the country mov-ing in the direction Ronald Reagan to be president of the United States. Mr. Bush has earned that degree

has been taking us." By 55 to 41 percent, registered voters wanted a "new direction." Three of 10 Republicans chose that, of confidence from 80 percent of the registered voters in the survey; Mr. Dole from 74 percent, Seven of as did eight of 10 Democrats. 10 Democrats in the sample gave

A central question for the next few months, therefore, is whether Only 54 percent of the Democrats (and 44 percent of all registered vot-ers) considered the leading Demo-Republican candidates can plausibly suggest ways in which their adnistrations might differ from, or go beyond, the Reagan agenda. Such trailing Republican hopefuls cratic contender, the Reverend Jesse Jackson, to be "basically qualified." As the field is winnowed, the as former Governor Pierre du Pont "leadership gep" will diminish. The majorities who now say they do not know enough about the other Dem-Delaware and Representative Jack Kemp of New York have been far bolder than Mr. Bush or Mr. Dole in drawing their own designs. But Mr. Bush and Mr. Dole have ocrais to judge their qualifications tive impressions of the survivors. started to try. The vice president has suggested that he sees a more But all the reporting I have done for the past year underlines the imporactivist role for government in edutance voters attach to competence cation and the environment. And and professionalism in the next president. And history shows how the Kansas senator talks about programs that would help America difficult it is for newcomers to the who are not sharing in the general prosperity. These are tentative moves, and both men told me in national scene to get over that bar-Of the eight presidents since Franklin Roosevelt, only Jimmy recent interviews that they thought President Reagan had set the country on essentially the right course. If Mr. Bush and Mr. Dole appear as status quo figures, they could lose. The Washington Post. Carter was not widely known a year before his election. And he hingers in many voters' minds as a warning of the risks of putting an untestin Turkey, from 15 to 20 percent. • Wages are down sharply — by 20 percent in Turkey, 22 percent in Gha-na and 30 percent in Mexico. This is the horror of recession, made

worse by the often nigid process of deflationary adjustment urged on troubled countries by banks. Economproblems are producing the same ad of suffering as drought or famine. Yet those affected have as little say as they do when the rains fail.

What is needed, argues Richard Jol-ly in a UNICEF publication, "Adjust-ment With a Human Face," are policies that "protect and even improve the well-being of the vulnerable during adjustment." Adjustment with a human face is carried out in a more measured way — and may require more lending and aid — than the bankers' conventional approach.

But it is the wiser course. Policies that undermine the health and education of children are undermining a country's most valuable asset, its human resources. They weaken its future economic capacity.

Of course, it is not just up to the bankers. Third World countries must work harder. For example, Philippine government subsidies to four hospitals for the affluent were nearly five times total government spending on primary bealth care in 1985. Yet little Burkina Faso, one of the poorest countries in the world, was able to vaccinate 60 percent of its children at a time of drought and adjustment. South Korea also shows the way.

During the recession it reduced its trade and budget deficits while spending more on social welfare programs; trition improved, infant mortality fell, absolute poverty declined. Slowly, some of this debate has edged into the discussions of the

SOFIA --- Wild excitement has been

aroused in Sofia by the report that a

decree mobilizing the Bulgarian army will be issued this evening [Sept. 29]. If the decree orders only a partial mobilization there is still hope for

peace, which is little likely, however, if the entire army be mobilized. The

Cabinet, presided over by King Fer-

dinand, has been sitting the greater

part of the day and is still in session. The whole city seems to be well aware of what is in the sir, and demonstra-

tions in favor of war with Turkey are

taking place. A traveller from Bel-

grade states that signs of an immi-

nent mobilization were to be noted there. The Servian Minister of War is

in Sofia, an undoubted indication of

Servia's intention to cooperate with

Bulgaria in the event of war. Whether

the Greek Government intends to order mobilization is uncertain.

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IN OUR PAGES, 75 AND 50 YEARS AGO

1912: Balkan War Fever 1937: China on Its Own

gray-suited men and women. But too te, and after too much damage. International Herald Tribune. All rights reserved.

offer his information to the congress sional investigators and to the special prosecutor? Was it available as a basis for questions to other witnesses? Apparently, Mr. Woodward feit re-lieved by Mr. Casey's death of any promise of secrecy he may have made. But Mr. Casey died on May 6, just as the hearings were starting, and they can on all summer. Given the time it takes to produce a book, it must have been written before the hearings ended. The problem of moral obligation was treated somewhat differently in

the case of Gary Hart's romances. It was The Miami Herald that mounted a rather shabby stakeout to catch Mr. Hart at dalliance. But The Washing ton Post then reported that it had further information, which it took to Mr. Hart, threatening to publish whereupon the former senator to nounced his candidacy for president. Later it was reported elsewhere that this information came from Mr. Woodward, whose apartment Mr. Hart had used for an affair. As farm I know this has not been denied, and The Washington Post defended its action as being in the public interest because it matters for the public to know about the character of a man

who is running for president. These are not legal issues. But they are intrinsic to the code of ethics that must support and justify the constitutional protection for the purpose of informing the public. It is remarkable that Mr. Woodward pried so much sensitive information out of Mr. Csey. It is even more surprising that ruch a good reporter, who works for a vigorously enterprising newspaper, would sit on such an explosive story for such a long time.

That does not help the difficult, mending task of defending press free dom and accurate information against the mynad interests seeking to distort, deceive or suppress. The right to pub lish implies a responsibility to let the public know important news without delay. It is an element of credibility. The New York Thmes.

NANKING -- Mme Chiang Kai

shek, wife of China's generalis

Now, another newspar France and United States And the ting ceremonies and se fin New Jersey - to were an is The site was thoughthin hen Port Liberte provie Petracular view of e the of Liberry itself as w Manharan's big The night was de ad guests gathered in d the dub area, near the or the stage where the Flat

The United States Mi Academy Glee Ch one from West Points in the ceremonies with the ceremonies with the data of the ceremonies with A partocic Modey

posals which are being angely on tested by the Jews and Arabs of Pal estine. He was 70 years old.

said today [Sept. 29] that "there is no more prospect of Soviet intervention than there is of Anglo-American intervention" in the Sino-Japanese wat The American policy of hesitancy be-cause of a fear of offending Japan was characterized by Mme. Chinas Kai-shek as short-sighted. VIENNA — Chancellor Kurt von Schuschnigg is confident that Italy's policy in regard to Austria's indepen dence is now the same as it was in the past. Neither the speeches in Berlin nor other information received from there justify doubts on this point LONDON — The death was an nounced today of Lord Robert Poel chief author of the partition pro

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ENTENNIN B Camille McD it was quite a m heainst a glittening back d Manhaman skyscraper tenewly developed Por ant on New Jersey's Cost. America said a s sular farewell to the Fi d liberry, a replica of hed high by the Statu libert in New York has There were firewor seches by governm

boars and patriotic so in honor of the P hand Flame. The drive and the monument an led by the Internatio faid Tubune as part of Commial celebration

The roots of the even the more than a contr then the people of Fea sught to honor Ame whithe girt of a scatter sy building liberty. But a list reloped: America had ampleted the promised p cal Joseph Pulitzer, co d the New York Wo Bied his councymen wit al to donate for the car

he did and soon at the liberty was spind

OPINION

The Pre Has a by The Visitor to Poland Told To Pull At Least Some of the Truth By Flora Leg

By A.M. Rosenthal By Bands in Warsaw, All he had to do was stand up and speak to the Polish to do was stand up and speak to the Polish of their country. The Poles know those truths, of source. They have lived with them, fought, field, been overwhelmed and still struggle because of them. So Mr. Bush would not have been brought what Poles consider the greatest of gifts – understanding of their truths, the reachness to confront Polish officials ON MY MIND



a set of the set of all, the willingness a set of the truth is that Solidarity, which a set of the truth is that Solidarity, which a set of the truth is that solidarity which a set of the truth is Angest 1980, was rooted in years of strug-Angest 1980, was rooted in years of sing-ing gie by Polish workers demanding free mions. Solidarity burgeoned into the first and only popular political movement is in all of Eastern Europe. It grew on the hopes, courage and rage of the Poles. The truth is that it was Solidarity's massive public support that allowed Poles to march in the street without the store shot to speak their mind without

Poles to march in the and without The much is that when Solidarity, led The much is that when Some in the state when Some in the sector sector is the sector sector is the s

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the by Lech Watesa, the instance of the leading Pofrom Gdansz, scenes to the adding Moscow acted. It commanded the Polish cow acted. It commanded the Polish Communist government to outlaw Soli-ground was the threat that if that did not be ground was the threat that if that did not do the job, the Soviet army would. The truth is that a Polish general called

Wojciech Jaruzelski took over and did Wijciech Januzen Loca over and what the Russians wanted. He declared what the Russians wanted a and made mit ing Solidarity illegal. He did indeed restore and the police riot squad. 1 2017.DB There is one more truth. The general

Poland: A Test of Openness

P ness of Mikhail Gorbachevs foreign policy. If Moscow desires an honest agreement with the West, it will be ready to accommodate liberalization or even democratization in Poland. The American role in such a transformation would aim to restrain Moscow from direct military intervention and restrain Polish an-= ** == thorities from drastic repression. America should create economic incentives to make liberalization attractive and hard-

The policies unattractive. ____ Leszek Moczulski, a Polish dissident leader, writing in The Washington Past. the second second

and the second second and the second 1. ... 12 - 25

OTANL HERALD

game, usually no great harm done. He goes in to see General Januelski

suggests o faster pace toward internal liberalization, particularly legalization of outlawed Solidarity. The general apparently answers him with the polite diplomatic equivalent of put it in your ear. Then Mr. Bush does what was pro-

grammed in any case. He tells the get and the world that America will help Poland get foreign economic assistance to

rotating for the grine contains a statutie to ease its staggering foreign debt, built up by previous Communist governments try-ing vainly to buy Polish affection. The vice president sees Lech Walesa, flashes a Solidarity sign or two and gets a polite response. But when he is asked to say a public more about least line to say a public word about legalizing Solidarity, he declines. He says something obscure about America not having

to go into "all that" again. "All that" - the legalization of Solidarity — is important enough so that the International Labor Organization found Poland in violation of its freedom of association standards. The Jaruzelski vernment is preparing to leave the

ILO rather than comply. There it was, right in Mr. Bush's hands — the chance to stand straight and speak out. Not to make propaganda, not even to pressure the Polish gov-erument but to do what people who want to be president are supposed to do get up there and tell the truths.

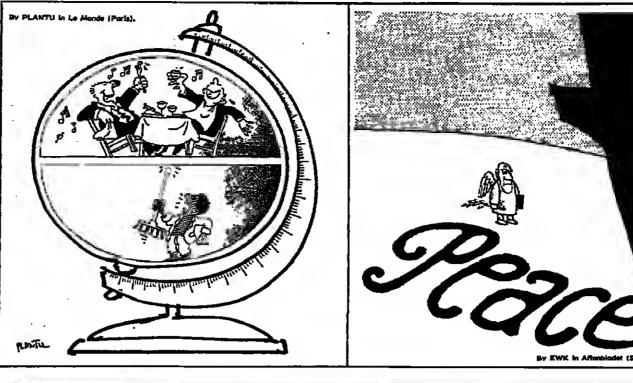
The first day be did not take it and it seemed a sad time for those who believe that the Polish spring can come only if

the rest of the world pays attention. But then, before be left Warsaw, Mr. Bush gave the general a bit of a surprise. On television he told the Polish people themselves that the United States wanted Poland to take greater strides toward political and economic liberalization. He made clear U.S. sympathy for Solidarity by mentioning Mr. Walesa's name, for years banned on the air. Mr. Bush did not say everything nor bring the Poles a change in their lives. Americans cannot do that. But he brought them e gift they wanted -

standing up in remembrance of at least some of the truths of Poland. The New York Times

A Centennial Message from the International Herald Tribune

NOTES ON A CENTURY



LETTERS TO THE EDITOR

M'Bow and UNESCO: Controversy Is Built Into the Job

I read with great interest Dragoljub Najman's opinion column, "The Season of Decision at UNESCO" (Sept. 24), I find it a little curious that one who concerning the upcoming election of a director-general of UNESCO. While I do not entirely agree with Mr.

Najman's concluding paragraph, let me begin by congratulating him for a most perceptive analysis of UNESCO's three 'original sins." There has been little discussion among opinion-makers and the informed public of the remarkable vulnerability that has always been the lot of the United Nations's unique insti-

ion of intellectual cooperation. It should be realized more widely that most of the organization's directors-general have left amid political crisis, often with searing personal results. So it was that individuals such as Julian Huxley, Jaime Torres Bodet, Luther Evans and Vittorino Veronese could not fulfill their terms of office because of the inherent controversy in any attempt to bridge cultures and ideologies through ideas. Only René Maheu and Amadon Mahtar M'Bow have served two consecutive terms each as director-general. Both, however, were subjected to the same charges of "despotic management, demoralizing the secretariat and alienating

many member countries." Elected in 1974, and re-elected unanimously in 1980, Mr. M'Bow came under fire only with the ideological attacks on UNESCO that resulted in the unfortunate withdrawals of the United States, Britain and Singapore. Mr. Najman, who held e high position in the organization's haison service with member states, knows this as well as anyone.

served in a very senior capacity for a decade under Mr. M'Bow should suddealy note management problems in the organization. Neither UNESCO's external auditor (who happens to be the audi-tor-general of the United Kingdom) nor the U.S. General Accounting Office found evidence of mismanagement

I must share with Mr. Najman my conviction that his article makes a fundamental error in personalizing issues that are historical, political and institutional.

Spokesman for the Director-General. UNESCO. Paris.

"Fighting for 'First Arts'" (June 26), Michael Gibson, the Museum of African and Oceanic Art is discussed in hardly seems fair to describe this estab-

The Maseum of African and Oceanic Art naturally cannot hope to compete with the Louvre. Our museum should exhibitions that we organize are a far cry from the ghetto practices you mock; they deal with contemporary artists or art

anniversary of that nation's indepen-dence. (This apparently is the only

French attempt at the national level to observe this anniversary.) Another project of international interest is being prepared for next summer, an exhibition called "Art for Africa." Works on display will be sold at the end of the show to benefit Africa; many well-known art-

ists will be taking part. I would be happy for you to come and form your own opinion of our museum, influence on all continents. which, at a time when eastern Paris is ing a pole of cultural attraction, is doing its best to be a part of this trend.

> HENRI MARCHAL **One That's Thriving** Curator and Director, Regarding "American Schools Share Dollar's Travails Abroad" (Sept. 9): Museum of African and Oceanic Art. Paris.

A Question of Security

P.S. Cantrill's concern about Mordechai Vanunu's arrest and trial misses the mark (Letters, Sept. 15). The "evidence" of "Israel's nuclear arsenal" in a recent Jane's Defense Weekly is irrelevant. Even if the purpose of the Dimona miclear plant were absolutely determined, its employees would be under security lations. An American Vanunu, eve of a well-advertised operation, would be brought to court. The Soviet response would be even more prompt and direct. JOSEPH LERNER

Jemsalem. **Russia's Expansive History**

In "Fewer Missiles Will Mean Fewer Options" (Sept. 4), Edwin M. Yoder Jr. states that "Russia has historically been a cantious, isolationist power, more invaded than invading." I wonder what historical basis such an allegation has.

For Big Boys, **Power Toys**

Page 9

By Jonathan Engel

PARIS - For all their vaunted economic innovation, the Japanese and West Germans are failing to provide the products that their movers and shakers require. What those countries need is an American gift catalog. Mail-order guides for busy go-get-

ters could also work wonders reducing world trade tensions. By importing exocutive gadgets from America's entrepreneurial warehouse, foreigners could trim the U.S. trade deficit.

First, to organize and motivate the work force, there are audio and video

MEANWHILE

personal achievement tapes and hightech devices to simplify countless daily tasks. Among the tapes' modest titles are "Choosing Your Own Greatness," "See You at the Top" and "Speak to Win." Not forgetting "Power Memory." Power is the vital concept here. To

help the busy executive sort through his ties, there is a power tie rack. "A press of the button parades neckties past you, in forward or reverse directions, at a blis-

tering pace of three ties per second." But neckwear can only do so much. Russia, a relatively small nation in Eastern Europe, expanded in centuries to the North Sea and the Danube delta, That's where the chocolate diet comes in. It seems simple enough for most super-achievers. "The diet plan doesn't through Siberia to the Pacific Ocean and in the southeast to the Hindu Kush mountains. Now the Soviet Union's require you to count calories, weigh portions, rotate food groups or reme the day of the week," the ad says. troops extend from Berlin to disputed

slands in northern Japan and from Tal-Perspiring usually plays a role in slim linn to Kabul, and they hope for more ming, so another company markets a deodorant with a difference — "a natural PAUL PETRESCU. body deodorant in the form of a fist-size Hamburg. crystal opalescent stone. Just moisten the stone and rub it on your underarm area."

It also looks great on the coffee table. Slim and strategically fragrant, an executive still faces a pallor problem unless he's wearing a polo shirt that allows solar infiltration to produce an

England appears to be going against the trend you describe of declining enroll-ment for American schools in Europe. Enrollment at our campuses in Cob-ham, Surrey, and Hillingdon, Middle-ter, barrey, and Hillingdon, Middleeven tan with no alligator marks. Executives need to sleep soundly. Two devices in particular do the trick. one of them by eliminating the snoring of your not-so-silent partner.

Strapped to the partner's wrist, this "andio sensor detects the first sounds of moring, then emits a gentle static pulse" to the brain, interrupting the snoring pattern, but not the wearer's sleep. The ad does not tell how the brain reacts to this electronic barrage if the wearer is not the one sawing the logs - or whether the detector reacts to snores of large household animals.

The other necessary device for a deep sleep provides the "white noise" of mov-ing water to create "a soothing, relaxed atmosphere, cleansing the brain of ex-traneous thoughts." This versatile unit can synthesize "the sound of falling rain, a waterfall or the gentle lapping of the surf." If you prefer to let your bathroom faucet run, you're not on the fast track,

International Herald Tribune,



The American Community School in

sex, has increased on average by 100 places per year: 1,170 in 1985-86; 1,349 in 1986-87; 1,450 in 1987-88. Sixty-five

percent of our students are American.

of close relationships with international companies, the identification of market

trends, and a continuous program of

upgrading both teaching and facilities. All ACS Middlesex students who

have received International Baccalaure-

ate diplomas since the program was in-troduced have been offered places at

universities. Studies indicate that suc-

cess at the IB level almost always guar-

Development and Communications.

American Community Schools.

ROGER LEWIS, Director.

Cobham, England,

antees success at university level.

This growth is due to the development

when they studied the organization. D. DIENE

Third World, but No Ghetto

In the article on Jacques Kerchache, a manner I find quite surprising. It

lishment as a "ghetto."

more properly be judged by its activities and policies of the last several years. The

forms of the Third World. In this regard, we opened an exhibit of the works of three Algerian painters on Sept. 24, on the occasion of the 25th

ATENN

By Camille McDuffie It was quite a night. Against a glittering backdrop of Manhattan skyscrapers, in the newly developed Port Libene on New Jersey's Gold Coase, America said a spectacular farewell to the Flame of Liberty, a replica of that held high by the Statue of Liberty in New York harbor. There were fireworks, speeches by government leaders and patriotic songs, all in honor of the Parisbound Flame. The drive to fund the monument has been led by the International Herald Tribune as part of its Centennial celebration.

The roots of the event go back more than a century, when the people of France sought to honor America with the gift of a statue symbolizing liberty. But a hitch developed: America had not completed the promised pedestal Joseph Pulitzer, editor of the New York World, rallied his countrymen with a call to donate for the cause. They did, and soon after Lady Liberry was standing proudly in New York Har-DOC.

Now, another newspaper is honoring the friendship between France and the United States. And the unveiling ceremonies and sendoff in New Jessey - the state where the Flame was constructed - were an im-Portant step along the path. The site was thoughtfully chosen. Port Liberte provides a spectacular view of the Statue of Liberty itself as well as of Manhattan's bright lights. The night was clear

and guests gathered in the yacht chub area, near the outdoor stage where the Flame was on view. The United States Mili-

tary Academy Glee Chub came from West Point to open the ceremonies with the French and U.S. national anthems, and Irving Berlin's "A Patriotic Medley".



Americans Bid a Fond Farewell



Port Liberté ceremonies for the Flame of Liberty against Manhattan backdrop.

America. "So tonight as we nique originally called for by light this torch," he said, "let the French architect who dethe Flame stand for Franco-American friendship forged Angust Bartholdi. Wiart and on the battlefields of Yorkhis team spent more than rown, Chateau Thieny, Norfour months building the mandy and in the Straits of two-ton Flame at their workshop in Paterson, N.J. Speak-Honmuz, But let it also stand ing for his team, Wiart said for the reason we have fought those battles and run that they were "proud to be a those risks ... for our com- part of the restoration movemon love and our common ment and of history." need for liberty ... liberty The fireworks display that not as a means to a political concluded the salute to the end but as the bighest politi-Flame reminded onlookers of

last year's birthday celebra-tion for the Statue of Liberty. cal end" Kean spoke of the Patisian setting of the IHT, and After its Air France flight to the important press freedoms Paris, the Flame now awaits existing in France and else- a second celebration in its where, freedom which is honor. This comes Ocr. 1, at "truly the reality of our liber- a benefit dinner at the Palace ty. We pass this flame to the of Versailles, marking the ar-French people," he added, rival of the Flame in France. "and say thank you for 200 years of friendship." The monument will be in-The governor then intro-

will be dedicated next spring. The drive to fund the duced a videoraped greeting from President Reagan, en tending anniversary good Flame has now raised ap- the IHT and Taittinger S.A., wishes to the IHT. Former proximately \$400,000, the and shared a gigantic 100tending anniversary good U.S. Ambassador to France original goal when the cam- candle birthday cake. The Evan G. Galbraith then led paign was launched exactly the official toast to the one year ago this week with a reception at the Paris resi-Flame.

dence of U.S. Ambassador to Appropriately, the evening did not end without a France Joe Rodgers. Contrifew words from Jean Wiart, butions have come in from head of Les Meralliers Cham- all over the world and from penois, the French artists many hundreds of donors, New Jersey Gov. Thomas who worked on the restora-H. Kean led the tributes, tion of the Statue of Liberty and American corporations

saluring the Flame with a and who crafted the Liberty to a high school French class reminder of the long friend- Flame. They are skilled in in Mamaroneck, N.Y., from ship between France and represent the raised relief tech- hundreds of Paris area children and their parents who artended a benefit film showing to a contributor in Chile who sent one U.S. dollar and the simple note: "For Liberty."

The IHT worked dosely in organizing the drive with Kevin McCarthy Associates, a New York City law firm The American Club of Paris also played a leading role in

organizing support. The Liberty Flame evening was one of three events in the United States commemmorating the IHT's Centennial. In April, the IHT was honored as "Newspaper of the Year" at the Overseas Press Chub Awards dinner in New York In late September, the IHT held a birthday party at the Museum of Modern Art. Several scalled this winter at a perma-nent site in central Paris and new exhibition of the early photographs of Henry Cartier-Bresson, co-sponsored by Cartier Bresson exhibition will be at the museum until Nov. 29, when it will move on to Detroit, Chicago, San Diego and Houston.

This is the 32nd in a series of messages about the IHT which will appear throughout the Centennial year.

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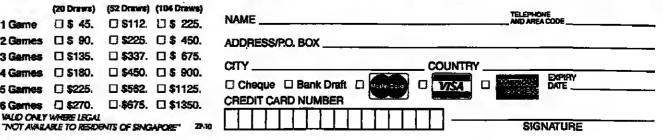
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ARTS / LEISURE

Puttnam and Columbia: The Chariots of Change

By Aljean Harmerz New York Times Service Y OS ANGELES - When David Puttnam resigned as chairman

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of Columbia Pictures last week, secretaries and carpenters kicked the walls or cried. Actors, agents and producers opened the chamрафпе

Puttnam, the British producer of such notable movies as "Chariots of Fire" and "The Killing Fields," d declared he would transform Hollywood. Instead, he resigned 13 months after he tonk charge of Columbia, and his short reign says as much about Hollywood as it does about the gentleman boss in shirt sieeves.

He announced his resignation in the off-the-cuff way that kept driving his publicity department crazy. It was at a monthly seminar, called "The Reel Truth," he held for any Columbia employee - from prop man to vice president - who wanted to talk about the studio's new films. The real truth about David

Puttnam is more opaque. Did he resign by choice or was he

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pushed? He was enough of a realist thwarts a villain who can turn docto want to make entertaining mov-ile animals into killers. In an unfin-ies, and enough of an idealist to isbed version, the film received two want his films to have social value. research screenings and the re-He insisted he would change "the sponse was poor. abuses of the system." To avoid the salary games that were partly re-sponsible for inflated budgets, be said a few months ago that Colum-

Victor Kaufman, who has been put in charge of Columbia as well as Tri-Star as part of a financial reorbia would not pay actors more than ganization by Coca-Cola Co., told they usually earned. And Columbia executives not to screen the film would not work with "phony pro-ducers who put their brother-inagain because it played too poorly. Coshy has been reported to be law's salary on their hudget." angry with Columbia. Observers on

What surprised and dismayed the set of "Leonard: Part VI" conhim most about Hollywood was the amateurishness. As the producer of two dozen movies, he had been the experienced British director. Puttcomplete professional. Now as an nam had given Weiland this break. Englishman colonizing foreign just as he had hired Ridley Scott. shores, he wanted to change the way the natives did things. Did the system defeat him or did he defeat himself?

Immediately after he took over Columbia in August 1986, Puttnam signed Bill Cosby. In "Leonard: Part VI." a comedy-adventure scheduled to be released on Dec. 18, Cosby plays a former superspy who

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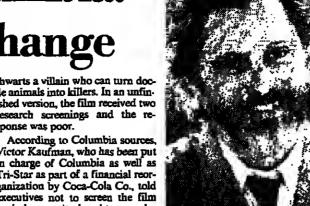
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David Puttnam: Naïve?

shame. Because his aspirations firm the tension between Cosby and Paul Weiland, the movie's invere right."

These comments echo a theme in the industry's executive suites. If Puttnam had stopped talking about changing the system he might have Alan Parker, Hugh Hudson and heen able to change it. Adrian Lyne out of commercials.

Puttnam spoke about the kinds But Putmam's personal movies had not had stars. This was Hollyof reasonably priced movies he wanted to make with actors who wood, and the star system means were interested more in the roles that stars must be kept happy. than the money. He cited "Ishtar" Cosby has made a public statem as a nightmare example of a picture that spent \$13 million (of a reportwith his feet. He has signed to do his next movie with Warner Brothed total cost of more than \$40 million) simply to buy two stars and a director. And he said that "Ghost-In answer to questions about whether he was unhappy with Cobusters II" would not be made if it lumbia, Cosby replied through a spokesman, "I am very pleased with the material we have and are required paying Bill Murray as much as he was asking.

There are studios that do not now in the process of editing." want to make movies with expen-When Puttnam was hired by Coca-Cola, he was the first real sive stars like Beatty, but nobody says it out loud.

filmmaker to run a movie studio in In the end, Puttnam's demise decades. He agreed to head the was not because of his refusal to studio for only three years, a conplay the company game in a comtract that Hollywood's power bropany town. He was simply the accikers found incredibly naive. Since dental fall guy in a stock deal. He movies take a minimum of 15 was unseated because Coca-Cola months to write, produce and dis-tribute, his self-limited contract wanted to maximize its assets and folded Columbia into Tri-Star.

would make him a lame duck by Puttnam will return to producing the start of his third year. pictures for Warner's, but his Co-Puttnam was convinced that the lumbia movies, a dozen or more, soft-drink giant would give him auwill be around through the summer tonomy to build a studio that of 1988. He was watching his words looked toward the world market the day after be resigned. Kaufman and he formed a team that included British and Australian executives. had promised that Puttnam's team, headed by Columbia's president, "David confused soft Southern David Picker. would be given a accents with Southern gentlemen," chance to run the studio, And be said a producer who has worked did not want to say anything that with Puttnam, as well as with every other studio head in town. "Even though he spoke too much and kept

would interfere with its chance. Hollywood regarded his belief in such assurances as another examputting his foot in his mouth, it's a ple of his naïvete.

Archer's Courtroom Melodrama

By Sheridan Morley al Herald Tribun LONDON - Before is opened last week at the Queen's, Jef-frey Archer's "Beyond Reasonable bt" had already taken £500,000 (about \$800,000) in advance sales. One could therefore as usefully review the gold bars in the Bank of England as a thriller which is thinly covered in dust and comes as a gently aimless reminder of the kind of courtroom melodrama that used to play Saturday teatime matinees

THE LONDON STAGE at seaside repertory theaters in the days when they could still afford a dozen actors in expensive clothes and two big sets.

Reviews are not supposed to reveal too much plot, though it can safely he disclosed that as the curtain rises we find Frank Finlay as the chairman of the Bar Council defending himself on a charge of wife murder, with Jeffry Wickham appearing for the prosecution before Andrew Cruickshank's avuncular Scots judge. Act 1 is the trial, and for Act 2 we are transported m flashback to Finlay's stately home where we find his wife (Wendy

Craig), a friendly solicitor (David Langton) and an eventual explanahas survived these last 40 years. tion of what really happened. If the first half of the play is a homage to Agatha Christie, the second half is Apart from a very occasional

D.

with John Garfield (about whom it

with Jack Palance, this is ostensibly

cal soul and a long-term Holly-

wood contract, though it is also of

course largely about Odets himself

and his own career agonies. Fear-

a tribute to Terence Rattigan. Venmusical or National Theatre revival erable jokes about cricket and the of "Golden Boy," the British the-ater shamefully ignores the work of par, with an occasional quote from Dylan Thomas for the intellectuals. Clifford Odets who, though a lesser dramatist, opened np the confes-sional dramatic path to Arthur Complete with requisite final wist, Archer's play seems to have been not so much written as assem-Miller and even Tennessee Wilbled from the spare parts of earlier liams in the United States. It is stage thrillers. It is immaculately therefore greatly to the credit of the played, directed (David Gilmore) commercial production team of and designed (Tim Goodchild) but Martin Shaw (actor), Robin Le-

fevre (director) and Bill Kenwright ultimately as dead as the corpse which caused the trial. For all that, (producer) that they have emthis one will (as they say) run and barked on an Odets-where-is-thvrun: not exactly a whodumit or a sting policy of West End reconsideration which started with "The howdunit or a whydunit, all of which can be worked out early in Country Girl" a few years ago and now continnes with "The Big the first scene, nor even a latter-day mix of snobbery with violence, but Knife" at the Albery. First seen on Broadway in 1949 instead a familiar old English court

circular. Whatever his literary or dramatic shortcomings, Archer has might in many respects have been always had a sharp sense of British written) and filmed five years later popular taste, and what local audiences have always much enjoyed is the story of an actor having to a really slow and uneventful thrill- choose between his artistic theatri-



David Langton in "Beyond Reasonable Doubt."

er. That is how "The Mousetrap" for Ida Lupino as the noble, tor- about a returning adventurer (Robtured wife and Rod Steiger as the ert Glenister) whose myst Ingely evil, faintly gay mogul reek-ing of the sour smell of success. On dering shipwrecks, manages to distage that balance of power has vide his native community and set shifted so that Gayle Hunnicutt one village up against another in and James B. Sikking give perfor- copper-bottomed rivalry. mances of such restrained good If you can imagine "Jamsica taste as to make themselves almost Inn" rewritten by Bertolt Brech

seedy celluloid memories.

quired a deep interest in communi-"Ting Tang Mine" (copper miners Darke his due, at least he is never in trouble in Cornwall), a folk mu-sical which might have played bet-where are at least three quite differter with a large amateur cast on its ent plays about local Cornish histoown home territory rather than ry. Getting from one to another, within the more cramped confines of the National's studio stage. even on Carl Toms's marvelously versatile set, proves a little tricky

production, but no real sense that have decided, perhaps rightly, to neither Darke or his players care throw the whole ting-tangy ragbag much for or about any of the char- at the audience and let us sort out acters in a somewhat confused tale which bits of it really matter.

Joyce Grant as a mad old granme and Barbara Jefford as a transvestite gin-swilling mine-owner rejoic-Sands as another mine-owner ap-

versatile set, proves a little tricky

For reasons that so far escape ing in the name of Salathiel Trenme, the National Theatre in the annigan. But none of them ever closing months of its Peter Hall quite manages to establish what management has suddenly ac- this play is about, and indeed Leslie : plays about working conditions pears to have wandered in from in the west of England a century something altogether different by ago. While we await Hall's own J.B. Priestley. What starts as an production of David Edgar's "En- animated lecture about the politics tertaining Strangers" (pub workers of copper-mining ends up as a picain trouble in Dorset), we have on resque murder story interrupted by the Cottesloe stage Michael Rud-man's production of Nick Darke's of a day outing to Truro. To give

We get an agile in-the-round and in the end Rudman seems to

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ing perhaps that they alone would not be enough to sustain audience interest, the author gave his play a creakingly melodramatic under-

tone. The star actor has killed a child in a drunken car crash, and it is that knowledge which the studio uses to blackmail him into signing for another stint of rubbishy mov-

ies. Yet the moral dilemma at the heart of an overlong and over-wrought script has little to do with Washington, Moscow a dead child or a drunken driver. It's about a socialist man selling Work at Cultural Thaw out to a capitalist system. Coming from the author who 14 years earlier had written "Awake and Sing" and "Waiting for Lefty" and was 14 years later to die in California writing television soap operas, it has a ghastly kind of midlife-crisis By Celestine Bohlen Washington Post Service OSCOW - Washington and Moscow are working on improving their relations, and they are going to start with a little song and dance. fascination. But the real trouble with Oders was that he was deeply in love with the sound of his own The thaw under discussion is not typewriter, and all too often in this fable of moral absolutes the diabetween the two superpowers, but between their two capitals, which logue sounds like Eugene O'Neill are now looking ahead to a full filtered through Hedda Hopper. program of cultural exchanges to The movie was mainly remarkable begin in January. Dining Out-DUSSELDORF PARIS 8th The finest traditional Chinese cuiting A decor and a chinese cuisine unique in Europe. TSE YANG LE JARDIN VIOLET Reservation 47,20,55,11. FONTAINEBLEAU (50 Jan. from Paris) **UDMELA PAVILLON RUSSE** LE CADRAN BLEU mar-supper. Almosphere with musician charming surroundings. 45, Rue François 47. Telu 47.20.60.69. to Choteau. Traditional culture. 4 mer 59,50-70 8 92 and 1 gastranomic me roups. 11 rue Grande. LE CHAMBELLAN: Next Crozy Hone, JL Autrie formerly fr. Tailevent and fr. Chez he Anges offers a design cuime in refined acting. Private solon for business match. M F. 130 serv. inc. + corte. 10 r. de la Trittonile. Tu 47 23 53 53. Cl. Sat. neon and Sun. PARIS 1+ ADONIS Bicalient incluinal French autime in the heart of les Holles, Refined setting, Plano bar, Open ev. doy. About F. 150, Reserva-tions anly, 40-26-14-52/45-33-55-27. PARIS 9th 21. Rue St. Danis Li MEZEL Next Falses Bergères, First Kashe Italian rasiawant. Claud Friday evening an Sakraday noon, 16 rue Mantyan, Te PARIS 2H Soturday 1 42 46 33 22 KITTY O'SHEA'S PUB Sater of the formous Dublin Pub located 50 rands from Place Vendiane. The French home of Inth Coffee and excellent draft beens. Brigo he musical embiance and the crack. Open 7 days. 10, rue des Capucines. Tell. 40 15 08 08 The finant trad. Jawish faod Sun, brunch, MAX GOLDENBERG 25 r. Taibbout, T.: 47,70,90,32, Cl. Mondays JOHN JAMESON PARIS 16th nt Irish nest, in Poris. Smoked salman Menu for FF. 150. Open daily lunch Ambianas & musicians. 10, Rue des Inst. Tel. 40,15.00.30. PRUNER TRAKTR 16, Ave. Victor-Hugo, 75116 Poris, Tel. 45 00 89 12. Formous for its quality section and its 1925 setting. 350/400 FF. PARIS 5th Sectord of Count Ma DIAPASON n elegant & refined atmosphere, discover are stive asistine of J.C. Olivier. Gastronomic mem FF. 125. 30, R. des Bernordins. T.:43.54:21.13 LE PRESBOURG Treasures of the sea, Sectord, Fish, crayfish Reg. cook. Vivon Arc d'Trionghes. Tencas Menu at 1920 à la corte, D'ly.Op.non stop fi 1 cm. 3 Ave.dil.Grande-Amile. 4500.24.77 RAFFATIN & HONORINE naricon preus has made us famous teen specialises & traditional cooling i dishes - Lunch - various. 16 bd Si n. Tel. 43.54.2227. Doily.

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invisible. It is thus left to Shaw to you will have some vague idea of convey a vague impression of ethics the confusion here. Matthew Scott under pressure, while alone in a has written one of those scores that large cast David de Keyser as his make you want to hear his next. agent catches precisely the right and some strong players are led by

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invent the wheel, but we are revolutionizing the ways it performs."

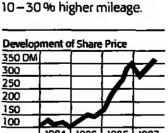
When it comes to breakthroughs in tire technology, the Continental group has an outstanding track record. For instance, we developed the first pneumatic tire with tread, the first tubeless tire, and the first special winter tire. Now, Continental has created two new products that pro-

mise to revolutionize the global tire industry: CTS (Conti-TireSystem) for passenger cars and EOT (EnergyOptimized-Technology) for trucks.

CTS features an innovative design that produces more economy, more safety and more comfort as well as the

*Reduced according to new rules German Financial Analysts

ance of the past five years and possibility of driving up to 400 to achieve significant market expansion in the coming kilometers in an airless state. The EOT system enables 5 % years. lower fuel consumption and For complete information on Continental, our products



CTS and EOT are just two examples of top performance on wheels from the Continental group, which ranks 1st in tire production in Germany, 2nd in Europe, and 4th internationally with the acquisition of General Tire. Over the years, Continental has consistently increased sales, profits and market share, rewarding the confidence of over 42,000 shareholders at home and abroad.

Top Performance on Wheels

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The original idea, broached by the Washington and Moscow Capi-tal Citizens' Exchange, working with the support of the mayor, Marion S. Barry Jr., and the city council, was to explore the estab-lishment of a sister-city relation-

But halfway through their visit to Moscow last week, the Washington group learned that Moscow does not have sister cities, just bilateral relationships. "Peculiarities exist everywhere," explained Georgi Dyakov, external relations officer

for the Moscow city council. Undeterred by technicalities, the Washingtonians fobbied their cause and left town with tentative commitments for a full range of cultural events that could start as soon as next year's Martin Luther King holiday. "We were told they hold King in

great reverence here too," said Ted Gay, co-chairman of a Washington blue ribbon committee on the arts and economic development.

Fritzi Cohen, president of the citizens' exchange, established the group in 1985 as an offshoot of the peace movement. It now boasts 300 members and a source of cash, which was raised at a party last summer held in honor of the visiting Bolshoi Ballet.

'In looking for a way out of the nnelear dilemma, sister cities seemed like a natural," said Cohen. The Washington delegation also in-cluded Cliff Smith, a member of Barry's cabinet and Jan Rothschild, a special events organizer.

Typically, establishment of a sis-ter-cities project starts with an ex-change of visits by the mayors. In this case, the two sides are contem-plating a satellite hooking between the two capitals at which Barry and Valery Saikin, the Moscow mayor, would participate

Washington has sister-city relationships with Beijing, Dakar and Bangkok and less formal ties with Brussels. Moscow, which is not a member of the international federation of twin cities, has relation-ships with 70 cities around the world.

So far, in the negotiations. Washington has been the one to come forward with concrete pro-posals, which range from visits to Moscow next year by a vocil group, poet, filmmaker and dance group. Other ideas included a dia-logue on environmental issues, eswayings and C changes of photo exhibits, jazz and theater groups and visiting artists. To maintain symmetry, Moscow will appoint an equivalent citizens group to select Soviet groups and shows that will pay the return visit

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VEDNESDAY, SEPTEMBER 30, 1987

MADISON AVENUE

Ayer Edges Out Thompson For Burger King Account

By PHILIP H. DOUGHERTY New York Times Service

EW YORK - N.W. Ayer Inc. has won Burger King Lew FORK - N.W. Ayer Inc. has won Burger King Corp.'s \$200 million assignment in the biggest account switch in advertising history. The loser, J. Walter Thompson, is trying to regain its equilibrium after hajor management changes and an unfriendly takeover by WPP broup of Britain.

Thompson, Ayer and D'Arcy Masius Benton & Bowles were be finalists in a competition that started with 30 agencies. Burger Ling, a Fillsbury Co. subsidiary, has 4,700 outlets in the United

Its advertising spending has grown apace; when Thompson irst won the account in 1976,

Thompson is

expected to let up to

was billing only \$24 million. Estimates on the number of hompson people who will be t go because of the switch re as high as 100, according o an informed source.

100 people go as a Unlike Ayer, an indepenresult of the switch. lent agency, Thompson's par-nt, WPP Group, is publicly

ich. According to Alan J. Gottesman, an analyst with L.F. tothschild, a New York financial services firm, any negative affect on WPP stock would have already been felt when Burger

theet on wirr stock would have already been lest when burges (ing announced its review of agencies. Now, he says, Thompson can "probably dismember its support tructure" quickly in the fourth quarter and be ready for 1988. That is likely to be a bonanza year as agencies reap the profits that accompany soaring TV prices in a year with both a presidenial election and the Olympic Games.

Burger King, a distant second to McDonald's in fast food, is aving a flat year, according to Daniel R. Lee, an analyst at bread Burnham Lambert. The average McDonald's, he said, has ales of \$1.4 million a year and the figure is rising; for Burger Xing, \$1.15 million and stable; for Hardee's, \$1.1 million and ising, and for Wendy's, \$800,000 and declining

... Grey Advertising of New York has acquired a British agency, Jewton & Godin, of Tunbridge Wells, Kent, billing about \$26 nillion. Grey has been buying British service companies since 962, when it acquired Charles Hobson & Partners. Now it has 12 british companies in the marketing services field, and three of hem are agencies.

The purchase of the majority of stock in Newton & Godin, the prest agency outside London, will bring Grey's total British ellings to \$320 million.

... Anthony Simonds-Gooding has resigned the chairmanship of he communications division of Saatchi & Saatchi PLC of Britain ind is being replaced by Victor Millar, 52, who will also continue is chairman and chief executive of the Saatchis' consulting

Mr. Simonds-Gooding, 50, is to be chairman of British Satellite intenna-equipped British households by late 1989 and five mil-

People

- Roger Lavery has been appointed managing director at D'Arcy Masius Benton & Bowles, San Francisco.
- Madigan Pratt, J. Robert Lieber and Paul Levett were promotd to senior vice president at Lowe Marschalk, New York. Steven R. Greenberger, Joseph A. Sander and Peyton Sise have seen elected senior vice presidents at William Esty Co. of New
- Mary Ellen Argentieri has been named senior vice president and director of creative services at Hill, Holliday, Connors, Cosmopulos of New York.

Currency Rates

By Louis Uchitelle New York Times Service BOSTON — By all the rules of economics, Donna Van Name should be back in the work force. In prospering Boston, jobs go begging, particularly the sort of clerical work that Ms. Van Name did for John Hancock Mutual Life Insurance Co. until her second son, Michael, was born in 1985.

But going back to work means costly child care, and that would consume most of the \$6 or \$7 an hour that Ms. Van Name could earn as a clerk or clerk-typist in Boston. Even if she could afford the child care, "a lot of centers won't take children under three years old," she said. Her third child, Kaitlin, was born last fall. Stuck at home, the 30-year-old mother tried to organize a day-care center in her cramped south Boston apartment. There were plenty of potential chents among

thood mothers. But Ms. Van Name would have had to spend hundreds of dollars on repairs to qualify for a state license. That was beyond the means of a family living precari-ously on welfare, food stamps and the \$200-a-week paycheck of the children's father. David. Ms. Van Name wants a job. But the obstacles to her re-entry

into the world of work - her child care needs, the low wage she would earn and the rundown shum housing — help to explain a curious phenomenon in the United State

At a time of declining unemployment and a growing econo-my, millions of Americans in their prime working years are re-maining outside the work force. By Labor Department standards, they are not even counted as among the unemployed because they are not actively seeking a

This is a sharp departure from previous periods. The Depres-sion, for example, created a huge corps of "unemployables," peo-ple considered too unskilled, too destitute or too discouraged to enter the work force. But World War II brought them in anyway. And those on the sidelines in the early 1950s

and late 1960s eventually went to work in significant numbers, when the unemployment rate dipped sharply and companies found themselves short of work-

But this time around, with ci-



Herald Eribune.

BUSINESS/FINANCE

For Millions in U.S., a Job Costs Too Much



the 17.9 million people that the U.S. Bureau of Labor Statistics rollment among the unemployed listed as working less than half the year in 1986, for annual infloat," said Harley Shaiken, a labor economist at the University comes of less than \$10,000.

for new jobs for long periods,

thus oot even qualifying for en-

Overcrowded housing, poor health,

- lack of child care and isolation in slums
- are all barriers to work. "When you
- have a part of the society that has been

pauperized, then you have also made

them unemployable," an economist said.

workers. They have given up the job search because they do not believe they can find work. This group represented 15.4 percent of the 115.8 million Americans who held jobs at the Among them are laid-off factory end of last year. An unknown number of them, well into the hands reluctant to take lower-salnamed jobs. millions, quit because of low pay But the biggest contingent of economists say, and did not look

with Dependent Children, the

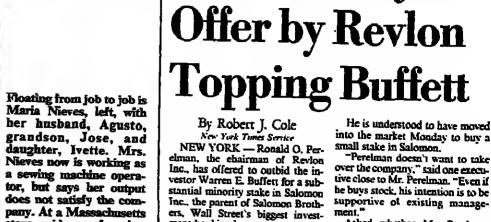
bor Department as discouraged

Others are classified by the La-

principal form of welfare.

vilian unemployment having fall-en steadily to 6 percent, the low-in the labor force itself, among **Higher Rates Cloud**

usual pull.



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ers, Wall Street's biggest investment Asked whether Mr. Perelman ment banking house. was interested in joining Salomon's board, the source said, "It they Salomon said its board unani-mously rejected Mr. Perelman's ofwant to give us a seat, fine; if not, they don't."

Mr. Perelman on Monday of-fered Salomon the same \$700 million as Mr. Buffett, but said he would accept a 10.9 percent stake, instead of the 12 percent Mr. Buf-

agreed to pay.

up \$2.25 at \$37.

notice that he was seeking government antitrust clearance to buy stock if Salomon was "unable or unwilling" to sell him a part of the

Dart Raises Dayton Bid By \$3 After Rejection

company.

of California at San Diego. "They are the millions of statistically LANDOVER, Marylaod ----Dart Group Corp. sweetened its unsolicited offer Tuesday for Mininvisible people too discouraged by low wages to be more than marginally attached to the job ocapolis-based retailer Daytoo

Maria Nieves, a Puerto Rican who barely speaks English, is one of those who float. For the past six weeks, she has been operating a sewing machine at \$6 an hour at Fidelity Sportswear in Boston, But this is Mrs. Nieves's first

"When they do not work they

job since 1985, and she does not expect it to last long because she says she is not turning out enough clothing to continue to qualify for

the S6 wage. Although Mrs. Nieves, who is 42, has a high school equivalency certificate, her weak English lim-its her job opportunities, and she See NONWORKERS, Page 17

soo has not realized the promises or potential to which its stockholders are entitled," the Hafts said. Spokesmen for Dayton Hudson were oot available for comment on the new bid,

Hudson Corp. by \$3 to \$68 a share, after rejection of a previous bid, Herbert H. Haft, Dart's chair-man and Robert M. Haft, the presi-Monroe H. Greenstein, a retail industry analyst with Bear Stearns & Co. in New York, said he expectdent, said in a letter to Dayton's ed Daytoo Hudson to continue to oppose a takeover by the Hafts. board they would pay \$68 a share plus stock in the merged company for each of Daytoo Hudsoo's 97.4 He called the \$68-a-share offer "a price they would fight."

million outstanding shares. The retailer took steps in June to That raises the total of the bid to head off a hostile acquisition, per-\$6.62 billion from around \$6.3 bilsuading the Minnesota Legislature The Hafts said they were disap-

to pass a tough anti-takeover law. Dayton Hudsoo stock rose \$1 to \$59.25 a share Tuesday in trading oo the New York Stock Exchange. pointment by Dayton's rejection of their \$65-a-share first offer, made Dayton Hudson, the seventhlargest U.S. retailer, has had declinearnings for four consecutive

Sept. 17, and complained that it was turned down without any discussioo with them. "We believe that Dayton Hud-See DART, Page 15

However, Mr. Perelman is wide ly viewed as a hands-on executive who made a tremendous profit in taking over Revion and might not be willing to watch Salomon from

with advanced technology

Salomon Rejects

Panasonic

Page 11

afar for long. Mr. Buffett, on the other hand, is seemingly content to take passive

positions in undervalued situations and then watch them grow. In making the overture, Mr. Perelman temporarily put aside his \$5.5 billion plan to take over Gil-

lette Co. Gillette's stock fell 50 cents, to close at \$40.50, Tuesday on the New York Stock Exchange. Salomon called an emergency

fett would receive. Uoder this plan, Mr. Perelman would be willing to pay \$42 a share tor his stock in Salomon, rather than the \$38 that Mr. Buffett

Salomon stock elosed Tuesday Mr. Perelman put Salomon on

See SALOMON, Page 15

One step ahead thanks to guick decisions

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Japanese Monetary Policy at Issue

By Reginald Dale International Herald Tribune

G-7 Currency Accord

PARIS - The West's seven leading industrial countries have emerged from their latest conclave in Washington confident that they are beginning to reassert a degree of control over the world economy -enough, at

least, to stabilize exchange rates for the time being. They could oot, however, banish nagging doubts that rising interest rates could jeopardize their efforts in the months ahead.

As if to justify the generally self-congratulatory mood in Washington, the dollar performed perkily in Europe and the Far East on Tuesday, although it was also helped by technical factors. But initial market reaction to the latest official effort to steady the dollar has been respectful.

After their weekend talks, the Group of Seven — the United States, Japan, West Germany, Britain, France, Italy and Canada — made it clear that they would continue to employ the same strategy that has kept the U.S. currency relatively stable for the past seven months. That strategy, set in place by February's so-called Louvre agreement in Paris, involves closer coordination of economic policies, backed by judicious currency intervention.

Ministers and central bankers attending the Washington talks ex-pressed satisfaction with the arrangement. "We can only wait and see how it works out, but so far we've had enough cooperation among

Everybody would prefer to see 'a certain stability' in interest rates, but their levels 'cannot be decreed.'

> - Edouard Balladur French finance minister

countries to help the exchange rate levels stay within the correct range," a senior U.S. Federal Reserve Board official told Reuters.

But amid the soothing phrases generally employed by officials when they want to stabilize exchange rates, many of the participants both privately and publicly expressed the fear that the difficulty of controlling

interest rates could prove to be the strategy's Achilles heel. Everybody would prefer to see "a certain stability" in interest rates, said Edouard Balladur, the French finance minister, but their levels "cannot be decreed." A number of central bankers made much the same point: They would prefer low interest rates, but they might have to raise them to curb inflation.

Any significant rise in interest rates would pose a double threat to the Louvre strategy. It would dampen economic growth when Washington believes that its partners are not expanding their economies fast enough. It also could undermine the precarious stability of the dollar, particularly if rising rates outside the United States made dollar investments, and thus the U.S. currency, less attractive.

As it is, interest rates in Japan, West Germany and other countries have crept up, following those in the United States, over the past five months. And market rates in both Japan and West Germany have risen since Alan Greenspan, the new Federal Reserve Board chairman, moved to increase the Fed's discount rate by a half-point to 6 percent earlier this month.

Analysts have said the Fed moved partly to support the dollar. West German officials in Washington said that a rise this month in a key Bundesbank interest rate did not really mean a tougher monetary approach. But Japan's position has been ambiguous.

As the Washington meetings began last weekend, the United States was putting pressure on Japan to deny press reports that a rise in its 2.5 percent discount rate was imminent.

Ch'e Satoshi Sumita, the central bank governor, did so at first, but then told --249 --255 --249 --210 --145 --235 reporters that Japan had made no commitment. He added that while the bank would not raise its key rate immediately, monetary policy should be flexible.

"Japan made no official promise to the United States that we will not

raise the discount rate for the time being," he said. Karl Otto Pohl, the Bundesbank president, said he was worried that West German market rates were too high compared with those of the central bank; he suggested it was the market rates that needed to fall.

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NEW YORK -- Compag Com-tuter Corp. introduced Tuesday ew versions of its desktop and ortable computers based on Intel orp's state-of-the-art \$0386 mioprocessor. It said the computers faster than competing models. Compaq said the new computers se an 20586 chip that runs at 20 regahertz or million cycles per ond.

Compaq said the new desktop sachine, the Deskpro 386/20, emloys a new system architecture, or ternal design, that allows it to berate up to 25 percent faster than ther 20-megahertz, 80386-based imputers and up to 50 percent of fixed storage and costs \$9,499.

faster than 80386 computers run-The Model 300, priced at \$12,499 ning at 16 megahertz. has 300 megabytes of fixed storage. It said the machines are faster

Compaq also unveiled software than \$0386-based machines made developed jointly with Microsoft, by International Business Ma-Corp., that lets \$0386-based machines Corp. and Tandy Corp. Chi les run more than one job at a time. Software is the programs that IBM is now selling a 16-mega-

control the operation of a computhertz 80386-based computer and will begin shipping a 20-megahertz model in the fourth quarter. Compaq said its new Portable 386/Model 40 weighs 20 pounds

Compaq said it will offer three models of the new desktop ma-(about 9 kilos) and is equipped with one megabyte of random acchine, cess memory and 40 megabytes of The Model 60, priced at \$7,499, fixed disk storage. It is priced at

includes a 60-megabyte, or million \$7,999. units of storage, fixed-disk drive." The Portable 386/Model 100, The Model 130 has 130 megabytes priced at \$9,999, comes with 100 megabytes of fixed storage.

Porsche Revenue, Hit by Currency Fluctuations, Fell More Than 4% in Year

Porsche AG, blaming sharp corrency fluccustions for a slowdown in the crucial U.S. market, reported Tuesday that worldwide revenue fell more than 4 percent last year. It said that as a result it would go upmarket in the United States, concentrat

ing on its top range 911 and 928 models. Porsche said that worldwide revenue in

the year to Aug. 1 slipped to 3.41 billion Deutsche marks (\$1.87 billion) from 3.57 billion DM the year before. It gave no figure for profits but de-

scribed them as satisfactory despite adverse currency movements and lower sales and revenue. 11,340.

7

STUTTGART — Luxury automaker February. Last year net profit fell to 75.3 million DM from 120.4 million the year before.

Porsche said actual sales in the United States accounted for 62 percent of total sales.

It said that demand declined in markets outside the United States, including the domestic market. Exports accounted for \$1 percent of total group turnover after 78 percent the previous year. Porsche sold 49,976 cars worldwide in

1986-87, down from 53,254 the year before. Foreign sales rose to 42,132 from 41,194, and domestic sales fell to 7,844 from

A company spokesman said Porsche AG, which makes Mercedes, and BMW planned to cut average daily production of its four-cylinder 924 and 944 models to 100 from 134, but would boost production of its classic six-cylinder 911, which is under-

going a face-lift. Since the family-owned firm attaches great importance to exclusivity, cutting back numbers should be seen as a positive sign, several analysts said.

Daimler's 1987 U.S. sales are expected It makes sense for Porsche to cut back on the 924 and 944 models and concentrate to rise to around 100,000 and BMW is on the top end of the luxury car market," said Adrian Brundrett, car analyst at Cinlikely to improve sales to 100,000 from 96,800, according to some analysis. bank AG in Frankfurt.

هكنامن لأجهل

But Porsche sales are expected to fall 15 Industry analysts said the other West percent from 30,500 cars sold in 1986, they German huxury car makers, Daimler-Benz predicted.

for sales than Porsche.

Drew.

AG, were less reliant on the United States

"Porsche is over-exposed in the United

Daimler and BMW have already retreat-

ed to the top-end of the U.S. market.

States," szid Stephen Reitman, an auto analyst at London brokers UBS-Phillips &

Page 13

Brierley's Equity & Law Bid is Raised to £457 Million

LONDON — Brierley Invest-cents Ltd., a New Zealand-based nancial group, said Tuesday that has raised its bid for Equity & aw PLC to 450 pence (739 cents) a

Blue Arrow Issue s Below Target

LONDON - Blue Arrow PLC, he British employment agency hat is completing a \$1.33 billion skeever of Manpower Inc., said mesday that its related rights issue ar £837 million (\$1.37 billion) re-Sived fewer-than-expected sharenider acceptances of 48.9 percent. "Blue Arrow, which had predicted 70 percent acceptance rate, of-

ared shareholders five new shares ar every two held at 166 pence ach. It was the largest British ights issue from a company out-de the oil sector, surpassing Na-ional Westminster Bank PLC's 714 million issue in May 1986. Blue Arrow shares traded as high

a 170 pence Tuesday morning, and pany said that the remainer of the 504.4 million new shares as been sold on the London Stock Sichange at an average price of 36.25 pence.

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Weekly net asset

share, valuing the British insurance company at about £457 million. Its cash bid, raised from 365 pence or £367 million offered on Sept. 4, follows acceptance last week by the British company's board of a sweetened bid of 446 cence by Compagnie du Midi, a eading French insurer.

With investors apparently ex-pecting a higher counter bid, Equity & Law's share price on the Loudon Stock Exchange jur 20 pence to 455 pence Tuesday from its Monday finish.

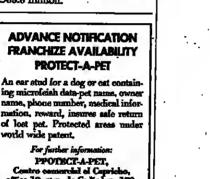
Midi's offer, comprising shares valued at £449 million or a full cash alternative of 435 pence, topped its earlier bid of 400 pence a share made after the first Brierley offer. Equity & Law had immediately rejected the first two bids.

Brierley owns 29.6 percent of Equity & Law through its unit IEP Securities Ltd. Midi is bidding through its British subsidiary, Compagnie du Midi U.K. Ltd.

Brierley said the offer was conditional on 50 percent acceptances from Equity & Law shareholders.

Brierley said it envisaged that Equity & Law's management would remain in place.

The British company had pretax profit of £8.3 million last year, on m and investment income of £568.8 million.



Contro comercial el Capricho, office 19, etca. de Cadie Ica. 179, fambella 29600, Malaga, Spata es dex 79574-Linki E or Fax 779542

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The Sow Cycle When a bond-market break gets former upont about credit-crunch rate, the swiftest way for many of them to get cash is to ship hoge, if they're excessively nervous, as when bands were recently below \$82,

team from Unisys met with Home Shopping Network they recognized a big idea whose time had come. The idea was to start up a national cable TV channel to retail products directly to consumers. People would pick

up the phone and order anything from garden hoses to diamond rings, right from their easy chairs, any time, night or day.

HE first time Tom Leffler and his

At the core

of the idea, a computer

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system. A system that could satisfy their immediate needs, but could also grow, and fast. There would be no time for software conversions. And, if that system wasn't in place on time, that window of opportunity would slam shut.

We started working with HSN in April 1985. They were scheduled to go national on July 1, 1985. There were three months to rewrite an application, build a computer room and get on-line with a national system."

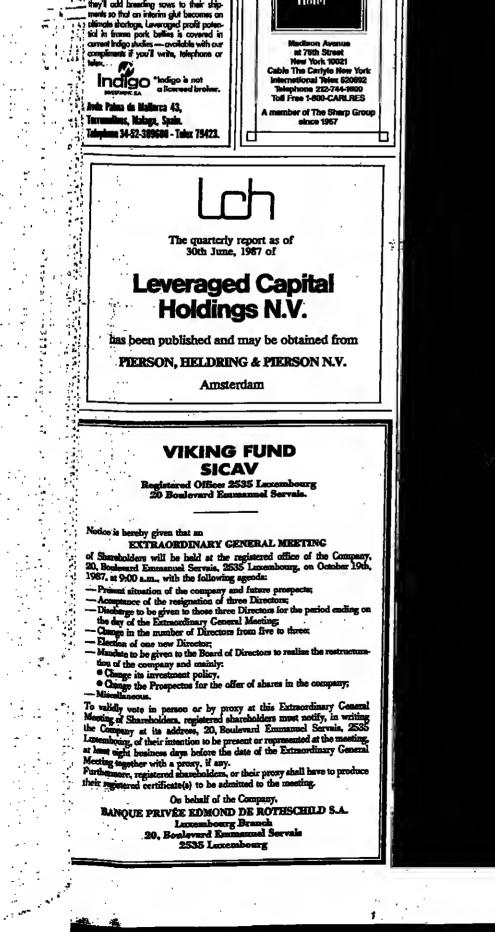
Working with the LINC productivity

tool and nine Unisys professionals, HSN had a working application in 90 days. In the next 18 months, they'd grown from zero revenue to almost \$700 million. "And they'd grown from our smallest mainframe to our largest computers. It's been incredible."

"But, you know what really won us the business: Unisys' entrepreneurial attitude and a willingness to get things done. We accepted our challenge to be a part of the whole plan."

Unisys and distribution. The power of 2.

"A whole new industry was created



and we were part of it."

Tom Leffler, Marketing Manager, Unisys.

UNISYS The power of ²

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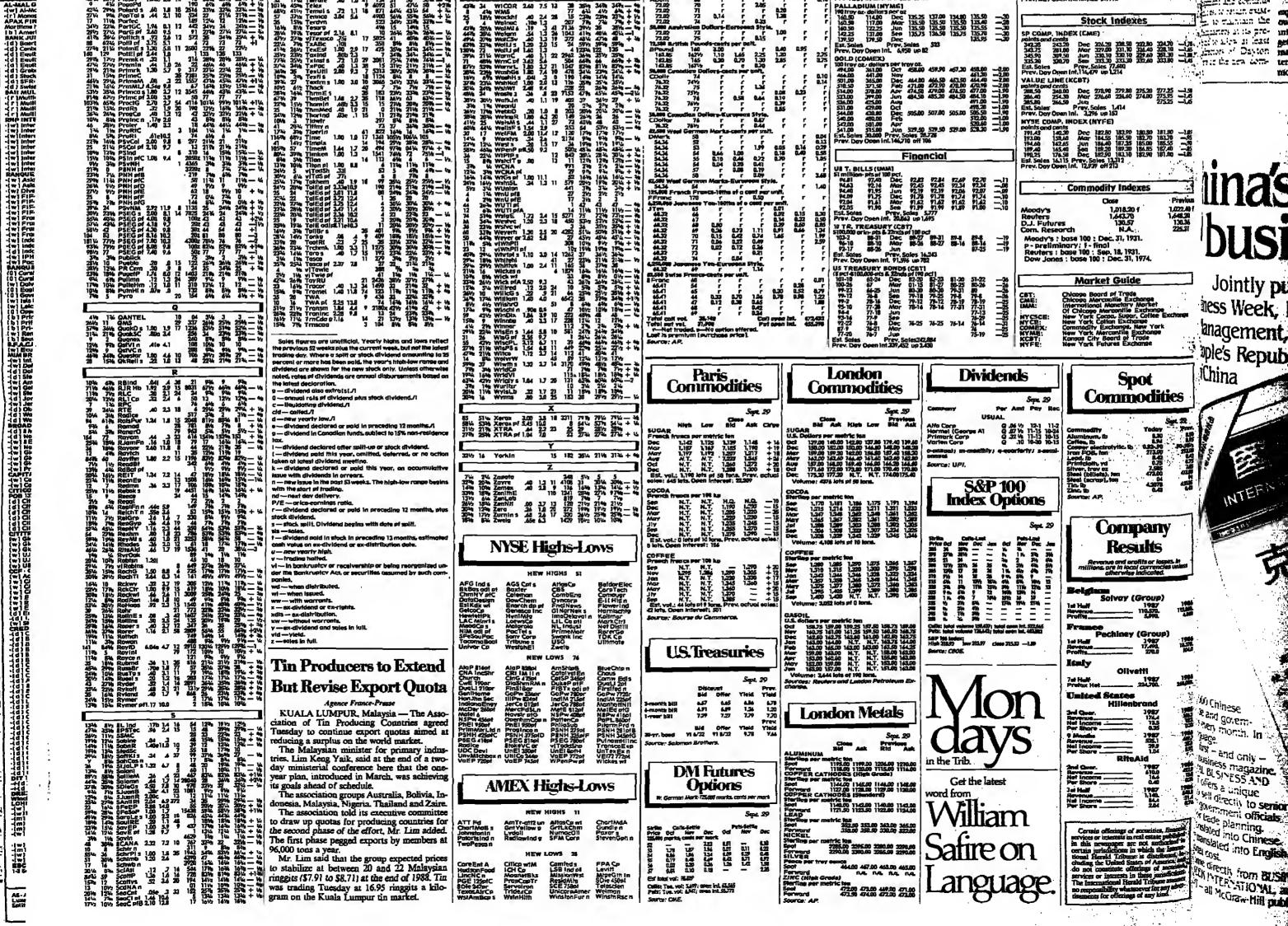
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Jughes Sees 'Satellite' Phones in '92

By Jacques Neher Special to the Herald Tribune

ARIS - Hughes Aircraft Co. s it has made progress on a techogy that may allow it to launch lite-based mobile telephone vice in 1992 over an area as large he United States or Europe. Donald H. White, president of diameter, would be ghes Aircraft, said that the syspotentially could be sold to car truck manufacturers as well as coads, airlines and truck fleet rations. Highes Aircraft is a mobile communications technolnes Corp., which is owned by

ral Motors Corp. alle telephone communications ome cities while providing imhate service to motorists in citnot yet equipped with cellular tens, Mr. White said last week

al investors in Paris. It just has to be cheaper than plar," Mr. White said of the that cellular phone prices were finning to fall in the United es, largely disagreed. Constant of the transformation of the transformation

es, largely disagreed. Allular systems that are being called in major U.S. and Enrope-

from one district, or cell, to another another could provide mobile as a car moves through the city. The Hughes system would de-Ocean.

pend on a geostationary satellite that would bounce microwave Charles Schelke, a telecommunications industry analyst for Smith Barney in New York, called the phone signals to and from cars equipped with a special antenna. Hughes announcement "intrigu-The antenna, only a few inches in ing," but said he doubted that such diameter, would be embedded in a system would be cheaper to operate than land-based cellular The antenna would be a major phones.

breakthrough if it works," said "I would think the power that Steve Titch, an editor who covers would be necessary to transmit the signal off a satellite would make it ogy for the trade newspaper Com-munications Week. "It's always been the big challenge to build a much more expansive," Mr. Schelke said. A spokesman for Hughes said it small antenna that could hold a

frequency coming from a satellite." Hughes applied to the U.S. Fed-eral Communications Commission low as 15 cents per minute.

serving areas as large as the United States," he said. saled minages 0.5. and Europes States, no said. satisfies depend on a network of Another satellite, he added, familiters that hand off a call could serve all of Europe, while

was projecting that the motorist's equipment would range in price from \$1,500 to \$3,500, but that phone service could be priced as Mr. Titch said that "reasonably

Fiat Profit Rose 10.3%, Sales

38.6% in Half

Special to the Herald Tribune ROME - Fiat SpA said fuesday that pretax profits rose 10.3 percent to 1.82 trillion lire (\$1.38 billion) in the six months to June 30 from 1.65 trillion a year earlier, but forecast a slowdown in the second half because of increased tax on cars. The automaker, which is Italy's biggest private sector industrial group, said that consoli-dated sales jumped by 38.6 percent to 19.9 trillion lire, Investments in plant and equipment surged to 1.32 tril-lion fire from 549 billion fire.

Much of the new investment

earlier this year for permission to place a satellite in geostationary has been directed at the Alfa-Lancia auto subsidiary, which includes the Alfa Romeo group good" cellular phone equipment can now be purchased for around that Fiat bought last year. While the combined operations will show a profit at the end of 1987, Fiat said, it does not ex-pect Alfa Romeo to return to \$1,000, with the cost of service ranging from 30 cents to 50 cents DET I mte. In the United States, about 800,000 cellular-phone customers will pay more than \$1 billion in profit for another two years. Fiat said the government's win pay have the or one of the pay in the phone service revenue this year, Mr. Schelke said. That figure is expected to rise to between \$3 bil-lion and \$5 billion by 1995. recently announced 4 percent increase in value-added tax to 22 percent would depress sales. **Guinness Peat Says Equiticorp Has Control**

ryton Bid Raised

tinned from first finance page) rters, partly because of mark-

ART:

ns in its Mervyn's apparel vations and expansions. he company's other divisions ude Target discount stores, innere leisure goods stores and ton Hudson department stores. a July, a partnership headed by Haft family bought more than

million in Dayton Hudson are Dayton Hudson's largest kholder. he latest offer by Dart is more

a the highest price at which ton Hudson's shares ever have ed, the Hafts said,

he Hafts repeated their offer to te to Minnesota charities any its they realize from their ownip of the company's shares in event the company's sharehold-

addition, the Hafts reiterated r intention to continue Davton

lson's policies regarding its emresponsibilities; to retain exist-

he of the directors of Dayton. Ison to serve on the new com- terms of a 20 percent stake in Saloy's board.

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The Associated Press LONDON — The merchant bank Guinness Peat Group PLC conceded Tuesday that Equiticorp Holdings Ltd., a New Zealand-too low, its stake was big enough to trom boosting the price. Mr. Kerr-Dineen said Guinness Peat's opposition to the Equiticorp takeover offer had been at least perturbation price. Mr. Kerr-Dineen said Guinness Peat's opposition to the Equiticorp takeover offer had been at least perturbation bidders bidders bid raised from an initial 110 pence conceded Thesday that Equiticorp Holdings Ltd., a New Zealand-based financial services company,

had won effective control. The bank wrote to shareholders saying it still thought the Equiti-corp offer of 115 pence (\$1.87) a

share was insdequate but that Equiticorp's holding of 44.2 percent of the shares gave it control. Equiticorp said Monday it had

bought 7.3 million shares since last Friday, increasing its holding from 42 percent to 44.2 percent. Michael Kerr-Dineen, Guinness

(Continued from first finance page)

board meeting after receiving the Perelman offer. Afterward, the board issued a statement saying it intended to keep its agreement with Berkshire Hathaway Inc. Mr. Buf-

fett is chairman of Berkshire. -Mr. Perelman, nevertheless, is responsibilities, to retain exist- expected to pursue a strategy of management; to maintain the outbidding Mr. Buffett or going pany's headquarters at its pre- into the market if, as expected, he location, and to allow at least gets antitrust clearance. Mr. Perelman is understood to be thinking in

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The letter advised shareholders to "realize their investment, either by selling shares in the market or

by accepting Equiticorp's offer, unless they wish to remain shareholders in Guinness Peat under Equiti-corp's effective control in the hope of securing greater long-term val-Mr. Kerr-Dineen said he and

other directors would continue to work under Equiticorp, while tak-Michael Kerr-Dineen, Guinness ing up Equiticorp's offer to buy Peat's managing director, said in some of their shares.

to 115 pence. Guinness Peat shares traded at 115 pence Tuesday on the London

Stock Exchange, down 1 penny. Robert Maxwell, the British publisher, who had said previously he wanted to acquire Guinness Peat's entire share capital, said Fri-day he was withdrawing from the contest while holding about 14.5

percent of Guinness Peat shares. He said Tuesday he had increased his stake to 14.98 percent,

SALOMON: Revion's Perelman Seeks a Large Stake

Officials of Salomon are said to Anglo American Corp. of South have been conducting negotiations Africa.

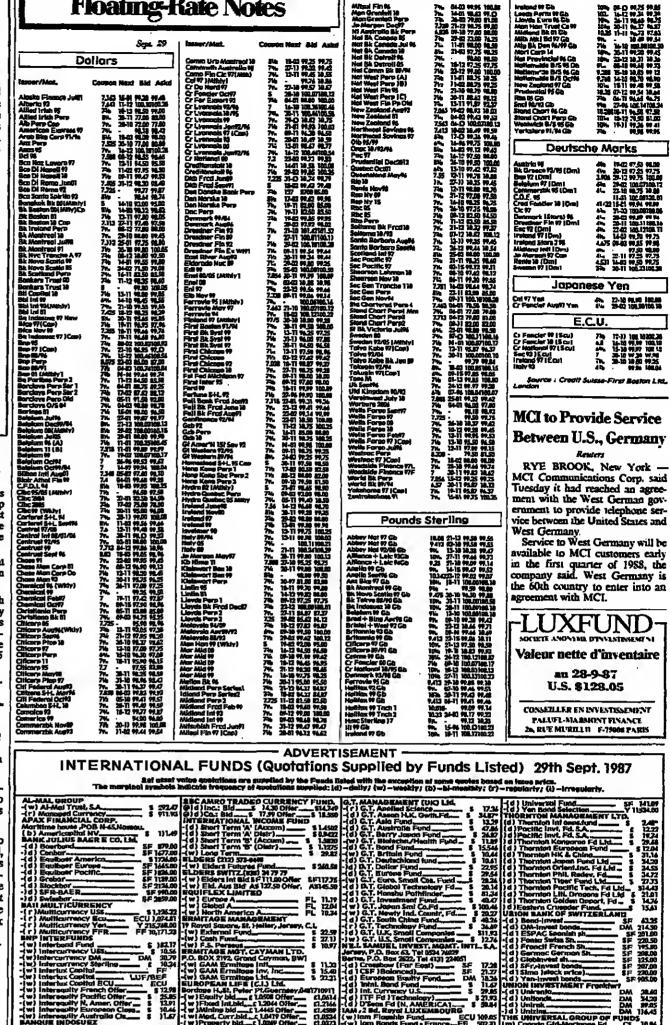
with Mr. Perelman almost until the announcement Sunday that Mr. Buffett had bought an interest in

the company. Along with the agreement with Mr. Buffett, Salomon paid \$809

As related by some sources, Minorco was "happy and willing" to sell its stake to Mr. Perelman as

recently as last Wednesday.

Mr. Perelman is understood to million, or \$38 a share, to buy back have assured John H. Gutfreund, a 14 percent stake held by Minerals Salomon's chairman, that he was A Resources Corp., known as Min-orco, which had been selling off its Salomon stake for some time. It ibea resold 12 percent to Mr. Buf-fett. Bermuda-based Minorco is a holding company controlled by



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lian Dollars; BF-Selakum Francs; CS-Canadian Dollars; DM-Deutsche Mark; SCU-Eurosean Currency Unit; FF-Freach Francs; FL-Dutch Flarin; L1-Hellon Liray Lr 19 Francs; p-pence; SF-Swise Francs; Y-Yenja-exked;+-Offer Prices;b-bid channe; M.A. - Sof Availabie: N.C. - Not Communicated; a-New: S-Suspended; S/S-Succ - Olvidend; " - Ex-Ris-20 Oner Fride Incl. 3% prelim, change is Block accurate-t-Ameteriaan slock availabie: N.C. Be sure that your fund is listed in this space daily. Telex Matthew GREENE at 613595F for further information.

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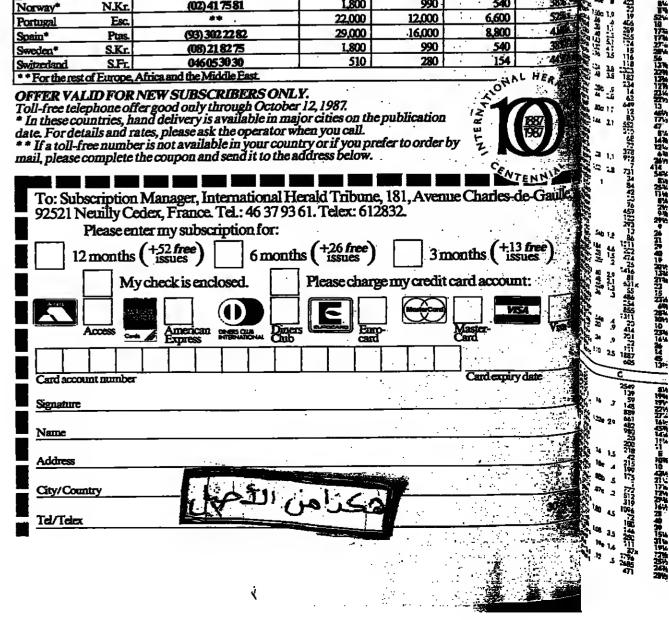
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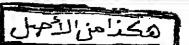
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RRENCY MARKETS

INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, SEPTEMBER 30, 1987



ollar Sharply Higher as Yen Suffers

Tue.

1.8400 1.4586 1.4415 1.6290 4.1175

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stimulate its economy.

"It might have more upside in

iled by Our Staff From Dispatches W YORK - The dollar it sharply higher Tuesday, remarkets, where the yen has mrt by a bond-market phmae and-of-fiscal-year currency

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New York, the dollar closed at 5 yen, a six-week high, and up \44.35 on Monday. Overnight

tyo, the dollar had risen to in London, but eased from sixyen, up from Monday's week highs during late trading.

dealers said, partly because of com-ments from, Karl Otto Pohl, the e dollar rose overnight in Tothen many investors bought s with the proceeds of a large Germany has done what it can to ation of Japanese govern-bonds," said Gopalan Nair, a resident in foreign exchange g for Drexel Burnham Lam-

i.

4 11

Monday, Japanese governbonds were sold in a market market concern that West Germarokers said was dominated by ny and Japan are not prepared to that the Japanese central stimulate their economies further will raise its official discount to reduce the U.S. deficit, dealers the next few months. said, leaving the task to a further

iddition, many corporations devaluation of the dollar slone. en for dollars in Tokyo as the near-term, but there's been no mies squared up their currenestions in preparation for turnaround in sentiment," said 1.5130. year, Mr. Nair said.

Nair said the dollar's th in the Far East carried into the New York and Enastkets.

inst the Deutsche mark, the closed in New York at , ep 1.3 plennigs from 1.8280 anday. Earlier in Frankfurt, ly two years. diar was fixed at 1.8417, np han 1.5 plennigs from 1.8253 pressed by prospects of a flood of anday.

dollar also closed in New at 6.1285 French francs, up est rates overseas. 6.0905, and at 1.5305 Swiss , up from 1.5160.

London, there were reports Bank of England had interto break the dollar's rise, Mr. and.

Earl Johnson of Harris Trust & London Dollar Rates Savings Bank in Chicago. In London, the dollar closed 1.8945 1.403 1.403 1.403 1.5035 4.5035

higher at 1.8400 DM, from 1.8245 on Monday; at 146.15 yen, after 144.10; at 1.5290 Swiss francs from 1.5135 and at 6.1175 French francs after 6.0825 Dealers said that British authorities were keeping a watchful eye on the pound, determined to prevent The dollar was generally higher

its gathering strength from harming British exports. Dealers noted dealers said, partly because of com-ments from, Karl Otto Pohl, the Bandesbank president, that West ish interest rates. On a trade-weighted basis against a basket of correncies the

But dealers said they considered the rise largely technical and tem-porary, especially in light of the continuing U.S. trade deficit. pound closed at 73.1 of its 1975 value compared with Monday's Enal 73.2. Mr. Pohl's comments underlined Many dealers were surprised by the dollar's retreat and by the brisk

selling activity that followed the Bundesbank president's remarks. Earlier in Europe, the dollar was fixed in Paris at 6.1318 French france from 6.0835.

In Zurich, the dollar closed at 1.5258 Swiss francs, up from 1.5130. (UPI, Reuters)

U.S. Bonds Decline on Supply, Rate Worries tinue to rise," said Charles Schaefer times, and the highest accepted Reuter NEW YORK - Prices of U.S. of Discount Corp. "There was no yield was 8.59 percent. This spread overmment bonds dropped more follow-through in our market what-

government bonds dropped more follow-through in our market what-than 1 point Toesday, sending soever" from the higher dollar. yields to their highest levels in near-Already lower at midday, prices Already lower at midday, prices The average yield was up from fell further when U.S. interest rate 7.86 percent at the last encirco of Dealers said the market was de- futures closed near the day's lows. The belief that yields will have to the highest since the 8.58 percent new U.S. Treasury issues and wor- rise to attract investors for the result on Dec. 2, 1985. nies over the impact of nising inter- \$70.9 billion in debt securities being offered by the Treasury over rise in the face of strong gains in the the next two weeks contributed to dollar and losses in gold prices -

Taiwan Stocks In Record Drop As Credit Is Cut

Agence France-Presse TAIPEI --- Prices on the Taiwan Stock Exchange plummeted Toesday in reaction to cred-it-tightening measures announced on Saturday, bro-kers said. The stock index dropped a record 153.39 points, eroding the market's value by A percent dren.

Brokers said the plunge, which knocked the index to 4,318.23 from a record 4,471.62 on Saturday, followed a decision by the local Securities and Exchange Commission to ent the amount of a stock that can be bought with margin loans to

20 percent from 30 percent. Liquidity from a huge trad-ing surplus is main reason the narket, closed Monday for a holiday, has been rising. The drop came on record vol

unie of 32.9 billion Taiwan dollars (\$1.09 billion). But an erchange official said that 90 stocks, more than half the 133 stocks listed, ended higher.

sign of only moderate demand.

weakness, dealers said.

NONWORKERS: As U.S. Jobs Multiply, Millions Feel Work Doesn't Pay (Continued from first finance page) regularly and to work well with All of this adds up for mothers

others is unwilling to seek a low-wage restagrant job. "That is work for kids, not for an

older woman with responsibilifies," she declared. So Mrs. Nieves will stay out of the job hunt, and out of the Labor Department's unemployment statistics, setting by on her husband's wages (he cams \$8.50 an hour fixing sewing machines at Fidelity)

and on help from three grown chil-Millions of nonworkers and marginal workers are among the more than 20 million Americans living in

poverty. One condition feeds on the othr, with overcrowded housing, poor health, lack of child care and isolation in city shims all serving as battiers to work. "When you have a part of the society that has been pauperized, then you have also made them unemployable," said Barry Bluestone, an economics professor at Northeastern Univer-

sity in Boston. Higher wages might help. In fac E.T. Choice, a federally funded job-training program in Boston, aims at placing its chients, most of ams at placing its chents, most of them single mothers on welfare, in jobs paying above \$6.50 an hour, or \$13,500 a year. These women want to work, but

at lower pay than this, recidivism is high," said Thomas Glym, a depo-ty commissioner of the Massachasetts Public Welfare Department, who runs the program.

Apart from the education and pay issues, employers resist dealing with people long out of jobs. "The two-year notes on Aug. 26 and was big problem is that no one is knocking on the doors of these hard-core The inability of debt futures to people and saying here is opportu-ise in the face of strong gains in the nity," said Mr. Glynn. His program places 600 women a month, often providing medical insurance and paying child-care costs during the woman's first year on the job.

Resistance by employers takes nel executives are reluctant to hire anyone without a high school diploma or previous job experience, both considered basic indicators of an applicant's ability to show up some up to 11 months.

And only a handful of compa- benefits for low-wage jobs that will , employment experts question mies, even in Boston, train people to not release them from poverty, said qualify for entry-level jobs, or to Barbara Sard, a lawyer for Greater how well funded, is going to make advance once they are in them. dvance once they are in them. Boston Legal Services and a loctur-In a service economy, there are er on welfare law at Harvard Law fare rolls.

other requirements, too. Even the School. lowest-paid, least-skilled employee "The must deal with customers, and is a big deterrent," she said. The management often insists on "a ba- system also fails to meet the needs sic standard of appearance."

to spell, not be too fat, have all your ill, or who want to rear their chilteeth - and all that for \$5 an dren themselves and work parthour," said a social service agency time. official

Mr. Bluestone of Northeastern University adds: "A bank teller needs to be a person with a certain

You have to look good, be able to spell, not be too fat, have all your teeth - and all that for \$5 an hour.'

A social agency official

demesnor, someone who at least conveys to customers the idea of middle class. Even a fast-food resonly can dish up the soup, but can smile and talk."

Such people also have to be available for work. That is a huge issue among the growing number of single mothers, who worry that sal-

and the outlay for child care. In Massachusetts and New

York, for example, a mother with two children making \$750 a month and vari -about \$4.35 an hour -could see agencies.

her cash grant cut to \$120 a month, from \$550, and eliminated entirely after four months. Medicaid, however, continues for an additional five months in every state, and in hour.

But so far, few people have been who are fearful of trading welfare helped by such programs. Some whether job training, no matter much of a dent in the growing wel-

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Who Say They Want Work Are Not Even Seeking Jobs....

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"The loss of Medicaid especially Fallen. of mothers who have to drop out of Amber of unemployee "You have to look good, be able jobs because their children become 1983 1984

"What we need is a fluid system that allows for work, part or fulltime, with sufficient income supplementation," Ms. Sard said. That potentially more costly ap-

proach is not the thrust of the welfare bills now in Congress. None makes noticeable change

in the payments formulas. The best-known is legislation written by Senator Daniel Patrick Moynihan, Democrat of New York, His proposal would require welfare mothers to take jobs even though they lose welfare benefits as their private incomes rise.

What Mr. Moynihan would add to the welfare pot, for the first time, is what he envisions as an unlimit flow of funds for job training. The Congressional Budget Office esti-mates the cost of the training at \$2.3 billion over five years.

"The condition of welfare mothtaurant wants someone who not ers now is such a nightmare of powerty that work can only be an improvement," Mr. Moynihan said. "And if they do it, in time their lot will improve, particularly with the job training provision."

Thus far, most of the publicly aries would not be high enough to funded job training has been chan-offset the loss of welfare payments neled not through the welfare sys-

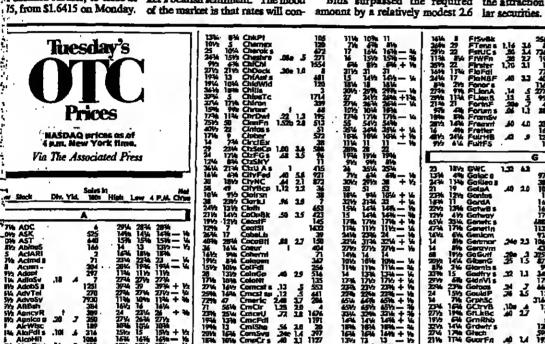
The training is primarily in basic fast-food restaurant at \$4 or \$5 an

tem but through such programs as the Job Corps, the Private Industry Councils, E.T. Choice in Boston and various other social service skills, such as reading and math, to prepare people for jobs beyond the sort of counter work available in a

have working 1-13 weeks a yea I ul terre Part-ame* here working 14-26 weeks a year f ull-terms Part-tena"

4.4 millio 35 hours or mone per week. Thes year 36 hours per week, Searce US Department of Labor D

	30 from Monday's \$1.6415 er dollar of g. Later in New York, the kets failed al declined further, to close at ker's bearing 75, from \$1.6415 on Monday. of the man	on foreign exchange mar- d to dispel the credit mar- ish semiment. "The mood Bids surpassed rket is that rates will con- amount by a relati	30 percent and interest rates worldwide. Higher vas 99.874. rates abroad effectively diminish the required the attraction of holding U.S. dol- lar securities.	anyone without a high school di- ploma or previous job experience, both considered basic indicators of an applicant's ability to show up some up to	months. Medicaid, how- prepare people for jointer for an additional sort of counter work is in every state, and in fast-food restaurant o 11 months. hour.	k available in a
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The benchmark 30-year bond These anctions began Tuesday opments for the inflation outlook when the Treasury sold \$9.26 bil- — also was a sign of month. closed at 91 2/32, down from 92 10/32 on Monday, a loss of \$12.50 for each \$1,000 face amount. The yield jumped to its highest level in lion of two-year notes with an aver-21 months, 9.81 percent from 9.67. age yield of 8.57 percent, at the top inid. 21 months, 9.81 percent from 9.67. age yield of a 3.57 percent, at the up pound fell in London to Market participants said a high-io from Monday's \$1.6415 er dollar on foreign exchange mar-or Later in New York, the kets failed to dispel the credit mar-the average price was 99.874. The set a broad effectively diminish g. Later in New York, the kets failed to dispel the credit mar-il declined further, to close at ket's bearish semiment. "The mood Bids surpassed the required the attraction of holding U.S. dol-

INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, SEPTEMBER 30, 1987

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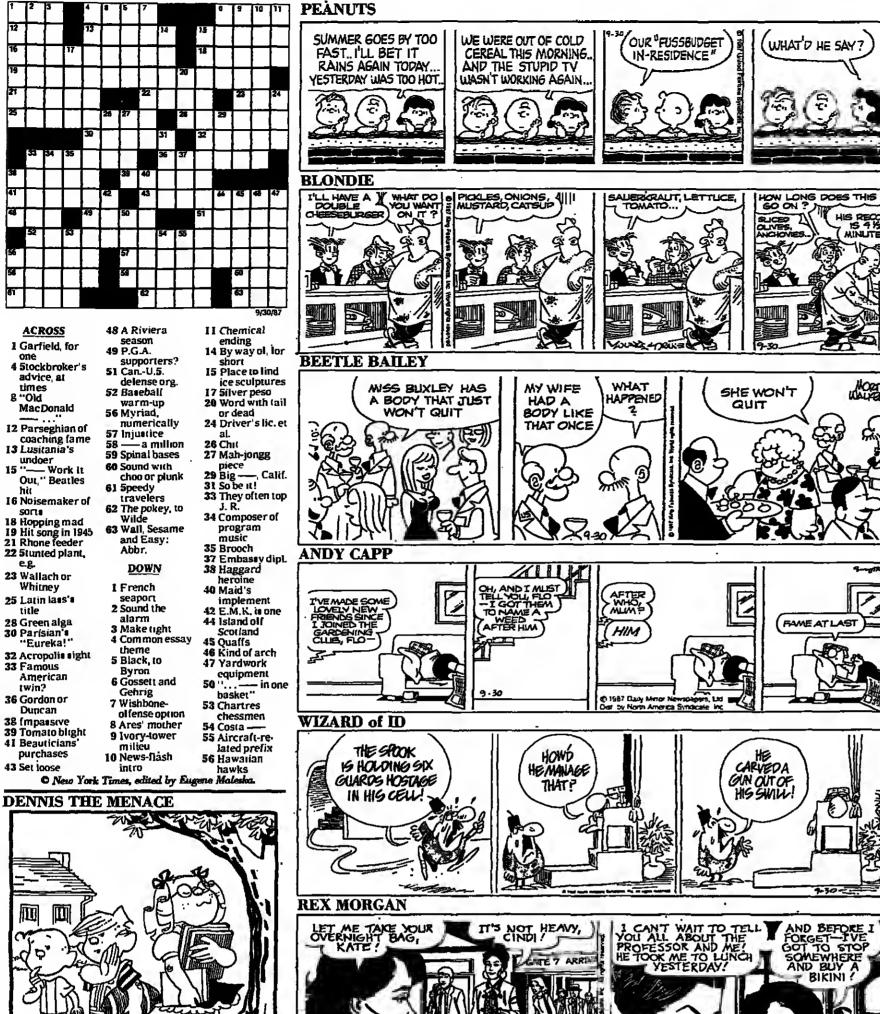
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OUR "FUSSBUDGET WHAT'D HE SAY? N. Y. 10103. TOMATO ... LETTUCE, HOW LONG DOES THIS HIS RECORD SUCES LIVE 10-92 9-30 HOR SHE WON'T QUIT

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FAME AT LAST

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CARVEDA GUN OUT OF HIS SWILL!

\$ at the carcass of a skinned animal."

expands when frozen) and how turtles probably evolved ("from a marsh-dwelling lizard that hunched its shoulders forward, protecting its head with hard scales, in case of attack"). The mrtle essay, "The Shame of Escobilla," is indeed the book's soul — one of the most effective examples of environmental reporting ever published. Here we see a somber Cahill no jiving, no mugging — oo a visit to a Mexi-can beach where a local grandee has built a hatchery to save the Olive Ridley sea turtle. Or so it seems. As Cahill stays on the scene, missing his plane home, probing more deeply, certain anomalies crop up. The number of

Solution to Previous Puzzle BASS LETUP EDHA OLLA DROND TROT OLLA DROND TROT STILLWATER HIRT HEPALESE CHANDU DARE THIHK ASTOH RAH HEWER MARIDN LOST AVE AXEL DPERA PTAS ZOA AMDR TALEHT EHDED ETH TERSE WRUST ELLA SPARTA TREASURE NOTA SHEARWATER GLEN HELLD HATS HATS ALADY

BOOKS

JAGUARS RIPPED MY FLESH: Adventure Is a Risky Business

By Tim Cahill. 306 pages. \$8.95. Bantam Books Inc., 666 Fifth Avenue, New York, Reviewed by Dennis Drabelle

I RREVERENCE is a specialty of Tim Ca-hill's generation, and he ranks among its apostles. One of the writers who helped Rolling Stone's Jann Wenner launch Outside magazine in 1976. Cahill generally steps into the out-doors with tongue in or near cheek, as the title of his new book suggests.

The funniest pieces in this collection from the pages of Outside, Geo and other magazines the pages of Outside, Geo and other magazines constitute what might be called the Tim Tries Sequence. Rock-climbing, hang-gliding, para-chute-jumping, ballooning, cave-exploring, hurricane-eye-flying (as a passenger, not a pi-lot), Cahill just says yes to them all. He por-trays his editore as a passel of knee-slapping sadists whose chief pleasure in life consists of landing him in some new, terrorizing sourd. landing him in some new, terrorizing soup.

What lifts these pieces above the level of counterculture high jinks is the quality of Ca-hill's prose and the depth of his knowledge. He can evoke natural phenomena as vividly as any writer I'm familiar with. This is from his sketch of the devastated earth near post-eruption Mount St. Helens: "The color below is constant, a combination of the brown of the mud and of the black and the yellow-white of the ash. It is like no other color on the face of the earth, and it stretches, constant, from horizon to horizon. It insults the eyes, this color, and it will not allow the mind to fasten upon it. The color excites a sense of horror: it is like looking

His informed explanations of natural processes include why trees split in the bitter cold of a Yellowstone winter (the sap inside them

ins and 6 female turtles hitting the beach for eggin sessions has been plummeting in recent camera crew shows up to film the openal and the hill of slaughtered turtles at the d and the num of stangenergy writes a quite different part out back suggests a quite different part Money unloosens some tongues, and of realizes he is dealing with a sharpherhood disguise. Although the jury is still out whether the Olive Ridley will recover from butchery, the species undoubtedly has a to butchery the species undoubtedly has a to chance thanks to Cahill's article.

Dennis Drabelle, a Washington writer, this review for The Washington Post.

BEST SELLERS

The New York Threes This list is based on reports from more than 2,600 boo-throughout the United States. Weeks on list see not many consecutive.

FICTION I PRESUMED INNOCENT, by Sound 22 PATRIOT GAMES, by Tom Clancy

- ARUM. by Edward Rutherland SARUM, by Edward Rutherland MISERY, by Stephen King FREEDOM, by William Safer BELOVED, by Toni Morrison WEEP NO MORE, MY LADY, by Mary Filming Clark

- DIRK GENTLY'S HOLISTIC DETECTIVE AGENCY, by Douglas Adams THE FIVE BELLS AND BLADEBONE: by Martia Grinnes THE PRINCE OF TIDES, by Pat Conroy THE SONGLINES, by Bacc Classwin POSTCARDS FROM THE EDGE, by Carnie Fisher THE NEW BREED, by E.B. Griffin THE NEW BREED, by E.B. Griffin THE HAUNTED MESA, by Losis UA he Season
- 13

- NONFICTION SPYCATCHER, by Peter Wright with Paul 5 N 11 = THE CLOSING OF THE AMERICAN MIND, by Allan Bloom
- MacLaine THE PLATING, by Samey
- CULTURAL LITERACY, by E.D. Harch

- Bernie S. Siegel ______ Rating Doke and Just

- Kenneth Turan 10 FAMILY: The Ties That Bind __and Gagt, and the first bind by Brma Bombeck 11 THE MAKING OF THE AFRICAN philad a OUEEN," by Kathenne Hepburn 12 THE SPY WORE RED, by Aline, Course Records and the formation of the formation
- 13 A DAY IN THE LIFE OF AMERICA. (Colling Publishers) 14 LIPE AND DEATH IN SHANGHAL 5-8 HUGHES
- 15 THE DIFFERENT DRUM, by M. South 1 2 4
- ADVICE, HOW-TO AND MISCELLANED ST IL WEBSTER'S NINTH NEW COLLE. Ster WE STATE DICTIONARY, (Meriam-Web Steril Land
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- by Robert to MARRY THE MAN OF Streams HOW TO MARRY THE MAN OF Streams YOUR CHOICE, by Mangaret Kent _______ WEBSTER'S NEW WORLD DICTION NARY, (Smon & Schmeter) ______ THE 35-FILUS DIET FOR WOMEN, by USALL: Jean Party Spodnik and Barbara Gibboos, stream Classics 5

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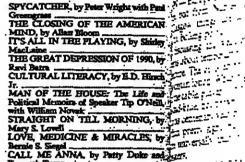
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BRIDGE

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By Alan Truscott A NYONE who wishes to

game, the "delayed game execute the "Emperor's fate on Europe raise." Americans who have by discarding the diamona tate bear



*SOMETIMES HER BRAIN GOES TO HER HEAD. *SOMETIMES HER BRAIN GOES TO HER HEAD. *SOMETIMES HER BRAIN GOES TO HER HEAD. *Diversion of the sector square, to form four ordinary words. TASEC 	GARFIELD PEPRESSION IS WAKING UP WITH THE UNEASSY FEELING THE WORLP IS OUT TO GET YOU OF A SUBJECT OF A S	AND FINDING OUT HOU'RE RIGHT	should consider following a re- cent English example. An ac- counting group was host of a bridge tournament to which 100 senior financial executives were invited, and generated more than \$16,000 for the Princes' Trust, which is headed by the Prince of Wales, and was established in 1976 to pro- vide assistance to Britain's dis- advantaged youth. Many of the financiers who bid to six spades on the diagramed deal survived a slight misplay. The auction shows a solution to a familiar bidding problem how to raise a major-suit opening with balanced distribution and opening values. The English style is to bid	g jump usually designate two no-trump or three amp as an artificial raise. The best lead was p, and the declarers who ly drew three trumps loomed. Those who saw ed for ruffs played dia- s quickly and survived. at eresting question was e at large. On the face of th survives because West gain the lead to play a ound of trumps and cut the impending ruffs. Barry Rigals, a young h expert, pointed out puth can be punished for pass 54 Pass 64 Pass 64	gain the asking in This isive to one of int int in 192 wind go with the 192 wind go with the 192 wind go with the 192 wind go with the 192 wind go with the 193 with the set of the set	
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Fwins and Giants Win Western Division Pennants

is clinched their first divisional division even if they had lost, as each, tes since 1970 and 1971, respective second-place Kansas City fell to Aft sty, with victories Monday night. Seattle. The Twins won their game in Artington, Texas, Steve Lom- moments before the Royals lost.

dozzi, a career .188 hitter against was, hit a three-run homer and dirtywork," said Lombardozzi. "we in the go-ahead run to lead the "We didn't want to lose this game ins to a 5-3 victory over the and then come in the causaouse and to the pennant in the and win it that way. We wanted to do our celebrating on the field." Minnesota finished sirth in the West last year and was not expected was and was not expected was not expected to the field."

3-0, Kent Hrbek doubled and to be much better in 1987, but Frank in Brunansky walked in the Viola, Bert Blyleven and Jeff Rear-rth inning. "I had Gene Larkin don anchored a solid pitching staff N.D.

the top step of the dugout ready pinch-hit for Lombardozzi," and Hrbek, Kirby Puckett and Gary Gaetti paced a potent offense. 1 Tom Kelly, the first-year man-In San Diego, the Giants won the owed his eighth home run of the

nienal Herald Tribue

The saching the boiling point.

That Takes Socoer is about temperament,

air i temperature. The oil is embro-

mey's on the table, players' limbs

a less than pretty sight, but it

biesks more universally than our

The message is win or be dammed.

will be uplifted in the name of tary on Wednesday. Few will ob-

L and those of us who do are,

on with their war games? Better

Either way, Wednesday's mood

drunk on vengeance and hyste-

chorses.

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The European Champions Cup

sich between Naples and Real

social bristles with famous Latins

o cost more than thoroughbred

Vespolitang have waited their

450

ion, not suntan lotion. When big

team this season. Relief pitcher 1 A A Don Robinson, a mid-season acarkin was ready to pinch hit quisition (representing one of 84 roster moves the Giants have made in in the eighth with a runner on d and two out, but Lombardozzi this year), allowed three hits over this in was left in and drove in Hrbek five innings and homered to break the a single to right. Minnesota's a tie, lifting San Francisco to a 5.4 d and two out, but Lombardozzi h run came later in the inning victory over the Padres.

ter time, but from Naples to ence has boiled down to two long

After outfielders Davis and Leonard allowed Benito Santiago's routime fly to fall between them for a the Giants finished third at 83-79. "We didn't want Seattle to do our triple that tied the score, 4-4, in the BASEBALL ROUNDUP

seventh, Robinson led off the eighth with his homer on a 1-2 pitch from reliever Lance McCullers.

Before tripling, Santiago beat out an infield single in the second, extending his hitting streak to 30 games, the record for a rookie. Only 29 major-league players have had strings of 30 or more.

Manager Roger Craig said he never considered pinch hitting for ir, "but something told me to let National League West on the never considered pinch hitting for is hit for himself." Lombardozzi strength of players that joined the Robinson, who was batting .176 but is one of the best hitting pitch-ers in baseball. "I told Craig before I went to the plate that McCullers was going to hang me a slider," said Robinson. "I knew it was gone the moment I hit it."

The Giants were in third place starting play Aug. 7, five games be-

At the Season's Turn, the Heat's Turned Up

ence has boiled down to two long

stretches of suspension in his 35th

year. Sources is currently banned from Scottish Leagne games, but

His uncompromising tactic in Kiev was to stop Soviet ballplayers

from playing ball. They are not

likely to go through us," he boasted.

Kiev's few noninternationals, was

naive enough to try. He dodged three tackles, was felled by Graham

Roberts and scored the only goal

Roberts himself is undergoing

intensive treatment for a pulled

stomach muscle. If that works, he

will dish out the treatment, perhaps

to Igor Belanov, who is arguably

the fastest front-runner in soccer.

He is currently Europe's player of

the year, and he is struggling

Even half-fit, he might be the ra-

pier to cut through Glasgow, whose

rearguard is fierce but not fast. Dare

Kiev risk him? The alternative is

Oleg Blokhin, still quick but reduced

Kiev, already without playmaker

Alexandr Zavarov and defenders

Sergei Baltacha and Andre Bal, is

not the team of 1986, Fatigue -

born of doubling as national and

No one entertains the thought

that "radioactivity from nearby

Chernobyl has left any debilitating

of miles away in Wales are suppos-

Lambs, not soccer players. Mer-

legacy (although lambs thousand

against persistent injuries.

to bursts as he nears 36.

chub players -- has set in.

edly contaminated).

from the penalty spot.

Alexei Mikhailichenko, one of

leads by example in Europe.

Atlanta

The winners' Jeffrey Leonard hind Cincinnati; since then, they ton, Terry Publ hit a bases-low NEW YORK — The Minnesota balked home Brunansky. And Chili Davis both pinch-hit have gone 33-15. San Francisco is homer, and Glenn Davis also d home runs — No. 100 lifetime for only the fourth club to finish first in in four runs to lead the Astroa full season two years after losing of Los Angeles. Puhl had four 100 or more games. Last year, and Davis three, including a th Craig's first full season as ma run homer. Jim Deshaies

won for the first time since Au This is the most excited I've Brewers 6. Blue Java 4: In ever been," said Craig. "This is just American League, in Tore the first step - you can't win the World Series until you win the divi-Dale Svenn's bases-loaded do keyed a four-run fifth that can Milwankee. Limited to five hits sion title."

Mets 1, Phillies 0: Elsewhere in Blue Jays nonetheless stayed the National Leagne, in Philadel- games ahead of Detroit in phia, second-inning doubles by Ke- American League East. vin McReynolds and Howard John-Orioles 3, Tigers 0; In De

INTERNATIONAL HERALD TBIBUNE, WEDNESDAY, SEPTEMBER 30, 1987

SPORTS

son provided the game's only run, rookie John Habyan held the and John Candelaria combined with gers to five hits over his 8% intri and John Candelaria combined with gers to five hits over his 8% irm two relievers on a seven-hitter that and Pete Stanicek, Fred Lynn Eddie Murray all singled in oved New York within two games of Eastern Division-leading St. Habyan (6-6) did not allow Louis. The Mets have five games to than one runner in any inning play; the Cardinals, who were to the ninth.

open a series Tuesday night against Jack Morris (18-9, but 6-7 ind-place Montreal, have seven. the All-Star break) lost his t Reds 6, Braves 5: In Cincinnati, straight start. He struck out 10 third-place Montreal, have set home runs by Buddy Bell and Bar-ry Larkin highlighted a six-run pitch of the year, breaking the fourth that rallied the Reds past jor-league record set last year jor-league record set last yea Bobby Witt of Texas Astros 11, Dodgers 5: In Hous-

Yankees 9, Red Sox 7: In 1 York, Mike Easter's two-run ho capped a sixth-run ninth that lied the Yankees. Easler put a pitch from Calvin Schiraldi fourth Boston pitcher of the inni into the upper deck in right fiel Mariners 5, Royals 1: In Kar City, Missouri, Lee Guetterman Jerry Reed combined on a six-hit and Phil Bradley drove in two as Seattle won its fourth strain Guetterman (10-4) recorded his i victory since July 29. Mark Gubis who has been supported by just 26 runs in his losses this season, dropped to 12-18 (UPI, AP)

Swiss Runner **Barred 2 Years**

LONDON -- Runner Sandra Gasser of Switzerland failed a test for steroids at last month's world track championships and has been barred from international competition for two years, including next summer's Olympics, it was announced Tuesday. The International Amateur Athletic Federation also said Gasser had been stripped of her bronze medal in the 1,500 meters at the championships in Rome and her victory in the mile at the grand prix meet in

The LAAF said two unine samples taken from Gasser in Rome abowed traces of testosterone, a banned synthetic hormone that can boost an athlete's performance. She was the only athlete cited for illegal drug use among 192 tested at the champi-

Gasser ran the 1,500 in Rome

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Steve Lombardozzi, right, high-fived by Minnesota teammates after his fourth-inning home run.

SCOREBOARD

Football

The Associated Press

ps, which ended Sept. 6.

AMERICAN LEAGUE Status 11 S New York Sellers (7), Gardiner (1), Son Trout (2), Futhon (8) and Carons, Solo (3), We-futhor, 16, L-Samblin, 2-4, HB-Boar, Horn (14), N.Y., Henderson (17), Easler (4), Bellimere 3.0.0 1,137 1,136 1,000 045 890 859Vs 3-0-0 2-0-0 2-0-0 2-0-1 34-1 82175 20-1 775% 7 241 54 45 45 22 2-1-0 2-1-0 2-1-0 2-14 225 3-1-8 221 221 210 177 2-1-0 linika (11). 3-1-0 3-1-0 3-1-8 Cutterno and records in parent Reed (A).

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BASSBALL

terna Londrier (7); Guzman, Russell (8), Wil Jams (01, Mohorcic 12), Howe (9) and Pe-tralil, W-Bermaner, 8-1, L-Guzman, 14-13 American Leasue -Named Joe Brinkman, LEAGUE ola, Lor McKeon, Al Clark, Durwood Marrill, Ask Reltiv and Drew Coble umpires for NATIONAL LEAGUE 481 548 344-6 18 540 640 583-6 18

CHICAGO

For Drug Use 30 Brussels six days later.

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U.S. College Top 20s The top 20 beams in The Astociated Pryss college poli (Protopica votes in peroviteens, records through East, 24, total points beamd on 20-19-18, etc., and least weet's markings); 1. Oklahome (44) 1. Oklahame (44) 2. Nebraeka (12) 3. Miami, Fie. (4) 4. Flarido Bate 5. Notre Date 6. Auburn 7. LSU 8. Clemeon P. Ohio State 18. Tennessee

18. Tennessee 11. UCLA 12. Michigan 13. Arteona Stote 14. Penn State 15. Texas A&M 16. Washinston 17. Alabama

The 1394 board of conchast top-00 college

14 for second, stc. and last we 14 for secast, etc., and in 1. Oktohene (44) (3-0) 2. Nebreaks (24) (3-0) 3. Nebreaks (24) (3-0) 4. Florids Blote (4-0) 5. Netre Durse (3-0) 6. Auburn (28-1) 7. Cersmon (4-0) 8. Louisions (34, (3-0-1) 9. Ohio State (3-0-1) 9. Tensyese (3-0-1)

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Monday's Major League Line Scores

Baseball

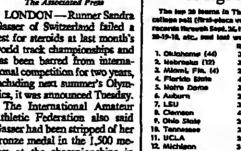
Partish. W-Can Myors (4). Les Am 100 022 000- 0 10 Houston Hershiser, Hou ens (6), Hol an (4). Ka (8), Davis (7) and Trevino. (8), Davis (7) and Trevino. ine. Sela code (8) / Deshales, R.Reynolds. W-Desha 14-15. HRe-Houston,

on, Puhi (2), Davis (26), 001 210 010-5 12 3 481 388 184-4 14 Dravecky, D.Robinson (5) and Branly Show, Laloer (4), M.Davis (5), McCullers (7) Booker (7) and Santiago, W-D.Robinson, 1)

Page 19

Son Diego, Raody (11).





ng a "see Naples and die" warn-to Real Madrid, cannot accept Yet they beli ir legitimate 2-0 beating in Spain. Maradona might have com-

ined that a superstar should not asked to perform without audi-> >= (Madrid's stadium was closed er hooligans had torn up railings throw as spears against Bayern mich last season).

He might have, but the atmoacre was just as soulless to Real adrid. Defeat had more to do wh Napoli's attempt to close veline.

But the world's most gifted indi-Romanian referee for allowing meet with striking players, some of anish intimidatory tactics." He whom questioned him about the d Bagai and De Napoli warn the ot will be on the other foot come

inter team, Napoli lost by 1-0 on nday to a Pisa side reduced to 10 on after having center-back Paul siott sent off. But Real Madrid is along as smooth as a Lam-righini. In manager, Leo Been-tker, has wrestled with the Latin inperament to instill something se the total football that distinished his Dutch nation years ago. Real has won its five Spanish ague games, outscoring the op-sition by 23-1. Explosive strikers willo Butragneño and Hugo Sán-ze are full of goals. So is Michel, tall midfielder who springs so scelully forward. So is fullback action in the second se

ropean dream will turn into hting. I is goes down literally hting. I wonder if UEFA will re react as harshly as it just has sinst Parties Tirana.

Tirana was expelled from the is of its violent players banned up to five years after assaults on in Lisbon, Not an anspicious intribution to Albanian efforts to / 'ike friends in the world.

Punishing Albanians comes casi-i than tacking monied Italians d Spaniaris, or for that matter viets and Scotsmen.

Dynamo Kiev and Glasgow y ingers forgot glasmost in the Uk-ingers forgot glasmost in the Uk-v communed grievous bodily of the on Origon's lone striker, by McConsiand Scottish hatchet In were kicking in force. Glasgow sorganized by Graeme

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kets, ' And it may be unreasonable to tak prime doma players will play the rules. And it may be unreasonable to tak prime doma players will play the rules. And it may be unreasonable to tak prime doma players will play the rules. And it may be unreasonable to tak prime doma players will play the rules. And it may be unreasonable to tak prime doma players will play the rules. And it may be unreasonable to tak prime doma players will play the rules. And it may be unreasonable to tak prime doma players will play the rules. And it may be unreasonable to tak prime doma players will play the rules. And it may be unreasonable to tak prime doma players will play the rules. And it may be unreasonable to tak prime doma players will play the rules. And it may be unreasonable to tak prime doma players will play the rules. And it may be unreasonable to tak prime doma players will play the rules. And it may be unreasonable to tak prime doma players will play the rules. And it may be green as their valley, but the rules.

Diego Maradona, Salvatore by a belocitors, road and by will. They be given a first in so-regin and Fernando De Napoli, is-ng a "see Naples and die" warn-train by night. They believe to a man that, A pity that a to Real Madrid, cannot accept Y et they believe to a man that, for four days," says Cen Williams, a the sadding of full-time pros.

er whose real-life rol

Gasser is among the first athletes penalized under new LAAF rules that provide automatic two-year bans and on appeal for first-time offenders found to have used steroids and most other performance enhancers.

Some Cracks Are Showing in NFL Strike Solidarity

The injury-beset Igor Belanov (right, after a World Cup goal

against Belgium): Will Dynamo Klev risk him in Glasgow?

on by 2-1 at home, they wi

By Michael Wilbon Washington Post Service

WASHINGTON - Day Seven of the National Fontball League strike found management and labor no closer to sottlement or even. at the bargaining table. But it did find union chief Gene Upshaw haal and its worst loser blamed traveling around the country to

whom questioned him about the mion's position on free agency. Several San Francisco 49ers told Upshaw on Monday that they striking for free agency. Veteran New England Patriot Raymond Clayborn said the union is not as adid as it was the mion is not as didn't feel the players should be striking for free agency. Veteran New England Patriot Raymond Clayborn said the union is not as solid as it was during the 57-day strike of 1982. And Cincinnati line-backer Paris With is the solid of the union is not as solid as it was during the 57-day strike of 1982. And Cincinnati line-the main issue of the sinke," he where he met with representatives the main issue of the sinke, "he where he met with representatives the main issue of the sinke," he where he met with representatives the main issue of the sinke, "he where he met with representatives the main issue of the sinke," he where he met with representatives the main issue of the sinke, "he where he met with representatives the main issue of the sinke," he where he met with representatives the main issue of the sinke, "he where he met with representatives the main issue of the sinke," he where he met with representatives the main issue of the sinke, "he where he met with representatives the main issue of the sinke," he where he met with representatives the main issue of the sinke, "he where he met with representatives the main issue of the sinke," he where he met the there the met the sinke, "he sinke," he where he met the sinke, "he where he met the there is the sinke," he where he met the sinke, "he where he met the sinke, "he where he met the sinke," he where he met the sinke, "he where he met the sinke, "he where he met the sinke," he where he met the sinke, "he where he met the sinke, "he sinke," he where he met the sinke, "he where he met the sinke, "he where he met the sinke," he where he met the sinke, "he where he met the sinke," he where he met the sinke, "he where he met the sinke," he where he met the sinke, "he where he met the sinke," he where he met the sinke, "he where he met the sinke," he where he met the sinke, "he where he met the sinke," he where he met the sinke, "he where he met the sinke," he where he met the sinke, "he where he met the sinke," he where he met the sinke, " backer Reggie Williams announced he will play on Sunday with the Bengals' "replacement" team. But many players, some previ-ously undecided, indicated they indicated they backer Reggie Williams announced he will play on Sunday with the Bengals' "replacement" team. But many players, some previ-ously undecided, indicated they being too minch money. I don't the met with the fact in the Midwestern teams Mon-day. He met with players in Atlanta and New York Thesday. He emphasized the purpose of his visits is not to shore up what has the met with the second the purpose of his visits is not to shore up what has the met with the second the purpose of his visits is not to shore up what has the met with the met with players in Atlanta and New York Thesday. He emphasized the purpose of

busy bulketer, minimum and are think we'll get free agency — that's been perceived as deteriorating prepared to stay out as long as think we'll get free agency — that's been perceived as deteriorating union sentiment for the strike. "It's necessary. Clark, quarterback Joe Montana not my job to go out and rally," he and kicker Ray Wersching have said. "This is the first of a series of representative, expressed concern said they are considering crossing meetings. I'm conducting over the met coursile of days to inform the

on Friday that many players would the picket line to play. next couple of days to inform the renum if the strike continued longer New England's Clayborn sound- players of what's going on. The

UNION DUES IS ONE THING, MAN, BUT I DRAW THE LINE AT MY JENELRY.

than a couple of weeks. But after the meeting with Upshaw, Hunley said, "an esting with Upshaw, Hunley said, "It's over. This thing might last a long time...." and the sound "It's over. This thing might last a long time...." and the sound bring in a whole new crew on both sides. We went out for 57 anion's emphasis on unrestricted free agency, which would allow players to move more freely to other teams at some point in their carers.

Auburn Geerala Kentaky Missieela

Public Favors The Owners

Boylor Arkones Tx A&M The Associated Press WASHINGTON — A national pinion survey shows Americans CU verythelminoly siding with the Tour Tch The Associated Press opinion survey shows Americans overwhelmingly siding with the owners rather than the players in the current National Football

the current National Football League contract dispute. In a Wirthlin Group survey con-ducted last week among 1,000 achits, 47 percent of all respondents said they side with the owners and X percent with the players: 25 per-Knacs St. 6

A somiar poil in 1982 found that 36 percent favored the owners and 35 percent sided with the players. In the telephone poil, taken be-tween Sept. 21-25, people were asked, "As you may know, there is currently a contract discute is the currently a contract dispute in the National Football League between National Football League between the owners and the players. From what you've heard and read, would you say you are generally more sympathetic toward the players particular particular the players and the players sympathetic toward the players particular the players and the players particular the players t position or the owners' position?"

Temple The terms "players" and "own- Army Reterns ers" were rotated to avoid order s.Corolina The poll has a margin of error of Cheinnet 3.09 percent.

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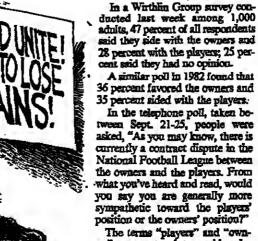




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INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, SEPTEMBER 30, 1987

OBSERVER

Also-Rans Dream Too

By Russell Baker

EW YORK — In 1944 I N played tackle on my platoon football team at the Naval Preflight School at the University of Georgia. The season lasted two weeks, after which we all became boxers for two weeks, After that, two weeks of wrestling, but never mind. It's the football that matters here,

1 was not the worst tackle ever to play, just the unhappiest. My style was to bury my body face down under the opposing lineman before he could get face down under mine. Heavy pain resulted from ending up on top, for my team's fullback weighed maybe 210 pounds, had played at Ohio State and exulted in the joy of cleats digging into human flesh as he lumbered toward the goal line

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I had signed up to shoot Ameri-ca's enemies in the sky, not to be mashed by my countrymen. When strategy called for sending the Ohio behemoth toward my side of the line, I dived shamelessly for shelter. Later I heard it said that football

builds character. Nonsense. What football builds is survival skill.

The big fullback resulted from a Navy plot to turn its preflight schools into football factories comparable to the state universities. Since the war gave the Navy priority claims on U.S. manpower, it soon fielded teams glutted with Grade A football players.

As a result, many good college players were mable to make the teams and were reduced to playing gym-class games with a lot of people so innocent of football that they couldn't even see what it had to do with flying airplanes.

Long after that fullback's cleat prints had nearly faded from my spine, I felt sorry for him. It must have been terrible for him, being cut from the big team, being busted down to games with kids who didn't understand about the character-building and had no aesthetic appreciation of the feats he was performing.

There must have been nights when he prayed somebody on the big team would be so badly mangled that the coach, needing a replacement, would have to come hat in hand, pleading just a little: "The only thing that can save the team

now is a big dose of good old Ohio State gridiron know-how. I am reminded of all this by the professional football owners' decision to fight the players' strike by fielding rinkydink teams and by the stories of these castoff players being abused and jeered as scabs for

crossing the picket lines. No matter how big a labor buff you may be, this is a case where you need a heart of stone not to feel a twinge of compassion for the strikebreakers. Like that fullback whose memory still makes my spine ache on rainy days, these are the men who

aren't quite good enough at their chosen profession ever to have a crack at the peculiar glory it offers to nature's darlings.

Nature has so few favorites, and the difference between them and those who aren't quite good enough is such a tiny difference. A fraction too slow of foot or too slow of mind, a minuscule impairment of reflex, just the slightest clumsiness of foot — the difference between the professional and the not-quite-professional at this level is probably so slight that most men who get discarded must find it impossible to be honest with themselves about not having the ultimate ability.

It must be hard not to kid yourself, not to say, "The coaches didn't give me a fair shot," or "I just got a bad break," or "I didn't get enough time to show what I can do." In an intensely competitive busi-

ness it is hard to concede that you are just not quite good enough to make the grade. So the football owners easily find enough dreamers, along with natural goons and guys who need the money, to create ver rinkydink teams to play rinkydink games and keep the TV money coming in. After the strike, will any be kept on to play with the professionals? Not one. Will the professionals despise them as "scabs" for years to come? Very likely.

Most of them probably know for her. "Roza" was it: another this, and many may dislike themselves for being used as union bash-ers. If football, however, is your business and your love it must take character to reject a chance to wear the big-time shoulder pads, even briefly. Out of the shabbiness, perhaps, might come an instant of glo-

ì

New York Times Service

ry to make shabbiness seem sup-

portable.



By Jeremy Gerard New York Times Service EW YORK - Almost 24 years after her Broadway de-

but in "Oliver!" Georgia Brown is back in a slam, coddling and cajohng a ragamuffin gaggle of incorrigible street urchins. She must think, this dark-haired, saucer-eyed woman who is herself the product of an impoverished childhood, that what goes around, comes around. On Thursday at the Royale

Theater, Brown and company open in "Roza," a musical based on Romain Gary's 1974 novel, "La Vie Devant Soi." In a wig that seems to have gone to rust and makeup just shy of Ringling Bros., Brown plays an aging for-mer prostitute who has turned her seedy Paris apartment and

her generous nature over to the care and feeding of her younger colleagues' children, rather than see them remanded to the an-thorities. The spirit of the show may be surmised by listing a few of those kids' names: Msomi,

the table.

Top,

ever they wanted. I remember on

Friday nights, after erev shabbos, she would sit outside the bouse,

with her apron ont like this, call-

ing for the hungry. She was my

center. She was so strong: in the

midst of all the madness, she con-

trolled it all. She even controlled

her grandmother, A 1977 movie,

"Madame Rosa," starred the late Simone Signoret in a more sol-

emm interpretation of the novel.

"I sort of grew up with the name Simone Signoret imprinted

on my head from 'Room at the Top,' " she said. "We sort of all

came through together at the same time, in the '60s, and it was

the first time in British history

that English-speaking actors

didn't have to speak as if they had

apples implanted in their mouths.

And that movie was very much a

"When I realized she had done

part of that milien.

Roza is not so different from

the patriarch grandfather."

Shoichi Chan, Dumakude, Ben-Ari, Rosenberg. Those aren't the characters' surnames, it's worth noting: they're those of the young actors playing them. "Roza," which has a score by Gilbert Becaud and Julian More,

is staged by Hal Prince, who had no trouble pinpointing the mo-ment in January 1963 when be saw in Brown a quality he wanted to work with. This happened to a lot of people in 1963, when she brought down the house at the Imperial Theater singing "As Long as He Needs Me," in "Oli-

"I knew that very glamorous, sexy, uniquely bright presence," Prince said of Brown as Nancy. She was sort of like Sophia Loren." In 1977, when Prince hired her as a replacement in Ste-phen Sondheim's "Side By Side," he promised to find a major role

Nancy, several decades older and world-weary but never broken of spirit. "This is Georgia," he said. She's a Jewish mother. She is the melder: The morale of a show starts at who's in the star dressing

this part, as well, I didn't want to see the film. But when we were in Los Angeles, there it was." As a teen-ager, she made the room. The whole spirit of the show is retained by her. She treats the kids respectfully, she isn't sentimental with them." rounds of dance halls and cabarets, singing bluesy ballads and dancing with her neighbor and friend, Vidal Sassoon. In 1955,



Hal Prince coaching Georgia Brown for "Roza."

she played Lucy in "The Three-penny Opera" at the Royal Court Theatre, and in 1957 followed Beatrice Arthur in the part in the off-Broadway production. Then she originated the role of Nancy in the 1960 London production of "Oliver!" and brought it to Broadway three years later. In the years that followed, she

began working extensively in film and television. During the '70s, Brown was a producer for the BBC; her achievements included producing and starring in "Shoulder to Shoulder," a history of the women's movement at the turn of the century. When the British film industry fell apart she married the father of her then-6-yearold boy, and the family moved to Los Angeles.

"When we got to Los Angeles," she remembered, "I was quite lost, Where was the Royal Court Theatre? I couldn't find the theaters. The television I understood was BBC and drama and class material and political. I didn't

tors' careers, you take a meeting, but you don't audition." In 1979, she starred with Cesare Siepi in the musical. "Carmelina." The show closed after 17 performances. Steven Berkoff's "Greek," in which she appeared, wasn't received much more fondly, though Brown was. Her solo sbow, "Georgia Brown and Friends," was also warmly re-

know how to approach American television, and I can't audition ----

at a certain point in British ac-

ceived. Her films include "Gali-leo," "Tom Jones" and "The Seven-Percent Solution." In "Roza," Brown plays a ferocious extrovert, her arms embracing all who will gather there. The

actor and the character share one soul. But Roza is not an alluring or especially flattering role, and Brown also mused that transforming herself so boldly and completely is one of the things she's in the business for.

"That's the theater," she said. "It's wonderful to disappear."

Richard Gere and Tibe

PEOPLE

greeted the 14th Long to announce guage was developed. Work plans for the creation of a center with 4,000-year-old clay tak for Tibetan culture in New York as the Dalai Lama, spiritual leader of six million Tibetan Buddhists, wound up a 10-day tour of the United States. Gere, a disciple of the Dalai Lama and the star of "American Gigolo" and "An Offi-cer and a Gentleman," interrupted filming a movie in Iowa to attend the amouncement. He is chairman of the board of Tibet House, a center to focus American attention on the cultural and religious heri-tage of Tibet. In addition to an-nouncing plans for Tibet House, which does not yet have a site, Gere announced a series of events planned to commemorate the 'Year of Tibet" in 1990. Among them are what Gere said would be the largest exhibit of Tibetan art toured the Texas Medical ever shown. He said Tibet House on Monday during their first has reached agreement to exhibit the "Treasures of Tibet" show at the Asian Art Museum in San Francisco and is negotiating with the Metropolitan Museum in New king and queen entered a play York and the Arthur M. Sackler at M.D. Anderson Hospital Gallery of the Smithsonian Institu-Gallery of the Smithsonian Institu-tion in Washington. There also are min patient that the king leave plans for a specially commissioned opera on the life of a Tibetan saint, Milareps, to open at the Brooklyn Academy of Music; and for a onehour documentary on Tibet, to be broadcast by the Public Broadcasting System. The 52-year-old Dalai na, who has lived in India since he fled Tibet during an uprising in 1959, arrived in the United States

on Sept. 19.

subomer.

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In an unlikely pairing of East and West, the actor Richard Gere greeted the 14th Dalsi Lama of Ti-where the world's first written being takes of dragon slayers kings and poing over booking ledgers to develop a vivid, cole picture of the "first civilization" the planet," colleagues said on a ceremony at the University Pennsylvania. "The society found was the first culture of carried all the attributes of a civilization," said Craig Eisend executive director of the Penr vania Humanities Council, w gave Kramer the council's di guished humanist award.

King Juan Carlos I and Sophia of Spain met with th surgeon Dr. Michael DeBal toured the Texas Medical the Southwestern United \$ "He's not a king. He doem'th crown on," pronounced 3-yes Andy Parr of Houston when crown at home. The c prince and princess of Japar begin a three-week U.S. th visiting a Massachusetts fi town where a friendship was f between a Japanese boy an American whaler who saved Crown Princes Aklisto, 53, Princess Michiko, 52, will Fairhaven to celebrate the fi ship formed in the mid-1800s a whaling captain rescued a nese boy stranded on a small A \$1 million benefit for AIDS ic island. The 14-year-old Manjiro Nakahama, becam victims, featuring Angels Lansbury, Oprah Winfrey and a host of other celebrities, drew more than 3,000 people. "In the past year, I have

first Japanese citizen belie live on American soil and be folk hero in Japan. After the Captain William Whilek lost five people close to my life from that same illness," Lansbury the boy English and sein He remained with the famil told the crowd. "It has and will touch every man, woman and child years. He went back to h' throughout the country." The benland where he eventually efit was dedicated to Fritz Holt, a political adviser and En Broadway producer who helped organize it before he died of acquired structor and was immore the fiction of Majni Ibuid minune deficiency syndrome last

п The Soviet planist Vie

Samuel Nogh Kramer celebrated shinnikov won first priz his 90th birthday Monday fresh Leeds international plane from a tribute hy more than 500 for young planists.

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